

# The Carlyle Group Inc.

1Q'22 Supplemental Financial Data

**April 28, 2022**



## Carlyle Total Segment Results by Quarter

(Dollars in millions, except per share amounts)

	2Q'19	3Q'19	4Q'19	1Q'20	2Q'20	3Q'20	4Q'20	1Q'21	2Q'21	3Q'21	4Q'21	1Q'22
<b>SEGMENT REVENUES</b>												
Fund management fees	\$ 406.0	\$ 376.4	\$ 381.8	\$ 372.6	\$ 377.4	\$ 380.5	\$ 392.6	\$ 382.8	\$ 399.4	\$ 405.7	\$ 466.7	\$ 454.2
Transaction and portfolio advisory fees, net and other	14.9	11.1	17.5	6.8	18.3	5.1	26.7	19.7	15.6	23.2	38.5	16.2
Fee related performance revenues <sup>1</sup>	8.5	8.2	8.4	8.9	9.0	8.6	9.6	9.4	10.4	11.2	12.2	44.5
Total segment fee revenues	\$ 429.4	\$ 395.7	\$ 407.7	\$ 388.3	\$ 404.7	\$ 394.2	\$ 428.9	\$ 411.9	\$ 425.4	\$ 440.1	\$ 517.4	\$ 514.9
Realized performance revenues	41.9	118.3	164.9	171.6	152.2	86.8	175.5	168.4	454.0	1,010.9	1,305.3	236.3
Realized principal investment income (loss) <sup>2</sup>	73.9	7.3	1.7	15.9	22.1	12.8	22.2	30.0	37.8	71.3	70.4	26.3
Interest income	5.5	6.5	6.4	5.3	3.2	2.7	3.1	2.2	1.8	1.5	1.7	2.0
<b>Total Segment Revenues</b>	<b>\$ 550.7</b>	<b>\$ 527.8</b>	<b>\$ 580.7</b>	<b>\$ 581.1</b>	<b>\$ 582.2</b>	<b>\$ 496.5</b>	<b>\$ 629.7</b>	<b>\$ 612.5</b>	<b>\$ 919.0</b>	<b>\$ 1,523.8</b>	<b>\$ 1,894.8</b>	<b>\$ 779.5</b>
<b>SEGMENT EXPENSES</b>												
Compensation and benefits												
Cash-based compensation and benefits	\$ 207.1	\$ 194.1	\$ 188.6	\$ 203.8	\$ 210.1	\$ 205.3	\$ 202.3	\$ 212.2	\$ 217.4	\$ 218.0	\$ 243.9	\$ 245.8
Realized performance revenues related compensation	21.1	60.6	86.3	123.4	81.3	46.9	88.2	92.4	216.6	477.4	622.6	118.3
Total compensation and benefits <sup>5</sup>	\$ 228.2	\$ 254.7	\$ 274.3	\$ 327.2	\$ 291.4	\$ 252.2	\$ 290.5	\$ 304.6	\$ 434.0	\$ 695.4	\$ 866.5	\$ 364.1
General, administrative and other expenses	80.0	81.0	94.6	48.3	58.1	62.0	73.0	61.6	55.6	60.0	90.4	76.3
Depreciation and amortization expense	9.6	11.8	16.5	7.4	9.2	8.2	8.7	9.1	9.2	10.7	8.6	9.5
Interest expense	19.5	19.6	23.0	23.2	25.1	22.3	20.6	22.3	24.8	27.1	26.5	26.8
<b>Total Segment Expenses</b>	<b>\$ 337.3</b>	<b>\$ 367.1</b>	<b>\$ 409.0</b>	<b>\$ 406.1</b>	<b>\$ 383.8</b>	<b>\$ 344.7</b>	<b>\$ 392.8</b>	<b>\$ 397.6</b>	<b>\$ 523.6</b>	<b>\$ 793.2</b>	<b>\$ 992.0</b>	<b>\$ 476.7</b>
Total Segment Revenues	\$ 550.7	\$ 527.8	\$ 580.7	\$ 581.1	\$ 582.2	\$ 496.5	\$ 629.7	\$ 612.5	\$ 919.0	\$ 1,523.8	\$ 1,894.8	\$ 779.5
Total Segment Expenses	337.3	367.1	409.0	406.1	383.8	344.7	392.8	397.6	523.6	793.2	992.0	476.7
<b>(=) Distributable Earnings</b>	<b>\$ 213.4</b>	<b>\$ 160.7</b>	<b>\$ 171.7</b>	<b>\$ 175.0</b>	<b>\$ 198.4</b>	<b>\$ 151.8</b>	<b>\$ 236.9</b>	<b>\$ 214.9</b>	<b>\$ 395.4</b>	<b>\$ 730.6</b>	<b>\$ 902.8</b>	<b>\$ 302.8</b>
(-) Realized Net Performance Revenues	20.8	57.7	78.6	48.2	70.9	39.9	87.3	76.0	237.4	533.5	682.7	118.0
(-) Realized Principal Investment Income (Loss)	73.9	7.3	1.7	15.9	22.1	12.8	22.2	30.0	37.8	71.3	70.4	26.3
(+) Net Interest	14.0	13.1	16.6	17.9	21.9	19.6	17.5	20.1	23.0	25.6	24.8	24.8
<b>(=) Fee Related Earnings</b>	<b>\$ 132.7</b>	<b>\$ 108.8</b>	<b>\$ 108.0</b>	<b>\$ 128.8</b>	<b>\$ 127.3</b>	<b>\$ 118.7</b>	<b>\$ 144.9</b>	<b>\$ 129.0</b>	<b>\$ 143.2</b>	<b>\$ 151.4</b>	<b>\$ 174.5</b>	<b>\$ 183.3</b>
<b>After-tax Distributable Earnings, per common share<sup>3</sup></b>	<b>\$ 0.57</b>	<b>\$ 0.41</b>	<b>\$ 0.47</b>	<b>\$ 0.48</b>	<b>\$ 0.53</b>	<b>\$ 0.40</b>	<b>\$ 0.64</b>	<b>\$ 0.58</b>	<b>\$ 0.88</b>	<b>\$ 1.54</b>	<b>\$ 2.01</b>	<b>\$ 0.74</b>
<b>Dividend per common share<sup>4</sup></b>	<b>\$ 0.430</b>	<b>\$ 0.310</b>	<b>\$ 0.250</b>	<b>\$ 0.250</b>	<b>\$ 0.250</b>	<b>\$ 0.250</b>	<b>\$ 0.250</b>	<b>\$ 0.250</b>	<b>\$ 0.250</b>	<b>\$ 0.250</b>	<b>\$ 0.250</b>	<b>\$ 0.325</b>

(1) Fee related performance revenues are the realized portion of performance revenues that are measured and received on a recurring basis and are not subject to giveback. The related compensation expense is included in cash-based compensation and benefits.

(2) Realized principal investment income in YTD 3Q'19 includes \$72 million of gain upon the final resolution of French tax litigation concerning a European Real Estate fund, reversing in part a loss that was recognized in 2015.

(3) In the earnings presentation attached as an exhibit to our Form 8-K for the quarter ended March 31, 2022 and furnished to the SEC on April 28, 2022, reconciliation of Distributable Earnings to After-tax Distributable Earnings per common share is provided on page 28.

(4) In February 2022, our Board of Directors approved an increase in the common stock dividend to an annual rate of \$1.30 per share (\$0.325 per common share on a quarterly basis), commencing with the first quarter 2022 dividend to be paid in May 2022. Prior to the first quarter 2022 dividend, our dividend policy for our common stock was an annual rate of \$1.00 per share of common stock (\$0.25 per common share on a quarterly basis). The declaration and payment of any dividends to holders of our common stock are subject to the discretion of our Board of Directors, which may change our dividend policy at any time or from time to time, and the terms of our certificate of incorporation. There can be no assurance that dividends will be made as intended or at all or that any particular dividend policy will be maintained.

(5) Total Segment compensation and benefits exclude equity-based compensation. Details on equity-based compensation are shown on page 12. These amounts include equity-based compensation reflected in (i) principal investment income and (ii) general, administration and other expense in our U.S. GAAP statement of operations, and excludes amounts related to shares issued in conjunction with a previous acquisition.

## Global Private Equity Segment Results by Quarter

(Dollars in millions, except per share amounts)

