# The Carlyle Group

## The Carlyle Group Announces Third Quarter 2014 Financial Results

**Washington, DC, October 29, 2014**<sup>1</sup> – Global alternative asset manager The Carlyle Group L.P. (NASDAQ: CG) today reported its unaudited results for the third quarter of 2014, which ended on September 30, 2014.

Carlyle Co-CEO David M. Rubenstein said, "Carlyle continued to produce good financial results for unitholders and strong performance for our fund investors during the third quarter. An increasing number of investors are entrusting their assets to Carlyle funds based in part on our history of navigating uncertain markets across multiple investment strategies."

Carlyle Co-CEO William E. Conway Jr. said, "We have made over \$8 billion in new investments in the first three quarters of 2014, as much as we did all last year. In addition, year to date realized proceeds to our fund investors are 28% above last year's pace as we take advantage of strong global markets. We see significant opportunities to remain active, with discipline and focus remaining core to our process."

In addition to this release, Carlyle issued a full detailed presentation of its third quarter 2014 results, which can be viewed at http://ir.carlyle.com.

#### **Distribution**

The Board of Directors has declared a quarterly distribution of \$0.16 per common unit to holders of record at the close of business on November 10, 2014, payable on November 21, 2014.

#### **Conference Call**

Carlyle will host a conference call at 8:30 a.m. EDT on Wednesday, October 29, 2014 to announce its financial results for the third quarter of 2014.

The call may be accessed by dialing (800) 850-2903 (U.S.) or +1-253-237-1169 (international) and referencing "The Carlyle Group Financial Results Call." The conference call will be webcast simultaneously via a link on Carlyle's investor relations website at ir.carlyle.com and an archived replay of the webcast also will be available on the website soon after the live call.

## About The Carlyle Group

The Carlyle Group (NASDAQ: CG) is a global alternative asset manager with \$203 billion of assets under management across 129 funds and 141 fund of funds vehicles as of September 30, 2014. Carlyle's purpose is to invest wisely and create value on behalf of its investors, many of whom are public pensions. Carlyle invests across four segments – Corporate Private Equity, Real Assets, Global Market Strategies and Solutions – in Africa, Asia, Australia, Europe, the Middle East, North America

<sup>&</sup>lt;sup>1</sup> Please note that this version reflects an adjustment on p. 27 of our earnings release. **Page | 1** 

and South America. Carlyle has expertise in various industries, including: aerospace, defense & government services, consumer & retail, energy, financial services, healthcare, industrial, real estate, technology & business services, telecommunications & media and transportation. The Carlyle Group employs 1,700 people in 40 offices across six continents.

#### **Forward Looking Statements**

This press release may contain forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. These statements include, but are not limited to, statements related to our expectations regarding the performance of our business, our financial results, our liquidity and capital resources and other non-historical statements. You can identify these forward-looking statements by the use of words such as "outlook," "believes," "expects," "potential," "continues," "may," "will," "should," "seeks," "approximately," "predicts," "intends," "plans," "estimates," "anticipates" or the negative version of these words or other comparable words. These statements are subject to risks, uncertainties and assumptions, including those described under the section entitled "Risk Factors" in our Annual Report on Form 10-K for the year ended December 31, 2013 filed with the SEC on February 27, 2014, as such factors may be updated from time to time in our periodic filings with the SEC, which are accessible on the SEC's website at www.sec.gov. These factors should not be construed as exhaustive and should be read in conjunction with the other cautionary statements that are included in this release and in our filings with the SEC. We undertake no obligation to publicly update or review any forward-looking statements, whether as a result of new information, future developments or otherwise, except as required by applicable law.

This release does not constitute an offer for any Carlyle fund.

#### **Contacts:**

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# The Carlyle Group

October 29, 2014<sup>1</sup>

The Carlyle Group Announces Third Quarter 2014 Financial Results

- \$159 million of Distributable Earnings on a pre-tax basis in Q3 2014 and \$1.1 billion over the last twelve months; \$0.44 per common unit on a post-tax basis in Q3 2014 and \$1.88 per common unit for the first three quarters of 2014
- Economic Net Income of \$166 million on a pre-tax basis and \$0.55 per Adjusted Unit on a post-tax basis, supported by 3% carry fund portfolio appreciation in Q3 2014
- \$6.5 billion in new capital raised in Q3 2014 and \$23.2 billion raised over the last twelve months
- \$4.5 billion in realized proceeds in Q3 2014 and \$20.4 billion realized over the last twelve months
- \$3.7 billion in equity invested in Q3 2014 and \$10.4 billion invested over the last twelve months
- Declared quarterly distribution of \$0.16 per common unit for Q3 2014 for an aggregate distribution of \$0.48 per common unit for the first three quarters of 2014
- U.S. GAAP net income attributable to The Carlyle Group L.P. of \$25 million, or \$0.35 per common unit on a diluted basis, in Q3 2014

**Washington**, **DC** – Global alternative asset manager The Carlyle Group L.P. (NASDAQ: CG) today reported its unaudited results for the third quarter of 2014, which ended on September 30, 2014.

Carlyle Co-CEO David M. Rubenstein said, "Carlyle continued to produce good financial results for unitholders and strong performance for our fund investors during the third quarter. An increasing number of investors are entrusting their assets to Carlyle funds based in part on our history of navigating uncertain markets across multiple investment strategies."

<sup>&</sup>lt;sup>1</sup> Please note that this version reflects an adjustment on p. 27.

Carlyle Co-CEO William E. Conway Jr. said, "We have made over \$8 billion in new investments in the first three quarters of 2014, as much as we did all last year. In addition, year to date realized proceeds to our fund investors are 28% above last year's pace as we take advantage of strong global markets. We see significant opportunities to remain active, with discipline and focus remaining core to our process."

U.S. GAAP results for Q3 2014 included income before provision for income taxes of \$175 million and net income attributable to the common unitholders through The Carlyle Group L.P. of \$25 million, or net income per common unit of \$0.35 on a diluted basis. Total balance sheet assets were \$37.7 billion as of September 30, 2014.

## Third Quarter Distribution

The Board of Directors has declared a quarterly distribution of \$0.16 per common unit to holders of record at the close of business on November 10, 2014, payable on November 21, 2014.

#### The Carlyle Group Distribution Policy

As further discussed in its Annual Report on Form 10-K and Quarterly Reports on Form 10-Q, Carlyle currently anticipates that it will cause Carlyle Holdings to make quarterly distributions to its partners, including The Carlyle Group L.P.'s wholly owned subsidiaries, that will enable The Carlyle Group L.P. to pay a quarterly distribution of \$0.16 per common unit for each of the first three quarters of each year, and, for the fourth quarter of each year, to pay a distribution of at least \$0.16 per common unit, that, taken together with the prior quarterly distributions in respect of that year, represents its share, net of taxes and amounts payable under the tax receivable agreement, of Carlyle's Distributable Earnings in excess of the amount determined by the General Partner to be necessary or appropriate to provide for the conduct of its business, to make appropriate investments in its business and its funds or to comply with applicable law or any of its financing agreements. Carlyle anticipates that the aggregate amount of its distributions for most years will be less than its Distributable Earnings for that year due to these funding requirements. The declaration and payment of any distributions is at the sole discretion of the General Partner, which may change the distribution policy at any time.

## The Carlyle Engine

Carlyle evaluates the underlying performance of its business on four key metrics known as the Carlyle Engine: funds raised, equity invested, carry fund returns and realized proceeds for fund investors. The table below highlights the results of these metrics for Q3 2014, year-to-date (YTD) and for the last twelve months (LTM)<sup>2</sup>.

	Funds	Raised	Equity Invested				
Q3	\$6.5	billion	Q3	\$3.7	billion		
	YTD: \$19.4 bn LTM: \$23.2 bn			YTD: \$8.2 bn	LTM: \$10.4 bn		
	Realized	Proceeds		Carry Fun	d Returns		
Q3		Proceeds billion	Q3	5	d Returns 3%		

Note: Equity Invested and Realized Proceeds reflect carry funds only.

During Q3 2014, within its carry funds, Carlyle generated realized proceeds of \$4.5 billion from 146 investments across 38 carry funds. Carlyle deployed \$3.7 billion of equity in 108 new or follow-on investments across 33 carry funds in Q3 2014. On an LTM basis, Carlyle realized proceeds of \$20.4 billion and invested \$10.4 billion.

	Segment	Real	ized Proce	eds	Equity Invested				
		# of Investments	# of Funds	\$ millions	# of Investments	# of Funds	\$ millions		
	Corporate Private Equity	51	18	\$3,245	23	18	\$2,491		
Q3	Global Market Strategies	32	6	\$439	4	2	\$263		
Ø	Real Assets	66	14	\$836	81	13	\$942		
	Carlyle	146	38	\$4,520	108	33	\$3,696		
	Corporate Private Equity	92	23	\$10,061	50	22	\$6,183		
D	Global Market Strategies	44	6	\$606	8	3	\$471		
YTD	Real Assets	124	16	\$3,389	114	15	\$1,556		
	Carlyle	252	45	\$14,056	170	40	\$8,210		

Note: The columns may not sum as some investments cross segment lines, but are only counted one time for Carlyle results.

<sup>&</sup>lt;sup>2</sup> LTM, or last twelve months, refers to the period Q4 2013 through Q3 2014.

## **Carlyle All Segment Results**

- Distributable Earnings (DE): \$159 million for Q3 2014 and \$1.1 billion on an LTM basis
  - **Distributable Earnings** were \$1,067 million on an LTM basis, 70% higher than the 12-month period ended Q3 2013. On a post-tax basis, Carlyle generated DE of \$0.44 per common unit for Q3 2014.
  - Fee-Related Earnings (FRE) were \$62 million for Q3 2014 and increased from \$44 million in Q3 2013 due to higher management and transaction fees, partially offset by higher compensation expense. FRE was \$218 million on an LTM basis, 29% higher than the 12-month period ended Q3 2013. FRE for Q3 2014 was positively impacted by \$25 million in catch up management fee revenue and \$18 million in net transaction fees.
  - Realized Net Performance Fees were \$99 million for Q3 2014, compared to \$61 million in Q3 2013. For Q3 2014, realized net performance fees were positively impacted by exits in Beats Electronics, Healthscope, Booz Allen, HD Supply, ADA Cosmetics and our first realized carry from U.S. Realty Partners VI. Realized net performance fees were \$829 million on an LTM basis, 85% higher than the 12-month period ended Q3 2013.
  - **Realized Investment Loss** was (\$3) million in Q3 2014, driven by losses on certain international real estate investments.

#### • Economic Net Income (ENI): \$166 million for Q3 2014 and \$1.4 billion on an LTM basis

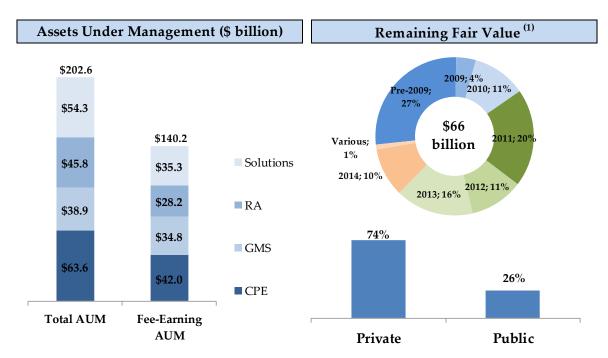
- Economic Net Income was \$1,381 million on an LTM basis, 49% higher than the 12-month period ended Q3 2013. On a post-tax basis, Carlyle generated \$0.55 in ENI per Adjusted Unit for Q3 2014. The ENI tax benefit was \$11 million in Q3 2014, primarily driven by a decreased level of tax due to the reversal of unrealized carry at AlpInvest and to a lesser extent from the higher availability of foreign tax credits. Year to date, Carlyle has generated \$2.13 in ENI per Adjusted Unit.
- Q3 2014 ENI was positively impacted by appreciation of 3% in Carlyle's carry fund portfolio, partially offset by results from our hedge fund partnerships and certain AlpInvest co-investment and secondary fund vehicles. Corporate Private Equity carry funds appreciated 3%, Global Market Strategies carry funds by 6% and Real Assets carry funds by 2% compared to the end of Q2 2014. Carry fund appreciation was 19% on an LTM basis.

The Carlyle Group L.P All Segments		Period						% Change	2
\$ in millions, except per unit data and where noted	Q3 2013	Q4 2013	Q1 2014	Q2 2014	Q3 2014	Q4 13 - Q3 14	QoQ	YoY	LTM
Revenues	615	1,394	897	900	577	3,767	(36%)	(6%)	52%
Expenses	420	818	575	582	411	2,386	(29%)	(2%)	54%
Economic Net Income	195	576	322	318	166	1,381	(48%)	(15%)	49%
Fee-Related Earnings	44	39	37	80	62	218	(23%)	40%	29%
Net Performance Fees	157	592	307	262	124	1,284	(53%)	(21%)	68%
Realized Net Performance Fees	61	357	141	232	99	829	(57%)	62%	85%
Distributable Earnings	105	401	183	324	159	1,067	(51%)	51%	70%
Distributable Earnings per common unit (after taxes)	\$ 0.32	\$ 1.18	\$ 0.52	\$ 0.93	\$0.44				
Distribution per common unit	\$ 0.16	\$ 1.40	\$ 0.16	\$ 0.16	\$0.16				
Total Assets Under Management (\$ in billions)	185.0	188.8	198.9	202.7	202.6		(0%)	9%	9%
Fee-Earning Assets Under Management (\$ in billions)	137.9	139.9	142.1	145.6	140.2		(4%)	2%	2%

Note: Totals may not sum due to rounding.

## Assets Under Management and Remaining Fair Value of Capital

- Total Assets Under Management: \$202.6 billion as of Q3 2014 (+9% LTM)
  - Major drivers of change versus Q2 2014: New capital commitments (+\$4.6 billion), market appreciation (+\$3.3 billion), changes in CLO/other structured products par value (+\$1.2 billion), offset by net distributions (-\$5.7 billion) and foreign exchange (-\$3.6 billion).
  - **Total Dry Powder of \$56.4 billion as of Q3 2014**, comprised of \$22.8 billion in Corporate Private Equity, \$1.4 billion in Global Market Strategies, \$14.5 billion in Real Assets and \$17.6 billion in Solutions.
- Fee-Earning Assets Under Management: \$140.2 billion as of Q3 2014 (+2% LTM)
  - Major drivers of change versus Q2 2014: inflows including fee-paying commitments (+\$3.1 billion), changes in CLO/other structured products par value (+\$0.2 billion) and net subscriptions (+\$0.2 billion), offset by net distributions and outflows (-\$5.0 billion), foreign exchange (-\$3.5 billion) and market depreciation (-\$0.5 billion).
  - Since the end of Q2 2014, Fee-Earning AUM was positively impacted by the addition of new commitments in Carlyle's latest vintage Europe and Asia buyout funds, our new international energy fund and our latest vintage U.S. real estate fund, in addition to other fundraising activity across the Carlyle platform.
- Remaining Fair Value of Capital (carry funds only) as of Q3 2014: \$66.2 billion
  - Current Multiple of Invested Capital (MOIC) of remaining fair value of capital: 1.3x.
  - Remaining fair value of capital in the ground in investments made in 2009 or earlier: 31% of total fair value.



• AUM in-carry ratio as of the end of Q3 2014: 70%.

(1) Fair value of remaining carry fund capital in the ground, by vintage. Totals may not sum due to rounding. Data as of September 30, 2014. Carlyle's non-GAAP results for Q3 2014 are provided in the table below:

#### **Carlyle Group Summary**

\$ in millions, except unit and per unit amounts

Economic Net income	Q3 2014
Economic Net Income (pre-tax)	\$ 165.8
Plus: Benefit for income taxes <sup>(1)</sup>	11.4
Economic Net Income, After Taxes	\$ 177.2
Adjusted Units (in millions) <sup>(2)</sup>	323.8
Economic Net Income, After Taxes per Adjusted Unit	\$ 0.55
Distributable Earnings	
Distributable Earnings	\$ 158.6
Less: Estimated foreign, state, and local taxes <sup>(3)</sup>	15.7
Distributable Earnings, After Taxes	\$ 142.9
Allocating Distributable Earnings for only public unitholders of The Carlyle Group LP.	
Distributable Earnings to The Carlyle Group L.P.	\$ 30.4
Less: Estimated current corporate income taxes <sup>(4)</sup>	0.9
Distributable Earnings to The Carlyle Group L.P. net of corporate income taxes	\$ 29.5
Units in public float (in millions) <sup>(5)</sup>	67.8
Distributable Earnings, net, per The Carlyle Group L.P. common unit outstanding	\$ 0.44

(1) Represents the implied benefit for income taxes that was calculated using a similar methodology applied in calculating the tax provision for The Carlyle Group L.P., without any reduction for noncontrolling interests.

(2) For information regarding our calculation of Adjusted Units, please see page 29.

(3) Represents the implied provision for current income taxes that was calculated using a similar methodology applied in calculating the current tax provision for The Carlyle Group L.P., without any reduction for noncontrolling interests.(4) Represents current corporate income taxes payable upon distributable earnings allocated to Carlyle Holdings I

GP Inc. and estimated current Tax Receivable Agreement payments owed.