	2Q'19	3Q'19	4Q'19	1Q'20	2Q'20	3Q'20	4Q'20	1Q'21	2Q'21	3Q'21	4Q'21	1Q'22
<b>SEGMENT REVENUES</b>												
Fund management fees	\$ 296.1	\$ 270.3	\$ 272.8	\$ 268.7	\$ 262.5	\$ 248.1	\$ 262.7	\$ 260.2	\$ 263.4	\$ 265.1	\$ 323.1	\$ 304.2
Transaction and portfolio advisory fees, net and other	11.5	8.6	11.7	4.2	3.1	3.5	12.0	10.6	6.2	7.3	10.2	6.1
Fee related performance revenues	-	-	-	-	-	-	-	-	-	-	-	30.6
Total segment fee revenues	\$ 307.6	\$ 278.9	\$ 284.5	\$ 272.9	\$ 265.6	\$ 251.6	\$ 274.7	\$ 270.8	\$ 269.6	\$ 272.4	\$ 333.3	\$ 340.9
Realized performance revenues	35.8	98.3	139.4	65.2	116.0	70.5	152.8	134.1	428.9	962.9	1,231.9	199.9
Realized principal investment income (loss)	71.1	5.7	(2.8)	10.2	16.3	7.5	18.0	23.7	24.0	61.6	58.5	14.2
Interest income	1.9	2.5	2.6	1.8	0.5	0.3	0.7	0.2	0.5	0.2	0.5	0.4
<b>Total Segment Revenues</b>	<b>\$ 416.4</b>	<b>\$ 385.4</b>	<b>\$ 423.7</b>	<b>\$ 350.1</b>	<b>\$ 398.4</b>	<b>\$ 329.9</b>	<b>\$ 446.2</b>	<b>\$ 428.8</b>	<b>\$ 723.0</b>	<b>\$ 1,297.1</b>	<b>\$ 1,624.2</b>	<b>\$ 555.4</b>
<b>SEGMENT EXPENSES</b>												
Compensation and benefits												
Cash-based compensation and benefits	\$ 135.1	\$ 125.7	\$ 117.3	\$ 129.7	\$ 130.6	\$ 122.5	\$ 119.1	\$ 129.1	\$ 133.6	\$ 133.6	\$ 149.9	\$ 153.0
Realized performance revenues related compensation	16.6	44.1	62.1	29.7	51.8	32.9	68.6	60.2	193.6	434.5	555.3	90.7
Total compensation and benefits	\$ 151.7	\$ 169.8	\$ 179.4	\$ 159.4	\$ 182.4	\$ 155.4	\$ 187.7	\$ 189.3	\$ 327.2	\$ 568.1	\$ 705.2	\$ 243.7
General, administrative and other expenses	50.3	51.5	62.5	37.2	37.6	40.4	42.7	41.4	36.4	38.4	56.3	45.5
Depreciation and amortization expense	6.3	7.9	11.1	4.8	6.1	5.3	5.8	6.1	6.1	7.1	5.8	6.3
Interest expense	11.0	11.2	13.6	13.9	15.8	13.7	11.9	13.8	15.7	17.4	16.9	15.8
<b>Total Segment Expenses</b>	<b>\$ 219.3</b>	<b>\$ 240.4</b>	<b>\$ 266.6</b>	<b>\$ 215.3</b>	<b>\$ 241.9</b>	<b>\$ 214.8</b>	<b>\$ 248.1</b>	<b>\$ 250.6</b>	<b>\$ 385.4</b>	<b>\$ 631.0</b>	<b>\$ 784.2</b>	<b>\$ 311.3</b>
Total Segment Revenues	\$ 416.4	\$ 385.4	\$ 423.7	\$ 350.1	\$ 398.4	\$ 329.9	\$ 446.2	\$ 428.8	\$ 723.0	\$ 1,297.1	\$ 1,624.2	\$ 555.4
Total Segment Expenses	219.3	240.4	266.6	215.3	241.9	214.8	248.1	250.6	385.4	631.0	784.2	311.3
<b>(=) Distributable Earnings</b>	<b>\$ 197.1</b>	<b>\$ 145.0</b>	<b>\$ 157.1</b>	<b>\$ 134.8</b>	<b>\$ 156.5</b>	<b>\$ 115.1</b>	<b>\$ 198.1</b>	<b>\$ 178.2</b>	<b>\$ 337.6</b>	<b>\$ 666.1</b>	<b>\$ 840.0</b>	<b>\$ 244.1</b>
(-) Realized Net Performance Revenues	19.2	54.2	77.3	35.5	64.2	37.6	84.2	73.9	235.3	528.4	676.6	109.2
(-) Realized Principal Investment Income (Loss)	71.1	5.7	(2.8)	10.2	16.3	7.5	18.0	23.7	24.0	61.6	58.5	14.2
(+) Net Interest	9.1	8.7	11.0	12.1	15.3	13.4	11.2	13.6	15.2	17.2	16.4	15.4
<b>(=) Fee Related Earnings</b>	<b>\$ 115.9</b>	<b>\$ 93.8</b>	<b>\$ 93.6</b>	<b>\$ 101.2</b>	<b>\$ 91.3</b>	<b>\$ 83.4</b>	<b>\$ 107.1</b>	<b>\$ 94.2</b>	<b>\$ 93.5</b>	<b>\$ 93.3</b>	<b>\$ 121.3</b>	<b>\$ 136.1</b>

## Global Credit Segment Results by Quarter

(Dollars in millions, except per share amounts)

	2Q'19	3Q'19	4Q'19	1Q'20	2Q'20	3Q'20	4Q'20	1Q'21	2Q'21	3Q'21	4Q'21	1Q'22
<b>SEGMENT REVENUES</b>												
Fund management fees	\$ 70.7	\$ 67.4	\$ 69.2	\$ 64.1	\$ 69.3	\$ 77.6	\$ 77.1	\$ 70.6	\$ 75.7	\$ 81.3	\$ 86.8	\$ 93.7
Transaction and portfolio advisory fees, net and other	3.4	2.5	5.8	2.6	15.2	1.6	14.6	8.8	9.4	15.9	28.1	10.1
Fee related performance revenues	8.5	8.2	8.4	8.9	9.0	8.6	9.6	9.4	10.4	11.2	12.2	13.9
Total segment fee revenues	\$ 82.6	\$ 78.1	\$ 83.4	\$ 75.6	\$ 93.5	\$ 87.8	\$ 101.3	\$ 88.8	\$ 95.5	\$ 108.4	\$ 127.1	\$ 117.7
Realized performance revenues	0.1	0.9	0.8	21.0	5.5	-	-	0.1	-	2.1	(8.2)	13.7
Realized principal investment income (loss)	1.4	2.2	3.8	5.1	5.3	4.5	3.8	5.9	9.8	7.4	8.8	10.3
Interest income	3.4	3.6	3.4	3.1	2.6	2.3	2.4	2.0	1.2	1.3	1.1	1.5
<b>Total Segment Revenues</b>	<b>\$ 87.5</b>	<b>\$ 84.8</b>	<b>\$ 91.4</b>	<b>\$ 104.8</b>	<b>\$ 106.9</b>	<b>\$ 94.6</b>	<b>\$ 107.5</b>	<b>\$ 96.8</b>	<b>\$ 106.5</b>	<b>\$ 119.2</b>	<b>\$ 128.8</b>	<b>\$ 143.2</b>
<b>SEGMENT EXPENSES</b>												
Compensation and benefits												
Cash-based compensation and benefits	\$ 49.5	\$ 43.9	\$ 45.2	\$ 49.1	\$ 54.5	\$ 52.5	\$ 50.0	\$ 53.7	\$ 55.6	\$ 58.7	\$ 69.1	\$ 67.2
Realized performance revenues related compensation	-	-	0.4	9.7	2.5	-	-	-	-	1.0	(3.7)	6.7
Total compensation and benefits	\$ 49.5	\$ 43.9	\$ 45.6	\$ 58.8	\$ 57.0	\$ 52.5	\$ 50.0	\$ 53.7	\$ 55.6	\$ 59.7	\$ 65.4	\$ 73.9
General, administrative and other expenses	20.5	20.9	21.0	5.6	13.1	12.0	15.0	11.8	13.0	14.7	23.6	23.5
Depreciation and amortization expense	2.0	2.4	3.4	1.6	1.8	1.8	1.8	1.9	2.0	2.3	1.8	2.0
Interest expense	6.7	6.5	7.1	7.0	6.9	6.3	6.4	6.3	6.3	6.8	6.7	8.2
<b>Total Segment Expenses</b>	<b>\$ 78.7</b>	<b>\$ 73.7</b>	<b>\$ 77.1</b>	<b>\$ 73.0</b>	<b>\$ 78.8</b>	<b>\$ 72.6</b>	<b>\$ 73.2</b>	<b>\$ 73.7</b>	<b>\$ 76.9</b>	<b>\$ 83.5</b>	<b>\$ 97.5</b>	<b>\$ 107.6</b>
Total Segment Revenues	\$ 87.5	\$ 84.8	\$ 91.4	\$ 104.8	\$ 106.9	\$ 94.6	\$ 107.5	\$ 96.8	\$ 106.5	\$ 119.2	\$ 128.8	\$ 143.2
Total Segment Expenses	78.7	73.7	77.1	73.0	78.8	72.6	73.2	73.7	76.9	83.5	97.5	107.6
<b>(=) Distributable Earnings</b>	<b>\$ 8.8</b>	<b>\$ 11.1</b>	<b>\$ 14.3</b>	<b>\$ 31.8</b>	<b>\$ 28.1</b>	<b>\$ 22.0</b>	<b>\$ 34.3</b>	<b>\$ 23.1</b>	<b>\$ 29.6</b>	<b>\$ 35.7</b>	<b>\$ 31.3</b>	<b>\$ 35.6</b>
(-) Realized Net Performance Revenues	0.1	0.9	0.4	11.3	3.0	-	-	0.1	-	1.1	(4.5)	7.0
(-) Realized Principal Investment Income (Loss)	1.4	2.2	3.8	5.1	5.3	4.5	3.8	5.9	9.8	7.4	8.8	10.3
(+) Net Interest	3.3	2.9	3.7	3.9	4.3	4.0	4.0	4.3	5.1	5.5	5.6	6.7
<b>(=) Fee Related Earnings</b>	<b>\$ 10.6</b>	<b>\$ 10.9</b>	<b>\$ 13.8</b>	<b>\$ 19.3</b>	<b>\$ 24.1</b>	<b>\$ 21.5</b>	<b>\$ 34.5</b>	<b>\$ 21.4</b>	<b>\$ 24.9</b>	<b>\$ 32.7</b>	<b>\$ 32.6</b>	<b>\$ 25.0</b>

## Global Investment Solutions Segment Results by Quarter

(Dollars in millions, except per share amounts)