(5) Includes 391,270 common units that we estimate will be issued in October and November 2014 in connection with the vesting of deferred restricted common units and in connection with an acquisition earnout. These newly issued units are included in this calculation because they will participate in the unitholder distribution that will be paid in November 2014.

## **Corporate Private Equity (CPE)**

Fun	ds Raised	Equit	y Invested	Realized Proceeds			Carry Fund Returns		
G	\$1.6 bn	G	\$2.5 bn	<b>3</b>	\$3.2 bn	Q3	:	3%	
YTD: \$4.9 bn	TD: \$4.9 bn LTM: \$7.5 bn		LTM: \$7.1 bn	YTD: \$10.1 bn LTM: \$15.3 bn			YTD: 16%	LTM: 25%	

- Distributable Earnings (DE): \$117 million for Q3 2014 and \$813 million on an LTM basis, 150% higher than the 12-month period ended Q3 2013. The following components impacted DE in Q3 2014:
  - **Fee-Related Earnings** were \$38 million in Q3 2014 and \$100 million on an LTM basis. During Q3 2014, Carlyle benefitted from \$20 million in catch up fee revenue largely associated with fundraising in our latest vintage Europe and Asia buyout funds and \$17 million in transaction fees net of management fee offsets to our fund investors.
  - Realized Net Performance Fees were \$72 million for Q3 2014 and \$692 million on an LTM basis, compared to \$45 million for Q3 2013. Carlyle Partners V generated the majority of CPE's realized net performance fee revenue, while Carlyle Europe Technology Partners II and certain co-investment vehicles also contributed to realized net performance fees.
- Economic Net Income (ENI): \$159 million for Q3 2014 and \$1.2 billion on an LTM basis, 87% higher than the 12-month period ended Q3 2013.
  - CPE carry fund valuations increased 3% in Q3 2014 and 25% on an LTM basis, compared to an increase of 5% for Q3 2013.
  - **Net Performance Fees** of \$124 million for Q3 2014 and \$1,072 million on an LTM basis, compared to \$147 million for Q3 2013.
- Total Assets Under Management (AUM): \$63.6 billion as of Q3 2014 (+2% LTM)
  - **Funds Raised** in Q3 2014 of \$1.6 billion were largely driven by additional closings of our latest vintage Asia, Europe and Japan buyout funds, as well as our latest Europe technology fund.
  - **Fee-Earning Assets Under Management** were \$42.0 billion as of Q3 2014, generally in line with the \$41.9 billion as of Q3 2013, with \$7.0 billion in inflows including fee paying commitments, largely offset by \$6.4 billion in outflows, including distributions and basis step downs, and \$0.6 billion in foreign exchange loss.

Corporate Private Equity	Period					LTM	% Change		
\$ in millions, except where noted	Q3 2013	Q4 2013	Q1 2014	Q2 2014	Q3 2014	Q4 13 - Q3 14	QoQ	YoY	LTM
Economic Net Income	159	549	258	208	159	1,174	(23%)	(0%)	87%
Fee-Related Earnings	8	4	12	45	38	100	(15%)	407%	324%
Net Performance Fees	147	535	246	167	124	1,072	(26%)	(16%)	82%
Realized Net Performance Fees	45	271	133	215	72	692	(66%)	62%	134%
Distributable Earnings	54	286	148	262	117	813	(55%)	118%	150%
Total Assets Under Management (\$ in billions)	62.2	64.9	64.5	64.5	63.6		(1%)	2%	2%
Fee-Earning Assets Under Management (\$ in billions)	41.9	43.0	42.9	43.0	42.0		(3%)	0%	0%
Fee-Earning Assets Under Management (\$ in billions)	41.9	43.0	42.9	43.0	42.0		(3%)	0%	•

Note: Totals may not sum due to rounding.

## **Global Market Strategies (GMS)**

Fun	ds Raised	Equit	y Invested	Realiz	ed Proceeds	Carry Fund Returns			
<b>0</b> 3	\$1.7 bn	Q3	\$0.3 bn	<b>0</b> 3	\$0.4 bn	Q3	ප 6%		
YTD: \$5.7 bn	(TD: \$5.7 bn LTM: \$6.2 bn		LTM: \$0.9 bn	YTD: \$0.6 bn	LTM: \$0.9 bn		YTD: 23%	LTM: 35%	

Note: Funds Raised excludes acquisitions, but includes hedge funds, mutual funds and CLOs/other structured products. Equity Invested and Realized Proceeds are for carry funds of

- Distributable Earnings (DE): \$23 million for Q3 2014 and \$170 million on an LTM basis, 14% lower than the 12-month period ended Q3 2013. The following components impacted DE in Q3 2014:
  - **Fee-Related Earnings** were \$14 million in Q3 2014 and \$68 million on an LTM basis, compared to \$17 million in Q3 2013. The decline in Q3 2014 was driven primarily by higher compensation expense, partially offset by lower general and administrative expenditures.
  - Realized Net Performance Fees were \$5 million for Q3 2014 and \$93 million on an LTM basis, compared to \$5 million for Q3 2013. In Q3 2014, realized net performance fees were generated from our distressed carry funds, certain hedge fund strategies, the business development company and other GMS vehicles.
  - **Realized Investment Income** was \$4 million for Q3 2014 and \$8 million on an LTM basis.
- Economic Net Income (ENI): \$1 million for Q3 2014 and \$168 million on an LTM basis, 24% lower than the 12-month period ended Q3 2013
  - GMS carry fund valuations increased 6% in Q3 2014, compared with 2% appreciation in Q3 2013. The asset-weighted hedge fund performance of our reported funds was -2.1% in Q3 2014, and subsequently declined further after markets closed on September 30.
  - **Net Performance Fees** of (\$8) million for Q3 2014 and \$102 million on an LTM basis, compared to (\$12) million for Q3 2013. Unrealized performance fees were negatively impacted by the reversal of substantially all accrued hedge fund performance fees generated earlier in 2014.
- Total Assets Under Management (AUM): \$38.9 billion as of Q3 2014 (+10% LTM)
  - Fee-Earning AUM of \$34.8 billion increased 3% versus Q3 2013.
  - Total hedge fund AUM ended Q3 2014 at \$14.7 billion.
  - o GMS carry fund AUM ended Q3 2014 at \$4.1 billion.
  - Total structured credit/other structured products AUM ended Q3 2014 at \$19.3 billion.
  - Total business development company AUM ended Q3 2014 at \$0.7 billion.
  - Total mutual fund AUM ended Q3 2014 at \$0.1 billion.

Global Market Strategies			Period			LTM	c.	% Change		
\$ in millions, except where noted	Q3 2013	Q4 2013	Q1 2014	Q2 2014	Q3 2014	Q4 13 - Q3 14	QoQ	YoY	LTM	
Economic Net Income	10	67	56	44	1	168	(97%)	(88%)	(24%)	
Fee-Related Earnings	17	21	17	17	14	68	(19%)	(21%)	(29%)	
Net Performance Fees	(12)	43	39	28	(8)	102	(129%)	30%	(6%)	
Realized Net Performance Fees	5	79	5	4	5	93	24%	4%	15%	
Distributable Earnings	24	102	22	22	23	170	2%	(5%)	(14%)	
Total Assets Under Management (\$ in billions)	35.4	35.5	36.5	38.2	38.9		2%	10%	10%	
Fee-Earning Assets Under Management (\$ in billions)	33.7	33.4	34.3	35.4	34.8		(2%)	3%	3%	
Funds Raised, excluding hedge funds (\$ in billions)	1.1	0.7	1.5	1.7	1.4	5.4	(15%)	26%		
Hedge Fund Net Inflows (\$ in billions)	0.4	(0.2)	0.3	0.5	0.3	0.9	(36%)	(26%)		

Note: Totals may not sum due to rounding. Funds Raised excludes the impact of acquisitions.

## **Real Assets (RA)**

Fun	ds Raised	Equit	y Invested	Realize	ed Proceeds	Carry Fund Returns			
8	\$3.0 bn	8	\$0.9 bn	<b>Q</b>	\$0.8 bn	Q3	2	2%	
YTD: \$7.4 bn	LTM: \$7.9 bn	YTD: \$1.6 bn LTM: \$2.4 bn		YTD: \$3.4 bn	LTM: \$4.2 bn		YTD: 7%	LTM: 6%	

Note: Funds Raised excludes acquisitions. Equity Invested and Realized Proceeds are for carry funds only.