	2Q'19	3Q'19	4Q'19	1Q'20	2Q'20	3Q'20	4Q'20	1Q'21	2Q'21	3Q'21	4Q'21	1Q'22
<b>SEGMENT REVENUES</b>												
Fund management fees	\$ 39.2	\$ 38.7	\$ 39.8	\$ 39.8	\$ 45.6	\$ 54.8	\$ 52.8	\$ 52.0	\$ 60.3	\$ 59.3	\$ 56.8	\$ 56.3
Transaction and portfolio advisory fees, net and other	-	-	-	-	-	-	0.1	0.3	-	-	0.2	-
Total segment fee revenues	\$ 39.2	\$ 38.7	\$ 39.8	\$ 39.8	\$ 45.6	\$ 54.8	\$ 52.9	\$ 52.3	\$ 60.3	\$ 59.3	\$ 57.0	\$ 56.3
Realized performance revenues	6.0	19.1	24.7	85.4	30.7	16.3	22.7	34.2	25.1	45.9	81.6	22.7
Realized principal investment income (loss)	1.4	(0.6)	0.7	0.6	0.5	0.8	0.4	0.4	4.0	2.3	3.1	1.8
Interest income	0.2	0.4	0.4	0.4	0.1	0.1	-	-	0.1	-	0.1	0.1
<b>Total Segment Revenues</b>	<b>\$ 46.8</b>	<b>\$ 57.6</b>	<b>\$ 65.6</b>	<b>\$ 126.2</b>	<b>\$ 76.9</b>	<b>\$ 72.0</b>	<b>\$ 76.0</b>	<b>\$ 86.9</b>	<b>\$ 89.5</b>	<b>\$ 107.5</b>	<b>\$ 141.8</b>	<b>\$ 80.9</b>
<b>SEGMENT EXPENSES</b>												
Compensation and benefits												
Cash-based compensation and benefits	\$ 22.5	\$ 24.5	\$ 26.1	\$ 25.0	\$ 25.0	\$ 30.3	\$ 33.2	\$ 29.4	\$ 28.2	\$ 25.7	\$ 24.9	\$ 25.6
Realized performance revenues related compensation	4.5	16.5	23.8	84.0	27.0	14.0	19.6	32.2	23.0	41.9	71.0	20.9
Total compensation and benefits	\$ 27.0	\$ 41.0	\$ 49.9	\$ 109.0	\$ 52.0	\$ 44.3	\$ 52.8	\$ 61.6	\$ 51.2	\$ 67.6	\$ 95.9	\$ 46.5
General, administrative and other expenses	9.2	8.6	11.1	5.5	7.4	9.6	15.3	8.4	6.2	6.9	10.5	7.3
Depreciation and amortization expense	1.3	1.5	2.0	1.0	1.3	1.1	1.1	1.1	1.1	1.3	1.0	1.2
Interest expense	1.8	1.9	2.3	2.3	2.4	2.3	2.3	2.2	2.8	2.9	2.9	2.8
<b>Total Segment Expenses</b>	<b>\$ 39.3</b>	<b>\$ 53.0</b>	<b>\$ 65.3</b>	<b>\$ 117.8</b>	<b>\$ 63.1</b>	<b>\$ 57.3</b>	<b>\$ 71.5</b>	<b>\$ 73.3</b>	<b>\$ 61.3</b>	<b>\$ 78.7</b>	<b>\$ 110.3</b>	<b>\$ 57.8</b>
Total Segment Revenues	\$ 46.8	\$ 57.6	\$ 65.6	\$ 126.2	\$ 76.9	\$ 72.0	\$ 76.0	\$ 86.9	\$ 89.5	\$ 107.5	\$ 141.8	\$ 80.9
Total Segment Expenses	39.3	53.0	65.3	117.8	63.1	57.3	71.5	73.3	61.3	78.7	110.3	57.8
<b>(=) Distributable Earnings</b>	<b>\$ 7.5</b>	<b>\$ 4.6</b>	<b>\$ 0.3</b>	<b>\$ 8.4</b>	<b>\$ 13.8</b>	<b>\$ 14.7</b>	<b>\$ 4.5</b>	<b>\$ 13.6</b>	<b>\$ 28.2</b>	<b>\$ 28.8</b>	<b>\$ 31.5</b>	<b>\$ 23.1</b>
(-) Realized Net Performance Revenues	1.5	2.6	0.9	1.4	3.7	2.3	3.1	2.0	2.1	4.0	10.6	1.8
(-) Realized Principal Investment Income (Loss)	1.4	(0.6)	0.7	0.6	0.5	0.8	0.4	0.4	4.0	2.3	3.1	1.8
(+) Net Interest	1.6	1.5	1.9	1.9	2.3	2.2	2.3	2.2	2.7	2.9	2.8	2.7
<b>(=) Fee Related Earnings</b>	<b>\$ 6.2</b>	<b>\$ 4.1</b>	<b>\$ 0.6</b>	<b>\$ 8.3</b>	<b>\$ 11.9</b>	<b>\$ 13.8</b>	<b>\$ 3.3</b>	<b>\$ 13.4</b>	<b>\$ 24.8</b>	<b>\$ 25.4</b>	<b>\$ 20.6</b>	<b>\$ 22.2</b>

## Carlyle Total Segment Results by Year

(Dollars in millions, except per share amounts)

	<u>FY'16</u>	<u>FY'17</u>	<u>FY'18</u>	<u>FY'19</u>	<u>FY'20</u>	<u>FY'21</u>	<u>LTM 1Q'22</u>
<b>SEGMENT REVENUES</b>							
Fund management fees	\$ 1,085.8	\$ 1,081.0	\$ 1,337.2	\$ 1,537.8	\$ 1,523.1	\$ 1,654.6	\$ 1,726.0
Transaction and portfolio advisory fees, net and other	60.6	59.0	63.2	53.5	56.9	97.0	93.5
Fee related performance revenues <sup>1</sup>	-	-	24.6	33.1	36.1	43.2	78.3
Total segment fee revenues	\$ 1,146.4	\$ 1,140.0	\$ 1,425.0	\$ 1,624.4	\$ 1,616.1	\$ 1,794.8	\$ 1,897.8
Realized performance revenues	1,215.8	1,085.3	682.4	374.3	586.1	2,938.6	3,006.5
Realized principal investment income (loss) <sup>2</sup>	44.9	(25.8)	48.1	87.0	73.0	209.5	205.8
Interest income	10.2	16.7	30.4	24.4	14.3	7.2	7.0
<b>Total Segment Revenues</b>	<b>\$ 2,417.3</b>	<b>\$ 2,216.2</b>	<b>\$ 2,185.9</b>	<b>\$ 2,110.1</b>	<b>\$ 2,289.5</b>	<b>\$ 4,950.1</b>	<b>\$ 5,117.1</b>
<b>SEGMENT EXPENSES</b>							
Compensation and benefits							
Cash-based compensation and benefits	\$ 601.3	\$ 658.0	\$ 740.7	\$ 792.1	\$ 821.5	\$ 891.5	\$ 925.1
Realized performance revenues related compensation	590.5	532.7	362.7	210.2	339.8	1,409.0	1,434.9
Total compensation and benefits <sup>5</sup>	\$ 1,191.8	\$ 1,190.7	\$ 1,103.4	\$ 1,002.3	\$ 1,161.3	\$ 2,300.5	\$ 2,360.0
General, administrative and other expenses	483.5	258.9	298.8	331.3	241.4	267.6	282.3
Depreciation and amortization expense	29.0	31.1	35.1	48.2	33.5	37.6	38.0
Interest expense	61.3	65.5	74.7	81.7	91.2	100.7	105.2
<b>Total Segment Expenses</b>	<b>\$ 1,765.6</b>	<b>\$ 1,546.2</b>	<b>\$ 1,512.0</b>	<b>\$ 1,463.5</b>	<b>\$ 1,527.4</b>	<b>\$ 2,706.4</b>	<b>\$ 2,785.5</b>
Total Segment Revenues	\$ 2,417.3	\$ 2,216.2	\$ 2,185.9	\$ 2,110.1	\$ 2,289.5	\$ 4,950.1	\$ 5,117.1
Total Segment Expenses	1,765.6	1,546.2	1,512.0	1,463.5	1,527.4	2,706.4	2,785.5
<b>(=) Distributable Earnings</b>	<b>\$ 651.7</b>	<b>\$ 670.0</b>	<b>\$ 673.9</b>	<b>\$ 646.6</b>	<b>\$ 762.1</b>	<b>\$ 2,243.7</b>	<b>\$ 2,331.6</b>
(-) Realized Net Performance Revenues	625.3	552.6	319.7	164.1	246.3	1,529.6	1,571.6
(-) Realized Principal Investment Income (Loss)	44.9	(25.8)	48.1	87.0	73.0	209.5	205.8
(+) Net Interest	51.1	48.8	44.3	57.3	76.9	93.5	98.2
<b>(=) Fee Related Earnings</b>	<b>\$ 32.6</b>	<b>\$ 192.0</b>	<b>\$ 350.4</b>	<b>\$ 452.8</b>	<b>\$ 519.7</b>	<b>\$ 598.1</b>	<b>\$ 652.4</b>
<b>After-tax Distributable Earnings, per common share<sup>3</sup></b>	<b>\$ 1.85</b>	<b>\$ 1.88</b>	<b>\$ 1.78</b>	<b>\$ 1.70</b>	<b>\$ 2.05</b>	<b>\$ 5.01</b>	<b>\$ 5.17</b>
<b>Dividend per common share<sup>4</sup></b>	<b>\$ 1.55</b>	<b>\$ 1.41</b>	<b>\$ 1.34</b>	<b>\$ 1.18</b>	<b>\$ 1.00</b>	<b>\$ 1.00</b>	<b>\$ 1.08</b>

(1) Fee related performance revenues are the realized portion of performance revenues that are measured and received on a recurring basis and are not subject to giveback. The related compensation expense is included in cash-based compensation and benefits.

(2) Realized principal investment income in 2019 includes \$72 million of gain upon the final resolution of French tax litigation concerning a European Real Estate fund, reversing in part a loss that was recognized in 2015.

(3) In the earnings presentation attached as an exhibit to our Form 8-K for the quarter ended March 31, 2022 and furnished to the SEC on April 28, 2022, reconciliation of Distributable Earnings to After-tax Distributable Earnings per common share is provided on page 28.

(4) In February 2022, our Board of Directors approved an increase in the common stock dividend to an annual rate of \$1.30 per share (\$0.325 per common share on a quarterly basis), commencing with the first quarter 2022 dividend to be paid in May 2022. Prior to the first quarter 2022 dividend, our dividend policy for our common stock was an annual rate of \$1.00 per share of common stock (\$0.25 per common share on a quarterly basis). The declaration and payment of any dividends to holders of our common stock are subject to the discretion of our Board of Directors, which may change our dividend policy at any time or from time to time, and the terms of our certificate of incorporation. There can be no assurance that dividends will be made as intended or at all or that any particular dividend policy will be maintained.

(5) Total Segment compensation and benefits exclude equity-based compensation. Details on equity-based compensation are shown on page 13. These amounts include equity-based compensation reflected in (i) principal investment income and (ii) general, administration and other expense in our U.S. GAAP statement of operations, and excludes amounts related to shares issued in conjunction with a previous acquisition.

## Global Private Equity Segment Results by Year

(Dollars in millions, except per share amounts)

	<u>FY'16</u>	<u>FY'17</u>	<u>FY'18</u>	<u>FY'19</u>	<u>FY'20</u>	<u>FY'21</u>	<u>LTM 1Q'22</u>
<b>SEGMENT REVENUES</b>							
Fund management fees	\$ 750.0	\$ 734.6	\$ 952.0	\$ 1,106.6	\$ 1,042.0	\$ 1,111.8	1,155.8
Transaction and portfolio advisory fees, net and other	53.5	51.1	56.7	38.9	22.8	34.3	29.8
Fee related performance revenues	-	-	-	-	-	-	30.6
Total segment fee revenues	\$ 803.5	\$ 785.7	\$ 1,008.7	\$ 1,145.5	\$ 1,064.8	\$ 1,146.1	1,216.2
Realized performance revenues	1,113.6	923.5	566.2	301.8	404.5	2,757.8	2,823.6
Realized principal investment income (loss)	39.7	(37.8)	40.1	73.3	52.0	167.8	158.3
Interest income	5.1	8.5	13.7	8.7	3.3	1.4	1.6
<b>Total Segment Revenues</b>	<b>\$ 1,961.9</b>	<b>\$ 1,679.9</b>	<b>\$ 1,628.7</b>	<b>\$ 1,529.3</b>	<b>\$ 1,524.6</b>	<b>\$ 4,073.1</b>	<b>4,199.7</b>
<b>SEGMENT EXPENSES</b>							
Compensation and benefits							
Cash-based compensation and benefits	\$ 400.8	\$ 468.8	\$ 508.3	\$ 510.6	\$ 501.9	\$ 546.2	570.1
Realized performance revenues related compensation	509.7	414.5	261.9	145.2	183.0	1,243.6	1,274.1
Total compensation and benefits	\$ 910.5	\$ 883.3	\$ 770.2	\$ 655.8	\$ 684.9	\$ 1,789.8	1,844.2
General, administrative and other expenses <sup>1</sup>	199.0	216.6	231.7	215.2	157.9	172.5	176.6
Depreciation and amortization expense	19.5	22.4	24.1	32.1	22.0	25.1	25.3
Interest expense	44.2	44.9	45.2	46.8	55.3	63.8	65.8
<b>Total Segment Expenses</b>	<b>\$ 1,173.2</b>	<b>\$ 1,167.2</b>	<b>\$ 1,071.2</b>	<b>\$ 949.9</b>	<b>\$ 920.1</b>	<b>\$ 2,051.2</b>	<b>2,111.9</b>
Total Segment Revenues	\$ 1,961.9	\$ 1,679.9	\$ 1,628.7	\$ 1,529.3	\$ 1,524.6	\$ 4,073.1	4,199.7
Total Segment Expenses	1,173.2	1,167.2	1,071.2	949.9	920.1	2,051.2	2,111.9
<b>(=) Distributable Earnings</b>	<b>\$ 788.7</b>	<b>\$ 512.7</b>	<b>\$ 557.5</b>	<b>\$ 579.4</b>	<b>\$ 604.5</b>	<b>\$ 2,021.9</b>	<b>2,087.8</b>
(-) Realized Net Performance Revenues	603.9	509.0	304.3	156.6	221.5	1,514.2	1,549.5
(-) Realized Principal Investment Income (Loss)	39.7	(37.8)	40.1	73.3	52.0	167.8	158.3
(+) Net Interest	39.1	36.4	31.5	38.1	52.0	62.4	64.2
<b>(=) Fee Related Earnings</b>	<b>\$ 184.2</b>	<b>\$ 77.9</b>	<b>\$ 244.6</b>	<b>\$ 387.6</b>	<b>\$ 383.0</b>	<b>\$ 402.3</b>	<b>444.2</b>

(1) General, administrative and other expenses ("G&A") in 2020 G&A includes the positive impact of a \$21 million recovery of litigation costs (a contra expense).



## Global Credit Segment Results by Year

(Dollars in millions, except per share amounts)

	<u>FY'16</u>	<u>FY'17</u>	<u>FY'18</u>	<u>FY'19</u>	<u>FY'20</u>	<u>FY'21</u>	<u>LTM 1Q'22</u>
<b>SEGMENT REVENUES</b>							
Fund management fees	\$ 195.5	\$ 191.5	\$ 218.4	\$ 274.1	\$ 288.1	\$ 314.4	\$ 337.5
Transaction and portfolio advisory fees, net and other	5.8	7.5	6.1	14.6	34.0	62.2	63.5
Fee related performance revenues	-	-	24.6	33.1	36.1	43.2	47.7
Total segment fee revenues	\$ 201.3	\$ 199.0	\$ 249.1	\$ 321.8	\$ 358.2	\$ 419.8	\$ 448.7
Realized performance revenues	36.6	75.4	9.8	1.8	26.5	(6.0)	7.6
Realized principal investment income (loss)	5.1	11.9	7.9	12.0	18.7	31.9	36.3
Interest income	4.7	7.1	15.3	14.2	10.4	5.6	5.1
<b>Total Segment Revenues</b>	<b>\$ 247.7</b>	<b>\$ 293.4</b>	<b>\$ 282.1</b>	<b>\$ 349.8</b>	<b>\$ 413.8</b>	<b>\$ 451.3</b>	<b>\$ 497.7</b>
<b>SEGMENT EXPENSES</b>							
Compensation and benefits							
Cash-based compensation and benefits	\$ 120.0	\$ 104.5	\$ 140.4	\$ 185.2	\$ 206.1	\$ 237.1	\$ 250.6
Realized performance revenues related compensation	17.6	35.0	4.5	0.4	12.2	(2.7)	4.0
Total compensation and benefits	\$ 137.6	\$ 139.5	\$ 144.9	\$ 185.6	\$ 218.3	\$ 234.4	\$ 254.6
General, administrative and other expenses <sup>1</sup>	250.0	7.4	30.5	78.9	45.7	63.1	74.8
Depreciation and amortization expense	6.2	5.1	6.3	9.9	7.0	8.0	8.1
Interest expense	11.3	14.5	22.9	27.0	26.6	26.1	28.0
<b>Total Segment Expenses</b>	<b>\$ 405.1</b>	<b>\$ 166.5</b>	<b>\$ 204.6</b>	<b>\$ 301.4</b>	<b>\$ 297.6</b>	<b>\$ 331.6</b>	<b>\$ 365.5</b>
Total Segment Revenues	\$ 247.7	\$ 293.4	\$ 282.1	\$ 349.8	\$ 413.8	\$ 451.3	\$ 497.7
Total Segment Expenses	405.1	166.5	204.6	301.4	297.6	331.6	365.5
<b>(=) Distributable Earnings</b>	<b>\$ (157.4)</b>	<b>\$ 126.9</b>	<b>\$ 77.5</b>	<b>\$ 48.4</b>	<b>\$ 116.2</b>	<b>\$ 119.7</b>	<b>\$ 132.2</b>
(-) Realized Net Performance Revenues	19.0	40.4	5.3	1.4	14.3	(3.3)	3.6
(-) Realized Principal Investment Income (Loss)	5.1	11.9	7.9	12.0	18.7	31.9	36.3
(+) Net Interest	6.6	7.4	7.6	12.8	16.2	20.5	22.9
<b>(=) Fee Related Earnings</b>	<b>\$ (174.9)</b>	<b>\$ 82.0</b>	<b>\$ 71.9</b>	<b>\$ 47.8</b>	<b>\$ 99.4</b>	<b>\$ 111.6</b>	<b>\$ 115.2</b>

(1) General, administrative and other expenses ("G&A") in 2020 G&A includes the positive impact of a \$6 million recovery of litigation costs (a contra expense).

## Global Investment Solutions Segment Results by Year

(Dollars in millions, except per share amounts)

	<u>FY'16</u>	<u>FY'17</u>	<u>FY'18</u>	<u>FY'19</u>	<u>FY'20</u>	<u>FY'21</u>	<u>LTM 1Q'22</u>
<b>SEGMENT REVENUES</b>							
Fund management fees	\$ 140.3	\$ 154.9	\$ 166.8	\$ 157.1	\$ 193.0	\$ 228.4	232.7
Transaction and portfolio advisory fees, net and other	1.3	0.4	0.4	-	0.1	0.5	0.2
Total segment fee revenues	\$ 141.6	\$ 155.3	\$ 167.2	\$ 157.1	\$ 193.1	\$ 228.9	232.9
Realized performance revenues	65.6	86.4	106.4	70.7	155.1	186.8	175.3
Realized principal investment income (loss)	0.1	0.1	0.1	1.7	2.3	9.8	11.2
Interest income	0.4	1.1	1.4	1.5	0.6	0.2	0.3
<b>Total Segment Revenues</b>	<b>\$ 207.7</b>	<b>\$ 242.9</b>	<b>\$ 275.1</b>	<b>\$ 231.0</b>	<b>\$ 351.1</b>	<b>\$ 425.7</b>	<b>419.7</b>
<b>SEGMENT EXPENSES</b>							
Compensation and benefits							
Cash-based compensation and benefits	\$ 80.5	\$ 84.7	\$ 92.0	\$ 96.3	\$ 113.5	\$ 108.2	104.4
Realized performance revenues related compensation	63.2	83.2	96.3	64.6	144.6	168.1	156.8
Total compensation and benefits	\$ 143.7	\$ 167.9	\$ 188.3	\$ 160.9	\$ 258.1	\$ 276.3	261.2
General, administrative and other expenses <sup>1</sup>	34.5	34.9	36.6	37.2	37.8	32.0	30.9
Depreciation and amortization expense	3.3	3.6	4.7	6.2	4.5	4.5	4.6
Interest expense	5.8	6.1	6.6	7.9	9.3	10.8	11.4
<b>Total Segment Expenses</b>	<b>\$ 187.3</b>	<b>\$ 212.5</b>	<b>\$ 236.2</b>	<b>\$ 212.2</b>	<b>\$ 309.7</b>	<b>\$ 323.6</b>	<b>308.1</b>
Total Segment Revenues	\$ 207.7	\$ 242.9	\$ 275.1	\$ 231.0	\$ 351.1	\$ 425.7	419.7
Total Segment Expenses	187.3	212.5	236.2	212.2	309.7	323.6	308.1
<b>(=) Distributable Earnings</b>	<b>\$ 20.4</b>	<b>\$ 30.4</b>	<b>\$ 38.9</b>	<b>\$ 18.8</b>	<b>\$ 41.4</b>	<b>\$ 102.1</b>	<b>111.6</b>
(-) Realized Net Performance Revenues	2.4	3.2	10.1	6.1	10.5	18.7	18.5
(-) Realized Principal Investment Income (Loss)	0.1	0.1	0.1	1.7	2.3	9.8	11.2
(+) Net Interest	5.4	5.0	5.2	6.4	8.7	10.6	11.1
<b>(=) Fee Related Earnings</b>	<b>\$ 23.3</b>	<b>\$ 32.1</b>	<b>\$ 33.9</b>	<b>\$ 17.4</b>	<b>\$ 37.3</b>	<b>\$ 84.2</b>	<b>93.0</b>

(1) General, administrative and other expenses ("G&A") in 2020 G&A includes the positive impact of a \$3 million recovery of litigation costs (a contra expense).