- Distributable Earnings (DE): \$8 million for Q3 2014 and \$34 million on an LTM basis, 53% lower than the 12-month period ended Q3 2013. The following components impacted DE in Q3 2014:
  - Fee-Related Earnings were \$3 million in Q3 2014 and \$14 million on an LTM basis, compared to \$7 million in Q3 2013. The decrease is primarily attributable to higher fundraising costs associated with our international energy fund and our latest U.S. real estate fund. In Q3 2014, Real Assets generated \$4 million in catch up management fee revenue, driven primarily from additional closings in the international energy fund and latest U.S. real estate fund.
  - **Realized Net Performance Fees** were \$19 million for Q3 2014 and \$29 million on an LTM basis, compared to \$9 million for Q3 2013. During Q3 2014, Carlyle Realty Partners VI realized net performance fees of \$14 million, the first realized performance fees generated by this fund.
  - **Realized Investment Loss** was (\$13) million during Q3 2014, largely attributable to realized losses on investments in Urbplan and a mezzanine loan investment to one of our European real estate funds.
- Economic Net Income/(Loss) (ENI): \$11 million for Q3 2014 and (\$48) million on an LTM basis, compared to \$25 million in the 12-month period ended Q3 2013.
  - Real Assets carry fund valuations appreciated 2% in Q3 2014, compared to 1% in Q3 2013.
  - **Net Performance Fees** of \$20 million for Q3 2014 and \$55 million on an LTM basis, compared to \$10 million for Q3 2013.
  - **Unrealized investment** income of \$7 million for Q3 2014 resulted primarily from the reclassification of a prior unrealized loss to a realized loss during the third quarter.
- Total Assets Under Management (AUM): \$45.8 billion as of Q3 2014 (+17% LTM)
  - **Funds Raised** in Q3 2014 of \$3.0 billion were driven largely by closings in our latest vintage U.S. real estate and power funds, the international energy fund and NGP's latest vintage energy fund, NGP XI.
  - Fee-Earning AUM of \$28.2 billion declined by 1% versus Q3 2013. Fee-Earning AUM does not include \$3.3 billion of funds raised for NGP XI through Q3 2014. NGP XI fees will be based on invested capital until January 1, 2016, after which fees will be based on committed capital.

Real Assets	Period					LTM	% Change		
\$ in millions, except where noted	Q3 2013	Q4 2013	Q1 2014	Q2 2014	Q3 2014	Q4 13 - Q3 14	QoQ	YoY	LTM
Economic Net Income (Loss)	0	(65)	(17)	23	11	(48)	(53%)	NM	NM
Fee-Related Earnings	7	3	(0)	9	3	14	(70%)	(62%)	(35%)
Net Performance Fees	10	(3)	6	33	20	55	(38%)	106%	37%
Realized Net Performance Fees	9	1	0	9	19	29	108%	113%	(56%)
Distributable Earnings	12	(2)	2	26	8	34	(69%)	(30%)	(53%)
Total Assets Under Management (\$ in billions)	39.0	38.7	40.7	43.3	45.8		6%	17%	17%
Fee-Earning Assets Under Management (\$ in billions)	28.5	28.4	27.4	27.9	28.2		1%	(1%)	(1%)

Note: Totals may not sum due to rounding.

#### Solutions

- Distributable Earnings (DE): \$11 million for Q3 2014 and \$51 million on an LTM basis, 55% higher than the 12-month period ended Q3 2013.
  - **Fee-Related Earnings** were \$8 million for Q3 2014 and \$36 million on an LTM basis, compared to \$12 million in Q3 2013, with the decline due to higher compensation expenses and general and administrative expenses related to investments in the Solutions infrastructure to integrate the various business lines.
  - **Realized Net Performance Fees** were \$3 million for Q3 2014 and \$15 million on an LTM basis.
- Economic Net Income/(Loss) (ENI): (\$5) million for Q3 2014 and \$87 million on an LTM basis, compared to \$25 million in Q3 2013.
  - Economic Net Income, on an LTM basis, increased 62% over the 12-month period ended Q3 2013, largely driven by higher performance fees at AlpInvest and the impact of the DGAM and MRE acquisitions.
  - The (\$5) million ENI loss in the third quarter was largely due to negative performance fees. Performance fees of (\$40) million and net performance fees of (\$11) million in Q3 2014 were primarily driven by an AlpInvest co-investment and secondaries fund vehicle moving below its carry threshold, after having exceeded the threshold in Q2 2014.
- Total Assets Under Management (AUM): \$54.3 billion as of Q3 2014 (+12% LTM)
  - Total AUM declined 4% from Q2 2014 due to negative foreign exchange impact of \$1.6 billion and distributions of \$2.4 billion, partially offset by \$1.6 billion in market appreciation.
  - Fee-Earning AUM of \$35.3 billion increased 5% versus Q3 2013.

Solutions	Period					LTM		% Change	2
\$ in millions, except where noted	Q3 2013	Q4 2013 <sup>(1)</sup>	Q1 2014 <sup>(2)</sup>	Q2 2014	Q3 2014	Q4 13 - Q3 14	QoQ	YoY	LTM
Economic Net Income (Loss)	25	26	24	43	(5)	87	NM	NM	62%
Fee-Related Earnings	12	10	9	9	8	36	(19%)	(38%)	34%
Net Performance Fees	12	16	16	34	(11)	55	NM	NM	100%
Realized Net Performance Fees	3	5	3	4	3	15	(3%)	10%	151%
Distributable Earnings	15	15	11	13	11	51	(15%)	(29%)	55%
Total Assets Under Management (\$ in billions)	48.4	49.8	57.2	56.7	54.3		(4%)	12%	12%
Fee-Earning Assets Under Management (\$ in billions)	33.7	35.1	37.5	39.4	35.3		(10%)	5%	5%

Note: Totals may not sum due to rounding.

(1) - During Q4 2013, Carlyle acquired Metropolitan Real Estate Equity Management, LLC (MRE). As such, amounts since the acquisition include the financial results of MRE.

(2) - During Q1 2014, Carlyle acquired Diversified Global Asset Management Corporation (DGAM). As such, amounts since the acquisition include the financial results of DGAM.

#### **Balance Sheet Highlights**

The amounts presented below exclude the effect of U.S. GAAP consolidation eliminations on investments and accrued performance fees, as well as cash and debt associated with Carlyle's consolidated funds. All data is as of September 30, 2014.

- Cash and Cash Equivalents of \$1,394 million.
- On-balance sheet investments attributable to unitholders of \$353 million, excluding the equity investment by Carlyle in NGP Energy Capital Management.
- Net accrued performance fees attributable to unitholders of \$1,993 million. These performance fees are comprised of gross accrued performance fees of \$3,759 million, \$61 million of performance fees attributable to NGP carry funds, less \$52 million in accrued giveback obligation and \$1,775 million in accrued performance fee compensation and non-controlling interest.
- Loans payable and senior notes totaling \$1,148 million.

#### **Conference Call**

Carlyle will host a conference call at 8:30 a.m. EDT on Wednesday, October 29, 2014 to announce its financial results for the third quarter of 2014.

The call may be accessed by dialing (800) 850-2903 (U.S.) or +1-253-237-1169 (international) and referencing "The Carlyle Group Financial Results Call." The conference call will be webcast simultaneously via a link on Carlyle's investor relations website at ir.carlyle.com and an archived replay of the webcast also will be available on the website soon after the live call.

#### About The Carlyle Group

The Carlyle Group (NASDAQ: CG) is a global alternative asset manager with \$203 billion of assets under management across 129 funds and 141 fund of funds vehicles as of September 30, 2014. Carlyle's purpose is to invest wisely and create value on behalf of its investors, many of whom are public pensions. Carlyle invests across four segments – Corporate Private Equity, Real Assets, Global Market Strategies and Solutions – in Africa, Asia, Australia, Europe, the Middle East, North America and South America. Carlyle has expertise in various industries, including: aerospace, defense & government services, consumer & retail, energy, financial services, healthcare, industrial, real estate, technology & business services, telecommunications & media and transportation. The Carlyle Group employs 1,700 people in 40 offices across six continents.

Web: www.carlyle.com Videos: www.youtube.com/onecarlyle Tweets: www.twitter.com/onecarlyle Podcasts: www.carlyle.com/about-carlyle/market-commentary

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#### **Forward Looking Statements**

This press release may contain forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. These statements include, but are not limited to, statements related to our expectations regarding the performance of our business, our financial results, our liquidity and capital resources and other non-historical statements. You can identify these forward-looking statements by the use of words such as "outlook," "believes," "expects," "potential," "continues," "may," "will," "should," "seeks," "approximately," "predicts," "intends," "plans," "estimates," "anticipates" or the negative version of these words or other comparable words. These statements are subject to risks, uncertainties and assumptions, including those described under the section entitled "Risk Factors" in our Annual Report on Form 10-K for the year ended December 31, 2013 filed with the SEC on February 27, 2014, as such factors may be updated from time to time in our periodic filings with the SEC, which are accessible on the SEC's website at www.sec.gov. These factors should not be construed as exhaustive and should be read in conjunction with the other cautionary statements that are included in this release and in our filings with the SEC. We undertake no obligation to publicly update or review any forward-looking statements, whether as a result of new information, future developments or otherwise, except as required by applicable law.