## Carlyle U.S. GAAP Results<sup>1</sup> by Quarter

(Dollars in millions, except per share amounts)

	2Q'19	3Q'19	4Q'19	1Q'20	2Q'20	3Q'20	4Q'20	1Q'21	2Q'21	3Q'21	4Q'21	1Q'22
<b>REVENUES</b>												
Fund management fees	\$ 390.9	\$ 359.5	\$ 372.4	\$ 355.9	\$ 371.8	\$ 363.8	\$ 394.5	\$ 381.0	\$ 394.4	\$ 407.5	\$ 484.6	\$ 450.5
Incentive fees	8.8	9.9	9.1	8.9	9.0	9.1	10.0	9.5	10.4	13.1	15.8	14.0
Investment income (loss), including performance allocations	589.6	324.6	3.3	(1,190.9)	679.2	584.1	1,022.8	1,965.2	2,218.4	1,134.9	1,403.4	1,029.8
Revenue from consolidated entities	45.8	51.3	49.7	53.0	55.2	56.3	62.3	61.1	62.1	62.1	67.9	61.7
All other revenues	26.0	23.3	25.8	27.4	15.8	21.3	25.1	20.4	21.0	21.9	27.4	25.8
<b>Total Revenues</b>	<b>\$ 1,061.1</b>	<b>\$ 768.6</b>	<b>\$ 460.3</b>	<b>\$ (745.7)</b>	<b>\$ 1,131.0</b>	<b>\$ 1,034.6</b>	<b>\$ 1,514.7</b>	<b>\$ 2,437.2</b>	<b>\$ 2,706.3</b>	<b>\$ 1,639.5</b>	<b>\$ 1,999.1</b>	<b>\$ 1,581.8</b>
<b>EXPENSES</b>												
Cash-based compensation and benefits	\$ 221.4	\$ 200.0	\$ 201.5	\$ 204.3	\$ 212.5	\$ 222.2	\$ 210.6	\$ 228.5	\$ 231.8	\$ 224.9	\$ 222.8	\$ 254.3
Equity-based compensation	35.2	36.6	32.2	29.1	30.5	18.7	26.7	32.4	47.2	42.4	41.1	39.7
Performance allocations and incentive fee related compensation	113.6	92.6	45.1	(442.5)	535.6	250.6	435.4	866.6	994.0	495.2	605.2	370.7
General, administrative and other expenses	110.7	121.7	145.9	69.6	80.2	91.1	108.4	91.7	109.1	99.6	131.3	106.3
Expenses from consolidated entities	27.5	34.1	35.7	45.6	39.3	37.2	41.4	42.4	46.5	44.6	45.0	42.8
Interest and other non-operating expenses (income)	19.9	20.3	23.2	24.1	26.4	23.6	12.7	23.6	22.4	31.4	37.4	28.1
<b>Total Expenses</b>	<b>\$ 528.3</b>	<b>\$ 505.3</b>	<b>\$ 483.6</b>	<b>\$ (69.8)</b>	<b>\$ 924.5</b>	<b>\$ 643.4</b>	<b>\$ 835.2</b>	<b>\$ 1,285.2</b>	<b>\$ 1,451.0</b>	<b>\$ 938.1</b>	<b>\$ 1,082.8</b>	<b>\$ 841.9</b>
Net investment gains (losses) of consolidated funds	\$ 9.2	\$ (1.9)	\$ (17.0)	\$ (113.1)	\$ 50.3	\$ 23.9	\$ 17.6	\$ 12.3	\$ (2.6)	\$ (0.1)	\$ (7.1)	\$ 2.8
Income (loss) before provision for income taxes <sup>2</sup>	542.0	261.4	(40.3)	(789.0)	256.8	415.1	697.1	1,164.3	1,252.7	701.3	909.2	742.7
Provision (benefit) for income taxes	15.5	9.4	0.1	(80.0)	52.3	82.4	142.5	273.4	306.2	153.9	248.8	147.9
Net income (loss)	526.5	252.0	(40.4)	(709.0)	204.5	332.7	554.6	890.9	946.5	547.4	660.4	594.8
Net income (loss) attributable to non-controlling interests <sup>3</sup>	372.4	159.8	(32.1)	(97.0)	58.6	37.2	35.8	21.6	21.5	14.6	12.8	-
Net income (loss) attributable to The Carlyle Group Inc.	154.1	92.2	(8.3)	(612.0)	145.9	295.5	518.8	869.3	925.0	532.8	647.6	571.6
Net income attributable to Series A Preferred Unitholders	5.9	7.3	-	-	-	-	-	-	-	-	-	-
Series A Preferred Units redemption premium	-	16.5	-	-	-	-	-	-	-	-	-	-
Net income (loss) attributable to The Carlyle Group Inc. Common Stockholders	\$ 148.2	\$ 68.4	\$ (8.3)	\$ (612.0)	\$ 145.9	\$ 295.5	\$ 518.8	\$ 869.3	\$ 925.0	\$ 532.8	\$ 647.6	\$ 571.6
Net income (loss) attributable to The Carlyle Group Inc. per common share												
Basic	\$ 1.34	\$ 0.60	\$ (0.07)	\$ (1.76)	\$ 0.42	\$ 0.84	\$ 1.47	\$ 2.45	\$ 2.61	\$ 1.50	\$ 1.82	\$ 1.60
Diluted	\$ 1.23	\$ 0.55	\$ (0.08)	\$ (1.76)	\$ 0.41	\$ 0.82	\$ 1.44	\$ 2.41	\$ 2.55	\$ 1.46	\$ 1.77	\$ 1.57
<b>Supplemental Information</b>												
Income (loss) before provision for taxes margin <sup>4</sup>	51.1 %	34.0 %	(8.8)%	105.8 %	22.7 %	40.1 %	46.0 %	47.8 %	46.3 %	42.8 %	45.5 %	47.0 %
Effective tax rate	2.9 %	3.6 %	(0.2)%	10.1 %	20.4 %	19.9 %	20.4 %	23.5 %	24.4 %	21.9 %	27.4 %	19.9 %
Net performance revenues <sup>5</sup>	\$ 134.0	\$ 19.8	\$ 44.9	\$ (495.1)	\$ 656.2	\$ 226.8	\$ 468.9	\$ 919.5	\$ 1,086.7	\$ 479.3	\$ 638.1	\$ 339.5

Note: Investment income (loss), including performance allocations, 1Q'22 reflects 5% appreciation in our carry portfolio. Additionally, 2Q'20 includes a loss of \$621 million related to the contribution of our 19.9% interest in Fortitude to a Carlyle-affiliated investment fund and the subsequent accounting for our investment based on the net asset value of our interest in the investment fund rather than a direct interest in Fortitude.

Note: General, administrative and other expenses ("G&A") in 3Q'21 includes \$15 million in currency translation loss previously recorded in accumulated other comprehensive income and related to the sale of our local Brazilian management entity on August 31, 2021. 2Q'21 G&A also include \$27 million in right-of-use asset impairment related to the sublease of a portion of our office space in New York. The currency translation loss and impairment charges are excluded from our Non-GAAP financial metrics. In 1Q'20, G&A includes the positive impact of a \$30 million recovery of litigation costs (a contra expense). Excluding this, G&A would have been \$100 million in 1Q'20.

Note: Provision for (benefit) for income taxes in 3Q'21 reflects higher pre-tax income. Provision (benefit) for income taxes in 1Q'20 reflects a tax benefit of \$170 million related to the net loss during the quarter, net of \$90 million in expense related to a reduction in the net deferred tax asset resulting from the Company's conversion from a partnership to a corporation on January 1, 2020 (the "Conversion").

(1) On January 1, 2020, The Carlyle Group L.P. (the "Partnership") completed its conversion from a Delaware limited partnership to a Delaware corporation, The Carlyle Group Inc. Information reported for periods prior to the Conversion on January 1, 2020 reflect the results of the Partnership. References to The Carlyle Group Inc., our common stock and our dividends in periods prior to the Conversion refer to The Carlyle Group L.P., its common units and distributions. For periods subsequent to the Conversion, Net income (loss) attributable to Carlyle Holdings, refers to Net income (loss) of The Carlyle Group Inc. and its consolidated subsidiaries, net of non-controlling interests in consolidated entities.

(2) Income (loss) before provision for income taxes is the GAAP measure that is most directly comparable to Distributable Earnings, which management uses to measure the performance of the business. In the earnings presentation attached as an exhibit to our Form 8-K for the quarter ended March 31, 2022 and furnished to the SEC on April 28, 2022, a full reconciliation is included starting on page 29. In that document, see "Non-GAAP Financial Measures" for additional information.

(3) Prior to the Conversion on January 1, 2020, Net income (loss) attributable to non-controlling interests includes the non-controlling interests in Carlyle Holdings.

(4) Income (loss) before provision for taxes margin is equal to Income (loss) before provision for taxes, divided by Total revenues.

(5) Net performance revenues are equal to Performance revenues less Performance revenues related compensation expense.

## Carlyle U.S. GAAP Results<sup>1</sup> by Year

(Dollars in millions, except per share amounts)

	<u>FY'16</u>	<u>FY'17</u>	<u>FY'18</u>	<u>FY'19</u>	<u>FY'20</u>	<u>FY'21</u>	<u>LTM 1Q'22</u>
<b>REVENUES</b>							
Fund management fees	\$ 1,076.1	\$ 1,026.9	\$ 1,272.0	\$ 1,476.2	\$ 1,486.0	\$ 1,667.5	\$ 1,737.0
Incentive fees	36.4	35.3	30.2	35.9	37.0	48.8	53.3
Investment income (loss), including performance allocations	875.9	2,290.6	809.2	1,568.4	1,095.2	6,721.9	5,786.5
Revenue from consolidated entities	262.0	286.7	214.5	199.2	226.8	253.2	253.8
All other revenues	23.9	36.7	101.3	97.3	89.6	90.7	96.1
<b>Total Revenues</b>	<b>\$ 2,274.3</b>	<b>\$ 3,676.2</b>	<b>\$ 2,427.2</b>	<b>\$ 3,377.0</b>	<b>\$ 2,934.6</b>	<b>\$ 8,782.1</b>	<b>\$ 7,926.7</b>
<b>EXPENSES</b>							
Cash-based compensation and benefits	\$ 647.1	\$ 652.7	\$ 746.7	\$ 833.4	\$ 849.6	\$ 908.0	\$ 933.8
Equity-based compensation	334.6	320.3	239.9	140.0	105.0	163.1	170.4
Performance allocations and incentive fee related compensation	353.1	988.3	376.3	436.7	779.1	2,961.0	2,465.1
General, administrative and other expenses	521.1	276.8	460.7	494.4	349.3	431.7	446.3
Expenses from consolidated entities	336.1	400.1	164.6	131.8	163.5	178.5	178.9
Interest and other non-operating expenses (income)	50.1	(5.9)	83.3	83.4	86.8	114.8	119.3
<b>Total Expenses</b>	<b>\$ 2,242.1</b>	<b>\$ 2,632.3</b>	<b>\$ 2,071.5</b>	<b>\$ 2,119.7</b>	<b>\$ 2,333.3</b>	<b>\$ 4,757.1</b>	<b>\$ 4,313.8</b>
Net investment gains (losses) of consolidated funds	\$ 13.1	\$ 88.4	\$ 4.5	\$ (23.9)	\$ (21.3)	\$ 2.5	\$ (7.0)
Income (loss) before provision for income taxes <sup>2</sup>	45.3	1,132.3	360.2	1,233.4	580.0	4,027.5	3,605.9
Provision (benefit) for income taxes	30.0	124.9	31.3	49.0	197.2	982.3	856.8
Net income (loss)	15.3	1,007.4	328.9	1,184.4	382.8	3,045.2	2,749.1
Net income (loss) attributable to non-controlling interests <sup>3</sup>	8.9	763.3	212.4	803.5	34.6	70.5	-
Net income (loss) attributable to The Carlyle Group Inc.	6.4	244.1	116.5	380.9	348.2	2,974.7	2,677.0
Net income attributable to Series A Preferred Unitholders	-	6.0	23.6	19.1	-	-	-
Series A Preferred Units redemption premium	-	-	-	16.5	-	-	-
Net income (loss) attributable to The Carlyle Group Inc. Common Stockholders	\$ 6.4	\$ 238.1	\$ 92.9	\$ 345.3	\$ 348.2	\$ 2,974.7	\$ 2,677.0
Net income (loss) attributable to The Carlyle Group Inc. per common share							
Basic	\$ 0.08	\$ 2.58	\$ 0.89	\$ 3.05	\$ 0.99	\$ 8.37	\$ 7.53
Diluted	\$ (0.08)	\$ 2.38	\$ 0.82	\$ 2.82	\$ 0.97	\$ 8.20	\$ 7.35
<b>Supplemental Information</b>							
Income (loss) before provision for taxes margin <sup>4</sup>	2.0 %	30.8 %	14.8 %	36.5 %	19.8 %	45.9 %	45.5 %
Effective tax rate	66.2 %	11.0 %	8.7 %	4.0 %	34.0 %	24.4 %	23.8 %
Net performance revenues <sup>5</sup>	\$ 393.7	\$ 1,177.8	\$ 246.6	\$ 362.4	\$ 856.8	\$ 3,123.6	\$ 2,543.6

Note: Investment income (loss), including performance allocations, for LTM 1Q'22 reflects 32% appreciation in our carry portfolio. Additionally, FY'20 includes a loss of \$621 million related to the contribution of our 19.9% interest in Fortitude to a Carlyle-affiliated investment fund and the subsequent accounting for our investment based on the net asset value of our interest in the investment fund rather than a direct interest in Fortitude.

Note: General, administrative and other expenses ("G&A") in FY'21 include \$15 million in currency translation loss previously recorded in accumulated other comprehensive income and related to the sale of our local Brazilian management entity, as well as \$27 million in right-of-use asset impairment related to the sublease of a portion of our office space in New York. These amounts are excluded from our Non-GAAP financial metrics. In FY'20, G&A includes the positive impact of a \$30 million recovery of litigation costs (a contra expense). Excluding this, G&A would have been \$379 million in FY'20.

Note: Provision (benefit) for income taxes for FY'20 includes \$86 million as a provision for income taxes as a result of a reduction in our net deferred tax asset related to our conversion from a partnership to a corporation on January 1, 2020. Excluding this impact from Conversion, our effective income tax rate for the FY'20 would have been approximately 19%.

(1) On January 1, 2020, The Carlyle Group L.P. (the "Partnership") completed its conversion from a Delaware limited partnership to a Delaware corporation, The Carlyle Group Inc. Information reported for periods prior to the Conversion on January 1, 2020 reflect the results of the Partnership. References to The Carlyle Group Inc., our common stock and our dividends in periods prior to the Conversion refer to The Carlyle Group L.P., its common units and distributions. For periods subsequent to the Conversion, Net income (loss) attributable to Carlyle Holdings, refers to Net income (loss) of The Carlyle Group Inc. and its consolidated subsidiaries, net of non-controlling interests in consolidated entities.

(2) Income (loss) before provision for income taxes is the GAAP measure that is most directly comparable to Distributable Earnings, which management uses to measure the performance of the business. In the earnings presentation attached as an exhibit to our Form 8-K for the quarter ended March 31, 2022 and furnished to the SEC on April 28, 2022, a full reconciliation is included starting on page 29. In that document, see "Non-GAAP Financial Measures" for additional information.

(3) Prior to the Conversion on January 1, 2020, Net income (loss) attributable to non-controlling interests includes the non-controlling interests in Carlyle Holdings.

(4) Income (loss) before provision for taxes margin is equal to Income (loss) before provision for Taxes, divided by Total revenues.

(5) Net performance revenues are equal to Performance revenues less Performance revenues related compensation expense.

## Carlyle Reconciliation of U.S. GAAP to Non-GAAP Results by Quarter

(Dollars in millions, except per share amounts)

	<u>2Q'19</u>	<u>3Q'19</u>	<u>4Q'19</u>	<u>1Q'20</u>	<u>2Q'20</u>	<u>3Q'20</u>	<u>4Q'20</u>	<u>1Q'21</u>	<u>2Q'21</u>	<u>3Q'21</u>	<u>4Q'21</u>	<u>1Q'22</u>
<b>INCOME (LOSS) BEFORE PROVISION FOR INCOME TAXES</b>	\$ 542.0	\$ 261.4	\$ (40.3)	\$ (789.0)	\$ 256.8	\$ 415.1	\$ 697.1	\$ 1,164.3	\$ 1,252.7	\$ 701.3	\$ 909.2	\$ 742.7
Adjustments:												
Net unrealized performance revenues	(82.4)	126.2	69.7	528.9	(587.4)	(180.3)	(359.9)	(846.4)	(844.0)	44.8	39.4	(466.6)
Unrealized principal investment (income) loss <sup>1</sup>	(234.9)	(198.7)	81.3	264.7	459.5	(81.0)	(87.0)	(131.3)	(78.8)	(70.4)	(71.3)	(23.7)
Adjusted unrealized principal investment (income) loss from Fortitude	(40.1)	(68.1)	(5.7)	22.8	81.6	-	-	-	-	-	-	-
Equity-based compensation <sup>2</sup>	38.3	38.9	34.9	31.7	34.6	21.1	29.2	34.9	50.3	44.3	43.4	40.7
Acquisition or disposition related charges, including amortization of intangibles and impairment	15.4	11.2	13.4	3.0	7.1	18.5	9.5	19.0	11.3	24.4	(17.0)	29.1
Tax (expense) benefit associated with certain foreign performance revenues	3.6	(10.8)	(1.0)	11.2	0.7	(7.8)	(12.0)	(6.0)	(3.4)	(2.4)	(5.3)	(0.8)
Net (income) loss attributable to non-controlling interests in consolidated entities	(39.8)	(10.5)	9.2	97.0	(58.6)	(37.2)	(35.8)	(21.6)	(21.5)	(14.6)	(12.8)	(23.2)
Lease assignment and termination costs / Right-of-use asset impairment	-	-	-	-	-	-	-	-	26.8	-	-	-
Debt extinguishment costs	-	-	-	-	-	-	-	-	-	-	10.2	-
Other adjustments, including severance and Conversion costs in 2020	11.3	11.1	10.2	4.7	4.1	3.4	(4.2)	2.0	2.0	3.2	7.0	4.6
<b>DISTRIBUTABLE EARNINGS</b>	\$ 213.4	\$ 160.7	\$ 171.7	\$ 175.0	\$ 198.4	\$ 151.8	\$ 236.9	\$ 214.9	\$ 395.4	\$ 730.6	\$ 902.8	\$ 302.8
Realized net performance revenues	20.8	57.7	78.6	48.2	70.9	39.9	87.3	76.0	237.4	533.5	682.7	118.0
Realized principal investment income (loss)	73.9	7.3	1.7	15.9	22.1	12.8	22.2	30.0	37.8	71.3	70.4	26.3
Net interest	14.0	13.1	16.6	17.9	21.9	19.6	17.5	20.1	23.0	25.6	24.8	24.8
<b>FEE RELATED EARNINGS</b>	\$ 132.7	\$ 108.8	\$ 108.0	\$ 128.8	\$ 127.3	\$ 118.7	\$ 144.9	\$ 129.0	\$ 143.2	\$ 151.4	\$ 174.5	\$ 183.3

(1) The U.S. GAAP results for 2Q'20 include a loss in principal investment income (loss) of \$(621) million related to the closing of the transaction in which a Carlyle-affiliated investment fund purchased additional interests in Fortitude from AIG. The loss is driven by the contribution of our existing 19.9% investment in Fortitude into the fund, and the subsequent accounting for our investment based on the net asset value of our limited partnership interest in the fund rather than a direct investment in Fortitude.

(2) Equity-based compensation includes amounts reflected in principal investment income and general, administrative and other expense in our U.S. GAAP statement of operations, as well as amounts related to shares issued in conjunction with a previous acquisition.

Information reported for periods prior to January 1, 2020 reflect the results of the Partnership.

## Carlyle Reconciliation of U.S. GAAP to Non-GAAP Results by Year

(Dollars in millions, except per share amounts)

	<u>FY'16</u>	<u>FY'17</u>	<u>FY'18</u>	<u>FY'19</u>	<u>FY'20</u>	<u>FY'21</u>	<u>LTM 1Q'22</u>
<b>INCOME (LOSS) BEFORE PROVISION FOR INCOME TAXES</b>	\$ 45.3	\$ 1,132.3	\$ 360.2	\$ 1,233.4	\$ 580.0	\$ 4,027.5	\$ 3,605.9
Adjustments:							
Net unrealized performance revenues	231.6	(625.2)	50.2	(42.3)	(598.7)	(1,606.2)	(1,226.4)
Unrealized principal investment (income) loss <sup>1</sup>	(5.4)	(73.0)	(48.8)	(590.9)	556.2	(351.8)	(244.2)
Adjusted unrealized principal investment (income) loss from Fortitude	-	-	(11.7)	(140.9)	104.4	-	-
Equity-based compensation <sup>2</sup>	343.0	365.1	252.2	151.5	116.6	172.9	178.7
Acquisition or disposition related charges, including amortization of intangibles	94.2	35.7	22.3	52.0	38.1	37.7	47.8
Tax (expense) benefit associated with certain foreign performance revenues	(15.1)	(9.2)	(1.5)	(14.3)	(7.9)	(17.1)	(11.9)
Net (income) loss attributable to non-controlling interests in consolidated entities	(41.0)	(72.5)	(33.9)	(36.6)	(34.6)	(70.5)	(72.1)
Lease assignment and termination costs / Right-of-use asset impairment	-	-	66.9	-	-	26.8	26.8
Reserve for litigation and contingencies	-	(25.0)	-	-	-	-	-
Debt extinguishment costs	-	-	7.8	0.1	-	10.2	10.2
Other adjustments, including severance and Conversion costs in 2019 and 2020	(0.9)	(58.2)	10.2	34.6	8.0	14.2	16.8
<b>DISTRIBUTABLE EARNINGS</b>	\$ 651.7	\$ 670.0	\$ 673.9	\$ 646.6	\$ 762.1	\$ 2,243.7	\$ 2,331.6
Realized net performance revenues	625.3	552.6	319.7	164.1	246.3	1,529.6	1,571.6
Realized principal investment income (loss)	44.9	(25.8)	48.1	87.0	73.0	209.5	205.8
Net interest	51.1	48.8	44.3	57.3	76.9	93.5	98.2
<b>FEE RELATED EARNINGS</b>	\$ 32.6	\$ 192.0	\$ 350.4	\$ 452.8	\$ 519.7	\$ 598.1	\$ 652.4

(1) The U.S. GAAP results for FY'20 include a loss in principal investment income (loss) of \$(621) million related to the closing of the transaction in which a Carlyle-affiliated investment fund purchased additional interests in Fortitude from AIG. The loss is driven by the contribution of our existing 19.9% investment in Fortitude into the fund, and the subsequent accounting for our investment based on the net asset value of our limited partnership interest in the fund rather than a direct investment in Fortitude.