This release does not constitute an offer for any Carlyle fund.

## The Carlyle Group L.P. GAAP Statement of Operations (Unaudited)

	Three Mo	onths Ended	Nine Mon	ths Ended
	Sept 30,	Sept 30,	Sept 30,	Sept 30,
	2014	2013	2014	2013
	(Do	llars in millions, excep	ot unit and per unit d	ata)
Revenues		-	-	
Fund management fees	\$ 307.4	\$ 257.9	\$ 885.0	\$ 731.5
Performance fees				
Realized	176.9	108.6	843.9	564.6
Unrealized	10.5	211.9	506.4	657.4
Total performance fees	187.4	320.5	1,350.3	1,222.0
Investment income (loss)				
Realized	(0.5)	(3.1)	29.4	5.4
Unrealized	4.3	8.1	4.2	11.0
Total investment income (loss)	3.8	5.0	33.6	16.4
Interest and other income	9.1	2.7	16.6	9.2
Interest and other income of Consolidated Funds	234.1	302.0	728.5	823.3
Revenue of a consolidated real estate VIE	13.2	-	27.2	-
Total revenues	755.0	888.1	3,041.2	2,802.4
Expenses				
Compensation and benefits				
Base compensation	190.7	204.2	615.8	556.3
Equity-based compensation	79.7	78.7	262.9	257.0
Performance fee related				
Realized	78.4	45.4	368.3	232.2
Unrealized	(14.3)	113.5	316.3	374.5
Total compensation and benefits	334.5	441.8	1,563.3	1,420.0
General, administrative and other expenses	117.4	136.4	370.4	368.1
Interest	14.4	11.7	41.1	33.8
Interest and other expenses of Consolidated Funds	240.1	217.2	756.4	669.0
Interest and other expenses of a consolidated real estate VIE	38.3		129.5	-
Other non-operating (income) expense	(39.6)	7.6	(14.0)	1.9
Total expenses	705.1	814.7	2,846.7	2,492.8
Other income				
Net investment gains (losses) of Consolidated Funds	125.5	(82.0)	994.5	420.1
Income (Loss) before provision for income taxes	175.4	(8.6)	1,189.0	729.7
Provision (Benefit) for income taxes	(5.9)	17.9	63.9	59.4
Net income (loss)	181.3	(26.5)	1,125.1	670.3
Net income (loss) attributable to non-controlling	101.5	(20.3)	1,123.1	070.5
interests in consolidated entities	53.2	(26.6)	747.4	441.4
		0.1	377.7	\$ 228.9
Net income attributable to Carlyle Holdings	128.1	0.1	377.7	ф 220.9
Net income (loss) attributable to non-controlling interests in	100 7	(2.2)	208.2	107.1
Carlyle Holdings	102.7	(2.2)	308.2	196.1
Net income attributable to The Carlyle Group L.P.	\$ 25.4	\$ 2.3	\$ 69.5	\$ 32.8
Net income attributable to The Carlyle Group L.P. per common unit				
Basic <sup>(1)</sup>	\$ 0.38	\$ 0.04	\$ 1.11	\$ 0.72
Diluted <sup>(1)</sup>	\$ 0.35	\$ 0.04	\$ 1.01	\$ 0.65
Weighted-average common units				
Basic	66,474,689	47,554,246	61,422,816	45,363,194
Diluted	72,086,875	51,055,564	67,440,601	50,209,620

(1) - Excluded from net income attributable to The Carlyle Group L.P. was approximately \$0.3 million and \$1.1 million that was allocable to participating securities

under the two-class method for the three and nine months ended September 30, 2014, respectively, and \$0.2 million for the three and nine months ended September 30, 2013.

#### **Total Segment Information (Unaudited)**

The following table sets forth information in the format used by management when making resource deployment decisions and in assessing the performance of our segments. The information below is the aggregate results of our four segments.

		Т	hree M	onths End	ed			Twelve Mo	nths E	nded
	-	ot 30,		ept 30,	,	un 30,	5	Sept 30,		ept 30,
	20	014		2013		2014		2014		2013
					(Doll	ars in millions)				
Segment Revenues										
Fund level fee revenues										
Fund management fees	\$	318.8	\$	281.2	\$	317.8	\$	1,207.9	\$	1,020.1
Portfolio advisory fees, net		4.1		5.0		3.7		22.2		17.7
Transaction fees, net		17.8		5.9		29.5		52.1		37.0
Total fee revenues		340.7		292.1		351.0		1,282.2		1,074.8
Performance fees										
Realized		175.3		103.1		410.8		1,419.5		745.2
Unrealized		48.6		219.6		138.3		1,102.9		643.7
Total performance fees		223.9		322.7		549.1		2,522.4		1,388.9
Investment income (loss)										
Realized		(2.7)		(0.7)		11.5		20.1		10.2
Unrealized		6.2		(2.1)		(16.2)		(78.9)		(7.3)
Total investment income (loss)		3.5		(2.8)		(4.7)		(58.8)		2.9
Interest and other income		8.5		2.6		4.7		21.6		13.2
Total revenues		576.6		614.6		900.1		3,767.4		2,479.8
Segment Expenses										
Compensation and benefits										
Direct base compensation		138.3		111.4		131.2		511.8		432.9
Indirect base compensation		47.0		41.2		47.2		183.3		152.1
Equity-based compensation		23.8		4.0		19.5		62.2		11.4
Performance fee related										
Realized		75.9		41.8		178.9		590.7		297.2
Unrealized		23.8		123.7		108.5		647.3		325.4
Total compensation and benefits		308.8		322.1		485.3		1,995.3		1,219.0
General, administrative, and other indirect										
expenses		82.1		80.0		77.0		315.9		273.8
Depreciation and amortization expense		5.4		6.2		5.6		22.0		24.8
Interest expense		14.5		11.8		14.5		52.9		35.8
Total expenses		410.8		420.1		582.4		2,386.1		1,553.4
Economic Net Income	\$	165.8	\$	194.5	\$	317.7	\$	1,381.3	\$	926.4
(-) Net Performance Fees		124.2		157.2		261.7		1,284.4		766.3
(-) Investment Income (Loss)		3.5		(2.8)		(4.7)		(58.8)		2.9
(+) Equity-based compensation		23.8		4.0		19.5		62.2		11.4
(=) Fee Related Earnings	\$	61.9	\$	44.1	\$	80.2	\$	217.9	\$	168.6
(+) Realized Net Performance Fees	Ψ	99.4	Ψ	61.3	Ψ	231.9	Ψ	828.8	Ψ	448.0
								20.1		448.0 10.2
(+) Realized Investment Income (Loss)		(2.7)		(0.7)		11.5	-			
(=) Distributable Earnings	\$	158.6	\$	104.7	\$	323.6	\$	1,066.8	\$	626.8