(2) Equity-based compensation includes amounts reflected in principal investment income and general, administrative and other expense in our U.S. GAAP statement of operations, as well as amounts related to shares issued in conjunction with a previous acquisition. FY'16 - FY'18 include amounts related to the IPO.

(3) Included in other non-operating (income) expense for the year ended December 31, 2017 is a \$71.5 million adjustment for the revaluation of the tax receivable agreement liability as result of the passage of the Tax Cuts and Job Act of 2017.

Information reported for periods prior to January 1, 2020 reflect the results of the Partnership.

## Carlyle Reconciliation of Revenues and Expenses by Quarter

(Dollars in millions)	Total Reportable Segments	Consolidated Funds	Reconciling Items	Carlyle Consolidated 1	Total Reportable Segments	Consolidated Funds	Reconciling Items	Carlyle Consolidated 1	Total Reportable Segments	Consolidated Funds	Reconciling Items	Carlyle Consolidated 1
	For the Three Months Ended March 31, 2020				For the Three Months Ended March 31, 2021				For the Three Months Ended March 31, 2022			
Revenues	\$ 581.1	\$ 53.0	\$ (1,379.8)	\$ (745.7) 2	\$ 612.5	\$ 61.1	\$ 1,763.6	\$ 2,437.2 2	\$ 779.5	\$ 61.7	\$ 740.6	\$ 1,581.8 2
Expenses	406.1	53.8	(529.7)	(69.8) 2	397.6	56.5	831.1	1,285.2 2	476.7	52.9	312.3	841.9 2
Other income (loss)	-	(113.1)	-	(113.1) 3	-	12.3	-	12.3 3	-	2.8	-	2.8 3
Distributable earnings	175.0	(113.9)	(850.1)	(789.0) 4	214.9	16.9	932.5	1,164.3 4	302.8	11.6	428.3	742.7 4
<b>For the Three Months Ended June 30, 2020</b>												
Revenues	\$ 582.2	\$ 55.2	\$ 493.6	\$ 1,131.0 2	\$ 919.0	\$ 62.1	\$ 1,725.2	\$ 2,706.3 2				
Expenses	383.8	47.1	493.6	924.5 2	523.6	54.2	873.2	1,451.0 2				
Other income (loss)	-	50.3	-	50.3 3	-	(2.6)	-	(2.6) 3				
Distributable earnings	198.4	58.4	-	256.8 4	395.4	5.3	852.0	1,252.7 4				
<b>For the Three Months Ended September 30, 2020</b>												
Revenues	\$ 496.5	\$ 56.3	\$ 481.8	\$ 1,034.6 2	\$ 1,523.8	\$ 62.1	\$ 53.6	\$ 1,639.5 2				
Expenses	344.7	47.9	250.8	643.4 2	793.2	51.9	93.0	938.1 2				
Other income (loss)	-	23.9	-	23.9 3	-	(0.1)	-	(0.1) 3				
Distributable earnings	151.8	32.3	231.0	415.1 4	730.6	10.1	(39.4)	701.3 4				
<b>For the Three Months Ended December 31, 2020</b>												
Revenues	\$ 629.7	\$ 62.3	\$ 822.7	\$ 1,514.7 2	\$ 1,894.8	\$ 67.9	\$ 36.4	\$ 1,999.1 2				
Expenses	392.8	57.4	385.0	835.2 2	992.0	55.2	35.6	1,082.8 2				
Other income (loss)	-	17.6	-	17.6 3	-	(7.1)	-	(7.1) 3				
Distributable earnings	236.9	22.5	437.7	697.1 4	902.8	5.6	0.8	909.2 4				
<b>For the Three Months Ended December 31, 2021</b>												

(1) The Distributable Earnings in the Carlyle Consolidated column is income before provision for income taxes, which is the GAAP measure that is most directly comparable to Distributable Earnings.

(2) See detailed breakdown of revenue and expense adjustments on page 19.

(3) The Other Income (Loss) adjustment results from the Consolidated Funds which were eliminated in consolidation to arrive at Carlyle's total Other Income (Loss).

(4) See the reconciliation for Distributable Earnings and Fee Related Earnings on page 13.

## Carlyle Reconciliation of Revenues and Expenses by Year

(Dollars in millions)	For the Year Ended December 31, 2016				For the Year Ended December 31, 2019			
	Total Reportable Segments	Consolidated Funds	Reconciling Items	Carlyle Consolidated 1	Total Reportable Segments	Consolidated Funds	Reconciling Items	Carlyle Consolidated 1
Revenues	\$ 2,417.3	\$ 166.9	\$ (309.9)	\$ 2,274.3 2	\$ 2,110.1	\$ 199.2	\$ 1,067.7	\$ 3,377.0 2
Expenses	1,765.6	153.1	323.4	2,242.1 2	1,463.5	165.6	490.6	2,119.7 2
Other income	-	13.1	-	13.1 3	-	(23.9)	-	(23.9) 3
Distributable earnings	651.7	26.9	(633.3)	45.3 4	646.6	9.7	577.1	1,233.4 4
	For the Year Ended December 31, 2017				For the Year Ended December 31, 2020			
Revenues	\$ 2,216.2	\$ 177.7	\$ 1,282.3	\$ 3,676.2 2	\$ 2,289.5	\$ 226.8	\$ 418.3	\$ 2,934.6 2
Expenses	1,546.2	240.4	845.7	2,632.3 2	1,527.4	206.2	599.7	2,333.3 2
Other income	-	123.5	(35.1)	88.4 3	-	(21.3)	-	(21.3) 3
Distributable earnings	670.0	60.8	401.5	1,132.3 4	762.1	(0.7)	(181.4)	580.0 4
	For the Year Ended December 31, 2018				For the Year Ended December 31, 2021			
Revenues	\$ 2,185.9	\$ 214.5	\$ 26.8	\$ 2,427.2 2	\$ 4,950.1	\$ 253.2	\$ 3,578.8	\$ 8,782.1 2
Expenses	1,512.0	213.3	346.2	2,071.5 2	2,706.4	217.8	1,832.9	4,757.1 2
Other income	-	4.5	-	4.5 3	-	2.5	-	2.5 3
Distributable earnings	673.9	5.7	(319.4)	360.2 4	2,243.7	37.9	1,745.9	4,027.5 4

(1) The Distributable Earnings in the Carlyle Consolidated column is income before provision for income taxes, which is the GAAP measure that is most directly comparable to Distributable Earnings.

(2) See detailed breakdown of revenue and expense adjustments on page 20.

(3) The Other Income (Loss) adjustment results from the Consolidated Funds which were eliminated in consolidation to arrive at Carlyle's total Other Income (Loss).

(4) See the reconciliation for Distributable Earnings and Fee Related Earnings on page 14.



## Carlyle Reconciliation of Net Performance Revenues by Quarter

(Dollars in millions)	Carlyle			Carlyle			Carlyle		
	Consolidated	Reconciling Items 1	Total Reportable Segments	Consolidated	Reconciling Items 1	Total Reportable Segments	Consolidated	Reconciling Items 1	Total Reportable Segments
	<b>For the Three Months Ended March 31, 2020</b>			<b>For the Three Months Ended March 31, 2021</b>			<b>For the Three Months Ended March 31, 2022</b>		
Performance revenues	\$ (937.6)	\$ 1,109.2	\$ 171.6	\$ 1,786.1	\$ (1,617.7)	\$ 168.4	\$ 710.2	\$ (473.9)	\$ 236.3
Performance revenues related compensation expense	(442.5)	565.9	123.4	866.6	(774.2)	92.4	370.7	(252.4)	118.3
Net performance revenues	\$ (495.1)	\$ 543.3	\$ 48.2	\$ 919.5	\$ (843.5)	\$ 76.0	\$ 339.5	\$ (221.5)	\$ 118.0
Principal investment income (loss)	\$ (253.3)	\$ 269.2	\$ 15.9	\$ 179.1	\$ (149.1)	\$ 30.0	\$ 319.6	\$ (293.3)	\$ 26.3
	<b>For the Three Months Ended June 30, 2020</b>			<b>For the Three Months Ended June 30, 2021</b>					
Performance revenues	\$ 1,191.8	\$ (1,039.6)	\$ 152.2	\$ 2,080.7	\$ (1,626.7)	\$ 454.0			
Performance revenues related compensation expense	535.6	(454.3)	81.3	994.0	(777.4)	216.6			
Net performance revenues	\$ 656.2	\$ (585.3)	\$ 70.9	\$ 1,086.7	\$ (849.3)	\$ 237.4			
Principal investment income (loss)	\$ (512.6)	\$ 534.7	\$ 22.1	\$ 137.7	\$ (99.9)	\$ 37.8			
	<b>For the Three Months Ended September 30, 2020</b>			<b>For the Three Months Ended September 30, 2021</b>					
Performance revenues	\$ 477.4	\$ (390.6)	\$ 86.8	\$ 974.5	\$ 36.4	\$ 1,010.9			
Performance revenues related compensation expense	250.6	(203.7)	46.9	495.2	(17.8)	477.4			
Net performance revenues	\$ 226.8	\$ (186.9)	\$ 39.9	\$ 479.3	\$ 54.2	\$ 533.5			
Principal investment income (loss)	\$ 106.7	\$ (93.9)	\$ 12.8	\$ 160.4	\$ (89.1)	\$ 71.3			
	<b>For the Three Months Ended December 31, 2020</b>			<b>For the Three Months Ended December 31, 2021</b>					
Performance revenues	\$ 904.3	\$ (728.8)	\$ 175.5	\$ 1,243.3	\$ 62.0	\$ 1,305.3			
Performance revenues related compensation expense	435.4	(347.2)	88.2	605.2	17.4	622.6			
Net performance revenues	\$ 468.9	\$ (381.6)	\$ 87.3	\$ 638.1	\$ 44.6	\$ 682.7			
Principal investment income (loss)	\$ 118.5	\$ (96.3)	\$ 22.2	\$ 160.1	\$ (89.7)	\$ 70.4			

(1) Adjustments to performance revenues and principal investment income (loss) relate to (i) unrealized performance allocations net of related compensation expense and unrealized principal investment income, which are excluded from the segment results, (ii) amounts earned from the Consolidated Funds, which were eliminated in the U.S. GAAP consolidation but were included in the segment results, (iii) amounts attributable to non-controlling interests in consolidated entities, which were excluded from the segment results, (iv) the reclassification of NGP performance revenues, which are included in principal investment income in U.S. GAAP financial statements, (v) the reclassification of certain incentive fees from business development companies, which are included in fund management fees in the segment results, and (vi) the reclassification of tax expenses associated with certain foreign performance revenues. Adjustments to principal investment income (loss) also include the reclassification of earnings for the investments in NGP Management and its affiliates to the appropriate operating captions for the segment results, and the exclusion of charges associated with the investment in NGP Management and its affiliates that are excluded from the segment results.

## Carlyle Reconciliation of Net Performance Revenues by Year

(Dollars in millions)	Carlyle	Reconciling Items	Total Reportable	Carlyle	Reconciling Items	Total Reportable
	Consolidated	1	Segments	Consolidated	1	Segments
	<b>For the Year Ended December 31, 2016</b>			<b>For the Year Ended December 31, 2019</b>		
Performance revenues	\$ 715.4	\$ 500.4	\$ 1,215.8	\$ 799.1	\$ (424.8)	\$ 374.3
Performance revenues related compensation expense	353.1	237.4	590.5	436.7	(226.5)	210.2
Net performance revenues	\$ 362.3	\$ 263.0	\$ 625.3	\$ 362.4	\$ (198.3)	\$ 164.1
Principal investment income (loss)	\$ 160.5	\$ (115.6)	\$ 44.9	\$ 769.3	\$ (682.3)	\$ 87.0
	<b>For the Year Ended December 31, 2017</b>			<b>For the Year Ended December 31, 2020</b>		
Performance revenues	\$ 2,058.6	\$ (973.3)	\$ 1,085.3	\$ 1,635.9	\$ (1,049.8)	\$ 586.1
Performance revenues related compensation expense	988.3	(455.6)	532.7	779.1	(439.3)	339.8
Net performance revenues	\$ 1,070.3	\$ (517.7)	\$ 552.6	\$ 856.8	\$ (610.5)	\$ 246.3
Principal investment income (loss)	\$ 232.0	\$ (257.8)	\$ (25.8)	\$ (540.7)	\$ 613.7	\$ 73.0
	<b>For the Year Ended December 31, 2018</b>			<b>For the Year Ended December 31, 2021</b>		
Performance revenues	\$ 622.9	\$ 59.5	\$ 682.4	\$ 6,084.6	\$ (3,146.0)	\$ 2,938.6
Performance revenues related compensation expense	376.3	(13.6)	362.7	2,961.0	(1,552.0)	1,409.0
Net performance revenues	\$ 246.6	\$ 73.1	\$ 319.7	\$ 3,123.6	\$ (1,594.0)	\$ 1,529.6
Principal investment income (loss)	\$ 186.3	\$ (138.2)	\$ 48.1	\$ 637.3	\$ (427.8)	\$ 209.5

(1) Adjustments to performance revenues and principal investment income (loss) relate to (i) unrealized performance allocations net of related compensation expense and unrealized principal investment income, which are excluded from the segment results, (ii) amounts earned from the Consolidated Funds, which were eliminated in the U.S. GAAP consolidation but were included in the segment results, (iii) amounts attributable to non-controlling interests in consolidated entities, which were excluded from the segment results, (iv) the reclassification of NGP performance revenues, which are included in principal investment income in U.S. GAAP financial statements, (v) the reclassification of certain incentive fees from business development companies, which are included in fund management fees in the segment results, and (vi) the reclassification of tax expenses associated with certain foreign performance revenues. Adjustments to principal investment income (loss) also include the reclassification of earnings for the investments in NGP Management and its affiliates to the appropriate operating captions for the segment results, and the exclusion of charges associated with the investment in NGP Management and its affiliates that are excluded from the segment results.

## Carlyle Reconciliation of Revenues and Expenses (Detail) by Quarter

(Dollars in millions)

	<u>2Q'19</u>	<u>3Q'19</u>	<u>4Q'19</u>	<u>1Q'20</u>	<u>2Q'20</u>	<u>3Q'20</u>	<u>4Q'20</u>	<u>1Q'21</u>	<u>2Q'21</u>	<u>3Q'21</u>	<u>4Q'21</u>	<u>1Q'22</u>
<b>REVENUE RECONCILING ITEMS</b>												
Unrealized performance revenues	167.3	(87.4)	(113.9)	(1,109.0)	1,037.1	387.6	715.3	1,621.8	1,620.7	(29.8)	(57.1)	698.8
Unrealized principal investment income (loss)	234.9	198.7	(81.3)	(264.7)	(459.5)	81.0	87.0	131.3	78.8	70.4	71.3	23.7
Adjusted unrealized principal investment income (loss) from Fortitude	40.1	68.1	5.7	(22.8)	(81.6)	-	-	-	-	-	-	-
Adjustments related to expenses associated with NGP Management and its affiliates	(4.1)	(4.1)	(4.0)	(3.9)	(3.9)	(4.0)	(3.5)	(3.6)	(3.0)	(3.6)	(3.5)	(3.1)
Tax expense (benefit) associated with certain foreign performance revenues	-	0.2	0.1	-	0.1	(0.1)	0.5	(0.1)	0.3	0.1	(0.1)	(0.1)
Non-controlling interests and other adjustments to present certain costs on a net basis	42.7	29.3	25.1	(77.7)	56.8	57.6	59.9	45.3	41.1	33.2	40.0	17.9
Elimination of revenues of Consolidated Funds	(16.3)	(15.3)	(1.8)	98.3	(55.4)	(40.3)	(36.5)	(31.1)	(12.7)	(16.7)	(14.2)	3.4
<b>TOTAL REVENUE RECONCILING ITEMS</b>	<b>\$ 464.6</b>	<b>\$ 189.5</b>	<b>\$ (170.1)</b>	<b>\$ (1,379.8)</b>	<b>\$ 493.6</b>	<b>\$ 481.8</b>	<b>\$ 822.7</b>	<b>\$ 1,763.6</b>	<b>\$ 1,725.2</b>	<b>\$ 53.6</b>	<b>\$ 36.4</b>	<b>\$ 740.6</b>
<b>EXPENSE RECONCILING ITEMS</b>												
Unrealized performance revenues related compensation	84.9	38.8	(44.2)	(580.1)	449.7	207.2	355.5	775.3	776.8	15.0	(17.7)	232.2
Equity-based compensation	38.3	38.9	34.9	31.7	34.6	21.1	29.2	34.9	50.3	44.3	43.4	40.7
Acquisition or disposition related charges (credits), including amortization of intangibles	15.4	11.2	13.4	3.0	7.1	18.5	9.5	19.0	11.3	24.4	(17.0)	29.1
Tax (expense) benefit associated with certain foreign performance revenues related compensation	3.6	(10.8)	(1.0)	11.2	0.7	(7.8)	(12.5)	(5.9)	(3.7)	(2.5)	(5.2)	(0.7)
Non-controlling interests and other adjustments to present certain costs on a net basis	10.0	14.9	29.2	8.0	5.2	19.2	23.4	19.9	17.4	15.9	25.3	16.5
Debt extinguishment costs	-	-	-	-	-	-	-	-	-	-	10.2	-
Right-of-use asset impairment	-	-	-	-	-	-	-	-	26.8	-	-	-
Other, including severance and Conversion costs in 2019 and 2020	11.3	11.1	10.2	4.7	4.1	3.4	(4.2)	2.0	2.0	3.2	7.0	4.6
Elimination of expenses of Consolidated Funds	(9.3)	(10.0)	(8.9)	(8.2)	(7.8)	(10.8)	(15.9)	(14.1)	(7.7)	(7.3)	(10.4)	(10.1)
<b>TOTAL EXPENSE RECONCILING ITEMS</b>	<b>\$ 154.2</b>	<b>\$ 94.1</b>	<b>\$ 33.6</b>	<b>\$ (529.7)</b>	<b>\$ 493.6</b>	<b>\$ 250.8</b>	<b>\$ 385.0</b>	<b>\$ 831.1</b>	<b>\$ 873.2</b>	<b>\$ 93.0</b>	<b>\$ 35.6</b>	<b>\$ 312.3</b>

## Carlyle Reconciliation of Revenues and Expenses (Detail) by Year

(Dollars in millions)

	<u>FY'16</u>	<u>FY'17</u>	<u>FY'18</u>	<u>FY'19</u>	<u>FY'20</u>	<u>FY'21</u>
<b>REVENUE RECONCILING ITEMS</b>						
Unrealized performance revenues	(464.1)	1,089.5	(42.7)	267.8	1,031.0	3,155.6
Unrealized principal investment income (loss)	5.4	73.0	48.8	590.9	(556.2)	351.8
Adjusted unrealized principal investment income (loss) from Fortitude	-	-	11.7	140.9	(104.4)	-
Adjustments related to expenses associated with NGP Management and its affiliates	(71.2)	(62.5)	(18.9)	(16.2)	(15.3)	(13.7)
Tax expense (benefit) associated with certain foreign performance revenues	-	0.9	(4.9)	0.3	0.5	0.2
Non-controlling interests and other adjustments to present certain costs on a net basis	254.4	237.9	92.5	117.5	96.6	159.6
Elimination of revenues of Consolidated Funds	(34.4)	(56.5)	(59.7)	(33.5)	(33.9)	(74.7)
<b>TOTAL REVENUE RECONCILING ITEMS</b>	<b>\$ (309.9)</b>	<b>\$ 1,282.3</b>	<b>\$ 26.8</b>	<b>\$ 1,067.7</b>	<b>\$ 418.3</b>	<b>\$ 3,578.8</b>
<b>EXPENSE RECONCILING ITEMS</b>						
Unrealized performance revenues related compensation	(232.5)	464.4	7.4	225.5	432.3	1,549.4
Equity-based compensation	343.0	365.1	252.2	151.5	116.6	172.9
Acquisition or disposition related charges (credits), including amortization of intangibles	94.2	35.7	22.3	52.0	38.1	37.7
Tax (expense) benefit associated with certain foreign performance revenues related compensation	(15.1)	(8.4)	(6.2)	(14.3)	(8.4)	(17.3)
Non-controlling interests and other adjustments to present certain costs on a net basis	159.3	114.9	34.3	75.0	55.8	78.5
Reserve for litigation and contingencies	-	(25.0)	-	-	-	-
Lease assignment and termination costs / Right-of-use asset impairment	-	-	66.9	-	-	26.8
Debt extinguishment costs	7.8	0.1	7.8	0.1	-	10.2
Other, including severance and Conversion costs in 2019 and 2020	(0.9)	(58.2)	10.2	34.6	8.0	14.2
Elimination of expenses of Consolidated Funds	(24.6)	(42.8)	(48.7)	(33.8)	(42.7)	(39.5)
<b>TOTAL EXPENSE RECONCILING ITEMS</b>	<b>\$ 331.2</b>	<b>\$ 845.8</b>	<b>\$ 346.2</b>	<b>\$ 490.6</b>	<b>\$ 599.7</b>	<b>\$ 1,832.9</b>