## Total Segment Information (Unaudited), cont

							Three	e Months l	Ended	l				
												Sept 30,	2014 vs	s.
	S	ept 30,	I	Dec 31,	N	/lar 31,	J	un 30,	S	ept 30,				
	:	2013		2013		2014		2014		2014	Sept	30, 2013	Jun	30, 2014
Economic Net Income,							(Dol	lars in mil	lions)					
Total Segments														
Revenues														
Segment fee revenues														
Fund management fees	\$	281.2	\$	283.5	\$	287.8	\$	317.8	\$	318.8	\$	37.6	\$	1.0
Portfolio advisory fees, net		5.0		10.6		3.8		3.7		4.1		(0.9)		0.4
Transaction fees, net		5.9		1.6		3.2		29.5		17.8		11.9		(11.7)
Total fee revenues		292.1		295.7		294.8		351.0		340.7		48.6		(10.3)
Performance fees														
Realized		103.1		584.0		249.4		410.8		175.3		72.2		(235.5)
Unrealized		219.6		560.3		355.7		138.3		48.6		(171.0)		(89.7)
Total performance fees		322.7		1,144.3		605.1		549.1		223.9		(98.8)		(325.2)
Investment income (loss)														
Realized		(0.7)		6.0		5.3		11.5		(2.7)		(2.0)		(14.2)
Unrealized		(2.1)		(55.7)		(13.2)		(16.2)		6.2		8.3		22.4
Total investment income (loss)		(2.8)		(49.7)		(7.9)		(4.7)		3.5		6.3		8.2
Interest and other income		2.6		3.9		4.5		4.7		8.5		5.9		3.8
Total revenues		614.6		1,394.2		896.5		900.1		576.6		(38.0)		(323.5)
Expenses														
Compensation and benefits														
Direct base compensation		111.4		115.6		126.7		131.2		138.3		26.9		7.1
Indirect base compensation		41.2		43.0		46.1		47.2		47.0		5.8		(0.2)
Equity-based compensation		4.0		4.9		14.0		19.5		23.8		19.8		4.3
Performance fee related		4.0		1.7		14.0		17.5		20.0		17.0		4.5
Realized		41.8		227.3		108.6		178.9		75.9		34.1		(103.0)
Unrealized		123.7		325.1		189.9		178.9		23.8		(99.9)		. ,
		322.1		715.9		485.3		485.3		308.8		(13.3)		(84.7) (176.5)
Total compensation and benefits		322.1		/15.9		405.5		403.3		508.8		(15.5)		(170.5)
General, administrative, and other		80.0		05.1		71 7		77.0		00.1		0.1		F 1
indirect expenses		80.0		85.1		71.7		77.0		82.1		2.1		5.1
Depreciation and amortization expense		6.2		5.6		5.4		5.6		5.4		(0.8)		(0.2)
Interest expense		11.8		11.7		12.2		14.5		14.5		2.7		-
Total expenses		420.1		818.3		574.6		582.4		410.8		(9.3)		(171.6)
Economic Net Income	\$	194.5	\$	575.9	\$	321.9	\$	317.7	\$	165.8	\$	(28.7)	\$	(151.9)
(-) Net Performance Fees		157.2		591.9		306.6		261.7		124.2		(33.0)		(137.5)
(-) Investment Income (Loss)		(2.8)		(49.7)		(7.9)		(4.7)		3.5		6.3		8.2
(+) Equity-based compensation		4.0		4.9		14.0		19.5		23.8		19.8		4.3
(=) Fee Related Earnings	\$	44.1	\$	38.6	\$	37.2	\$	80.2	\$	61.9	\$	17.8	\$	(18.3)
(+) Realized Net Performance Fees		61.3		356.7		140.8		231.9		99.4		38.1		(132.5)
(+) Realized Investment Income (Loss)		(0.7)		6.0		5.3		11.5		(2.7)		(2.0)		(14.2)
(=) Distributable Earnings	\$	104.7	\$	401.3	\$	183.3	\$	323.6	\$	158.6	\$	53.9	\$	(165.0)
-													-	

## **Corporate Private Equity Segment Results (Unaudited)**

						Three	e Months	Ended	1				
											Sept 30,	2014 vs	
	Sept 30, 2013	I	Dec 31, 2013		⁄lar 31, 2014		un 30, 2014		ept 30, 2014	Sept	30, 2013	Jun	30, 2014
Corporate Private Equity		_				(Dol	lars in mil	lions)					
Revenues													
Segment fee revenues													
Fund management fees	\$ 131.0	\$	123.5	\$	129.8	\$	147.2	\$	151.5	\$	20.5	\$	4.3
Portfolio advisory fees, net	4.7		9.5		3.5		3.3		3.8		(0.9)		0.5
Transaction fees, net	5.7		0.6		3.2		29.4		17.0		11.3		(12.4)
Total fee revenues	141.4		133.6		136.5		179.9		172.3		30.9		(7.6)
Performance fees													
Realized	79.1		471.7		234.7		387.7		125.0		45.9		(262.7)
Unrealized	182.2		538.1		212.9		(76.2)		100.8		(81.4)		177.0
Total performance fees	261.3		1,009.8		447.6		311.5		225.8		(35.5)		(85.7)
Investment income (loss)													
Realized	1.6		10.7		1.9		2.0		6.4		4.8		4.4
Unrealized	5.5		(0.3)		5.4		4.0		3.8		(1.7)		(0.2)
Total investment income (loss)	7.1		10.4		7.3		6.0		10.2		3.1		4.2
Interest and other income	1.5		2.3		2.2		1.8		4.7		3.2		2.9
Total revenues	411.3		1,156.1		593.6		499.2		413.0		1.7		(86.2)
Expenses													
Compensation and benefits													
Direct base compensation	53.9		53.7		59.5		62.9		67.0		13.1		4.1
Indirect base compensation	27.6		25.6		22.0		25.5		25.9		(1.7)		0.4
Equity-based compensation	2.1		1.5		7.1		10.1		12.9		10.8		2.8
Performance fee related													
Realized	34.6		200.4		101.3		172.4		52.7		18.1		(119.7)
Unrealized	79.8		274.0		100.5		(27.8)		49.4		(30.4)		77.2
Total compensation and benefits	198.0		555.2		290.4		243.1		207.9		9.9		(35.2)
General, administrative, and other													
indirect expenses	43.7		42.6		35.4		37.7		35.5		(8.2)		(2.2)
Depreciation and amortization expense	3.3		3.0		2.7		2.7		2.7		(0.6)		-
Interest expense	6.9		6.7		6.7		8.0		7.9		1.0		(0.1)
Total expenses	251.9		607.5		335.2	_	291.5		254.0		2.1		(37.5)
Economic Net Income	\$ 159.4	\$	548.6	\$	258.4	\$	207.7	\$	159.0	\$	(0.4)	\$	(48.7)
(-) Net Performance Fees	146.9		535.4		245.8		166.9		123.7		(23.2)		(43.2)
(-) Investment Income	7.1		10.4		7.3		6.0		10.2		3.1		4.2
(+) Equity-based compensation	2.1		1.5	_	7.1	_	10.1	_	12.9	_	10.8		2.8
(=) Fee Related Earnings	\$ 7.5	\$	4.3	\$	12.4	\$	44.9	\$	38.0	\$	30.5	\$	(6.9)
(+) Realized Net Performance Fees	44.5		271.3		133.4		215.3		72.3		27.8		(143.0)
(+) Realized Investment Income	1.6		10.7		1.9		2.0		6.4		4.8		4.4
(=) Distributable Earnings	\$ 53.6	\$	286.3	\$	147.7	\$	262.2	\$	116.7	\$	63.1	\$	(145.5)

## **Global Market Strategies Segment Results (Unaudited)**

							Three	Months	Ended					
												Sept 30,	2014 vs	
	Se	ept 30,	Γ	)ec 31,	Μ	lar 31,	Ju	ın 30,	Se	ept 30,				
	2	2013		2013	2	2014	2	2014	2	2014	Sept	30, 2013	Jun 3	30, 2014
Global Market Strategies							(Doll	ars in mil	lions)					
Revenues														
Segment fee revenues														
Fund management fees	\$	65.7	\$	69.4	\$	63.2	\$	64.1	\$	65.6	\$	(0.1)	\$	1.5
Portfolio advisory fees, net		0.1		0.6		0.1		0.1		0.2		0.1		0.1
Transaction fees, net		-		-		-		-		0.2		0.2		0.2
Total fee revenues		65.8		70.0		63.3		64.2		66.0		0.2		1.8
Performance fees														
Realized		5.8		104.1		8.3		6.7		11.3		5.5		4.6
Unrealized		(13.6)		(41.3)		49.5		45.6		(10.8)		2.8		(56.4)
Total performance fees		(7.8)		62.8		57.8		52.3		0.5		8.3		(51.8)
Investment income (loss)		. ,												
Realized		2.0		1.4		1.3		1.4		4.1		2.1		2.7
Unrealized		3.2		2.1		1.9		1.2		(4.3)		(7.5)		(5.5)
Total investment income (loss)		5.2		3.5		3.2		2.6		(0.2)		(5.4)		(2.8)
Interest and other income		0.7		0.9		1.3		1.5		1.9		1.2		0.4
Total revenues		63.9		137.2		125.6		120.6		68.2		4.3		(52.4)
Expenses Compensation and benefits														
Direct base compensation		23.6		25.4		27.5		26.3		29.9		6.3		3.6
Indirect base compensation		4.6		6.9		6.0		6.0		6.9		2.3		0.9
Equity-based compensation		0.6		1.4		2.7		3.2		4.0		3.4		0.8
Performance fee related														
Realized		0.8		24.9		3.8		2.5		6.1		5.3		3.6
Unrealized		3.1		(5.2)		14.8		21.6		2.6		(0.5)		(19.0)
Total compensation and benefits		32.7		53.4		54.8		59.6		49.5		16.8		(10.1)
General, administrative, and other		02.7		00.1		01.0		07.0		17.0		10.0		(10.1)
indirect expenses		17.8		14.1		11.6		13.0		14.0		(3.8)		1.0
Depreciation and amortization expense		1.2		1.0		0.9		1.0		1.0		(0.2)		-
Interest expense		2.1		2.2		2.1		2.6		2.5		0.4		(0.1)
Total expenses		53.8		70.7		69.4		76.2		67.0		13.2		(9.2)
Total expenses		00.0		70.7		07.1		70.2		07.0		10.2		(7.2)
Economic Net Income	\$	10.1	\$	66.5	\$	56.2	\$	44.4	\$	1.2	\$	(8.9)	\$	(43.2)
(-) Net Performance Fees		(11.7)		43.1		39.2		28.2		(8.2)		3.5		(36.4)
(-) Investment Income (Loss)		5.2		3.5		3.2		2.6		(0.2)		(5.4)		(2.8)
(+) Equity-based compensation		0.6		1.4		2.7		3.2		4.0		3.4		0.8
(=) Fee Related Earnings	\$	17.2	\$	21.3	\$	16.5	\$	16.8	\$	13.6	\$	(3.6)	\$	(3.2)
(+) Realized Net Performance Fees		5.0		79.2		4.5		4.2		5.2		0.2		1.0
(+) Realized Investment Income		2.0		1.4		1.3		1.4		4.1		2.1		2.7
(=) Distributable Earnings	\$	24.2	\$	101.9	\$	22.3	\$	22.4	\$	22.9	\$	(1.3)	\$	0.5

## **Real Assets Segment Results (Unaudited)**

							Three	Months	Ended					
												Sept 30,	2014 vs	
		ept 30 <i>,</i> 2013		ec 31, 2013		far 31, 2014	,	ın 30, 2014		ept 30, 2014	Sept	30, 2013	Jun	30, 2014
Real Assets							(Doll	ars in mil	lions)			<u> </u>		
Revenues														
Segment fee revenues														
Fund management fees	\$	47.3	\$	48.2	\$	50.3	\$	59.6	\$	55.7	\$	8.4	\$	(3.9)
Portfolio advisory fees, net		0.2		0.5		0.2		0.3		0.1		(0.1)		(0.2)
Transaction fees, net		0.2		1.0		-		0.1		0.6		0.4		0.5
Total fee revenues		47.7		49.7		50.5		60.0		56.4		8.7		(3.6)
Performance fees														
Realized		12.5		(3.6)		0.5		9.4		28.4		15.9		19.0
Unrealized		12.1		15.2		14.0		46.4		9.5		(2.6)		(36.9)
Total performance fees		24.6		11.6		14.5		55.8		37.9		13.3		(17.9)
Investment income (loss)														
Realized		(4.3)		(6.1)		2.1		8.1		(13.2)		(8.9)		(21.3)
Unrealized		(10.9)		(57.6)		(20.6)		(21.6)		6.7		17.6		28.3
Total investment income (loss)		(15.2)		(63.7)		(18.5)		(13.5)		(6.5)		8.7		7.0
Interest and other income		0.4		0.7		0.7		1.2		1.4		1.0		0.2
Total revenues		57.5		(1.7)		47.2		103.5		89.2		31.7		(14.3)
Expenses														
Compensation and benefits														
Direct base compensation		17.1		17.0		18.7		21.3		20.7		3.6		(0.6)
Indirect base compensation		7.9		8.6		14.3		11.7		9.9		2.0		(1.8)
Equity-based compensation		1.2		1.6		3.5		5.1		5.4		4.2		0.3
Performance fee related														
Realized		3.8		(4.5)		0.2		0.5		9.9		6.1		9.4
Unrealized		11.1		19.1		8.4		22.8		8.0		(3.1)		(14.8)
Total compensation and benefits		41.1		41.8		45.1		61.4		53.9		12.8		(7.5)
General, administrative, and other				11.0		10.1		01.1		000		12.0		(7.0)
indirect expenses		12.8		18.7		15.5		15.7		21.1		8.3		5.4
Depreciation and amortization expense		1.0		1.0		0.9		0.9		0.8		(0.2)		(0.1)
Interest expense		2.2		2.2		2.2		2.5		2.6		0.4		0.1
Total expenses		57.1	_	63.7		63.7		80.5		78.4		21.3		(2.1)
Economic Net Income (Loss)	\$	0.4	\$	(65.4)	\$	(16.5)	\$	23.0	\$	10.8	\$	10.4	\$	(12.2)
(-) Net Performance Fees		9.7		(3.0)		5.9		32.5		20.0		10.3		(12.5)
(-) Investment Income (Loss)		(15.2)		(63.7)		(18.5)		(13.5)		(6.5)		8.7		(12.3)
(+) Equity-based compensation		1.2		1.6		3.5		5.1		5.4		4.2		0.3
(=) Fee Related Earnings	\$	7.1	\$	2.9	\$	(0.4)	\$	9.1	\$	2.7	\$	(4.4)	\$	(6.4)
(+) Realized Net Performance Fees	φ	8.7	Ψ	0.9	Ψ	0.3	Ψ	8.9	Ψ	18.5	Ψ	9.8	Ψ	9.6
(+) Realized Investment Income (Loss)		(4.3)				0.5 2.1		8.9 8.1		(13.2)		9.8 (8.9)		(21.3)
(+) Realized investment income (Loss) (=) Distributable Earnings	\$	<u> </u>	\$	(6.1)	¢	2.1	\$		¢	<u> </u>	¢		¢	<u> </u>
(-) Distributable Latilligs	Þ	11.5	\$	(2.3)	\$	2.0	\$	26.1	\$	8.0	\$	(3.5)	\$	(18.1)

## **Solutions Segment Results (Unaudited)**

							Three	Months	Ended					
												Sept 30,	2014 vs	5.
	Se	ept 30,		ec 31,		lar 31,	Ju	ın 30,	Se	ept 30,				
	2	2013	20	013 (1)	2	014 (2)		2014		2014	Sept	30, 2013	Jun	30, 2014
Solutions							(Doll	ars in mil	lions)					
Revenues														
Segment fee revenues														
Fund management fees	\$	37.2	\$	42.4	\$	44.5	\$	46.9	\$	46.0	\$	8.8	\$	(0.9)
Portfolio advisory fees, net		-		-		-		-		-		-		-
Transaction fees, net		-		-		-		-		-		-		-
Total fee revenues		37.2		42.4		44.5		46.9		46.0		8.8		(0.9)
Performance fees														
Realized		5.7		11.8		5.9		7.0		10.6		4.9		3.6
Unrealized		38.9		48.3		79.3		122.5		(50.9)		(89.8)		(173.4)
Total performance fees		44.6		60.1		85.2		129.5		(40.3)		(84.9)		(169.8)
Investment income										(,				()
Realized		-		-		-		-		-		-		-
Unrealized		0.1		0.1		0.1		0.2		-		(0.1)		(0.2)
Total investment income		0.1		0.1		0.1		0.2				(0.1)		(0.2)
Interest and other income		-		-		0.3		0.2		0.5		0.5		0.3
Total revenues		81.9		102.6		130.1		176.8		6.2		(75.7)		(170.6)
Total revenues		01.9		102.0		100.1		17 0.0		0.2		(/0./)		(170.0)
Expenses														
Compensation and benefits														
Direct base compensation		16.8		19.5		21.0		20.7		20.7		3.9		-
Indirect base compensation		1.1		1.9		3.8		4.0		4.3		3.2		0.3
Equity-based compensation		0.1		0.4		0.7		1.1		1.5		1.4		0.4
Performance fee related														
Realized		2.6		6.5		3.3		3.5		7.2		4.6		3.7
Unrealized		29.7		37.2		66.2		91.9		(36.2)		(65.9)		(128.1)
Total compensation and benefits		50.3		65.5		95.0		121.2		(2.5)		(52.8)		(123.7)
General, administrative, and other		00.0		00.0		2010				(=)		(02.0)		(1200)
indirect expenses		5.7		9.7		9.2		10.6		11.5		5.8		0.9
Depreciation and amortization expense		0.7		0.6		0.9		1.0		0.9		0.2		(0.1)
Interest expense		0.6		0.6		1.2		1.4		1.5		0.2		0.1
Total expenses		57.3		76.4		106.3		134.2		11.4		(45.9)		(122.8)
Total expenses		07.0		70.1		100.0		101.2		11.1		(10.5)		(122.0)
Economic Net Income (Loss)	\$	24.6	\$	26.2	\$	23.8	\$	42.6	\$	(5.2)	\$	(29.8)	\$	(47.8)
(-) Net Performance Fees		12.3		16.4		15.7		34.1		(11.3)		(23.6)		(45.4)
(-) Investment Income		0.1		0.1		0.1		0.2		-		(0.1)		(0.2)
(+) Equity-based compensation		0.1		0.4		0.7		1.1		1.5		1.4		0.4
(=) Fee Related Earnings	\$	12.3	\$	10.1	\$	8.7	\$	9.4	\$	7.6	\$	(4.7)	\$	(1.8)
(+) Realized Net Performance Fees		3.1		5.3		2.6		3.5		3.4		0.3		(0.1)
(+) Realized Investment Income		-		-		-		-		-		-		-
(=) Distributable Earnings	\$	15.4	\$	15.4	\$	11.3	\$	12.9	\$	11.0	\$	(4.4)	\$	(1.9)

(1) - During Q4 2013, Carlyle acquired Metropolitan Real Estate Equity Management, LLC (MRE). As such, amounts since the acquisition include the financial results of MRE

(2) - During Q1 2014, Carlyle acquired Diversified Global Asset Management Corporation (DGAM). As such, amounts since the acquisition include the financial results of DGAM.

#### **Total Assets Under Management Roll Forward (Unaudited)**

		Corpor	ate	Private E	qui	ty		Global	Marl	ket Strate	egies (	(8)			Real	Assets				S	oluti	ons (9)	)					Total	
	Av	vailable	Fai	ir Value			Av	ailable	Fai	ir Value			Α	vailable	Fair	Value			Α	vailable 🛛	Fair	Value			Α	vailable	Fai	ir Value	
(USD in millions)	C	apital	of	Capital	Tot	al AUM	C	apital	of	Capital	Total	AUM	(	Capital	of C	apital	Tot	tal AUM	0	Capital	of Ca	pital	Tot	al AUM	(	Capital	of	Capital	Total AUM
Balance, As of June 30, 2014	\$	23,284	\$	41,198	\$	64,482	\$	1,418	\$	36,821	\$ 3	38,239	\$	12,310	\$	30,986	\$	43,296	\$	19,302 \$	\$ 3	37,426	\$	56,728	\$	56,314	\$	146,431	\$ 202,745
Commitments (1)		1,350		-		1,350		25		-		25		3,035		-		3,035		145		-		145		4,555		-	4,555
Capital Called, net (2)		(2,137)		1,919		(218)		(263)		445		182		(981)		973		(8)		(1,254)		1,138		(116)		(4,635)		4,475	(160)
Distributions (3)		582		(2,966)		(2,384)		272		(414)		(142)		221		(1,049)		(828)		124		(2,491)		(2,367)		1,199		(6,920)	(5,721)
Subscriptions, net of Redemptions (4)		-		-		-		-		319		319		-		-		-		-		(31)		(31)		-		288	288
Changes in CLO collateral balances (5)		-		-		-		-		1,245		1,245		-		-		-		-		-		-		-		1,245	1,245
Market Appreciation/(Depreciation) (6)		-		1,538		1,538		-		(387)		(387)		-		531		531		-		1,571		1,571		-		3,253	3,253
Foreign Exchange and other (7)		(326)		(863)		(1,189)		(4)		(553)		(557)		(44)		(202)		(246)		(704)		(940)		(1,644)		(1,078)		(2,558)	(3,636)
Balance, As of September 30, 2014	\$	22,753	\$	40,826	\$	63,579	\$	1,448	\$	37,476	\$ 3	38,924	\$	14,541	\$	31,239	\$	45,780	\$	17,613	<b>\$</b> 3	36,673	\$	54,286	\$	56,355	\$	146,214	\$ 202,569
Balance, As of September 30, 2013	\$	22,815	\$	39,360	\$	62,175	\$	1,640	\$	33,780	\$ 3	35,420	\$	9,113	\$	29,877	\$	38,990	\$	17,579	\$ 3	30,860	\$	48,439	\$	51,147	\$	133,877	\$ 185,024
Acquisitions		-		-		-		-		78		78		-		-		-		622		4,514		5,136		622		4,592	5,214
Commitments (1)		6,561		-		6,561		149		-		149		7,833		-		7,833		4,653		-		4,653		19,196		-	19,196
Capital Called, net (2)		(7,722)		7,051		(671)		(861)		1,416		555		(3,713)		4,107		394		(5,109)		4,876		(233)		(17,405)		17,450	45
Distributions (3)		1,469		(15,156)		(13,687)		524		(913)		(389)		1,348		(7,458)		(6,110)		451	(1	10,251)		(9,800)		3,792		(33,778)	(29,986)
Subscriptions, net of Redemptions (4)		-		-		-		-		683		683		-		-		-		-		(230)		(230)		-		453	453
Changes in CLO collateral balances (5)		-		-		-		-		2,283		2,283		-		-		-		-		-		-		-		2,283	2,283
Market Appreciation/(Depreciation) (6)		-		10,303		10,303		-		624		624		-		4,872		4,872		-		7,500		7,500		-		23,299	23,299
Foreign Exchange and other (7)		(370)		(732)		(1,102)		(4)		(475)		(479)		(40)		(159)		(199)		(583)		(596)		(1,179)		(997)		(1,962)	(2,959)
Balance, As of September 30, 2014	\$	22,753	\$	40,826	\$	63,579	\$	1,448	\$	37,476	\$ 3	38,924	\$	14,541	\$	31,239	\$	45,780	\$	17,613 \$	\$ 3	36,673	\$	54,286	\$	56,355	\$	146,214	\$ 202,569

(1) Represents capital raised by our carry funds, NGP management fee funds, and fund of funds vehicles, net of expired available capital.

(2) Represents capital called by our carry funds, NGP management fee funds, and fund of funds vehicles, net of fund fees and expenses and investments in our business development companies. Equity invested amounts may vary from capital called due to timing differences between investment acquisition and capital called dates.

(3) Represents distributions from our carry funds, NGP management fee funds, and fund of funds vehicles, net of amounts recycled and distributions from our business development companies. Distributions are based on when proceeds are actually distributed to investors, which may differ from when they are realized.

(4) Represents the net result of subscriptions to and redemptions from our hedge funds, mutual funds, and fund of hedge funds vehicles.

(5) Represents the change in the aggregate collateral balance and principal cash at par of the CLOs/structured products.

(6) Market Appreciation/(Depreciation) represents realized and unrealized gains (losses) on portfolio investments and changes in the net asset value of our hedge funds, mutual funds, and fund of hedge funds vehicles.

(7) Represents the impact of foreign exchange rate fluctuations on the translation of our non-U.S. dollar denominated funds and other changes in Total AUM. Activity during the period is translated at the average rate for the period. Ending balances are translated at the spot rate as of the period end.

(8) Ending balance is comprised of approximately \$19.3 billion from our structured credit/other structured product funds, \$14.7 billion in our hedge funds, \$4.1 billion (including \$1.4 billion of Available Capital) in our carry funds, \$0.7 billion from our business development companies, and \$0.1 billion in our mutual funds.

(9) The fair market values for our Solutions fund of funds vehicles are based on the latest available valuations of the underlying limited partnership interests (in most cases as of June 30, 2014) as provided by their general partners, plus the net cash flows since the latest valuation, up to September 30, 2014.

#### Fee-Earning AUM Roll Forward (Unaudited)

		Fo	the T	Three Mo	onths	Ended Se	ptem	ber 30, 20	14	
	Corp	oorate	G	lobal						
	Pri	vate	Μ	arket	Rea	l Assets				
(USD in millions)	Eq	uity	Stra	tegies		(7)	So	lutions		Total
Fee-earning AUM										
Balance, Beginning of Period	\$	43,041	\$	35,379	\$	27,871	\$	39,358	\$	145,649
Inflows, including Fee-paying										
Commitments(1)		1,396		-		855		882		3,133
Outflows, including Distributions(2)		(1,839)		(51)		(352)		(2,731)		(4,973)
Subscriptions, net of Redemptions (3)		-		269		-		(61)		208
Changes in CLO collateral balances (4)		-		195		-		-		195
Market Appreciation/(Depreciation) (5)		(9)		(505)		-		57		(457)
Foreign Exchange and other (6)		(638)		(472)		(200)		(2,231)		(3,541)
Balance, End of Period	\$	41,951	\$	34,815	\$	28,174	\$	35,274	\$	140,214

		For	the	Twelve M	onth	s Ended S	epte	ember 30, 20	)14	
	Co	orporate		Global						
	F	rivate	I	Market	Re	al Assets				
(USD in millions)	I	Equity	St	rategies		(7)	S	olutions		Total
Fee-earning AUM										
Balance, Beginning of Period	\$	41,913	\$	33,737	\$	28,530	\$	33,744	\$	137,924
Acquisitions		-		78		-		5,051		5,129
Inflows, including Fee-paying										
Commitments(1)		6,991		479		4,360		5,322		17,152
Outflows, including Distributions(2)		(6,401)		(518)		(4,600)		(7,025)		(18,544)
Subscriptions, net of Redemptions (3)		-		583		-		(195)		388
Changes in CLO collateral balances (4)		-		856		-		-		856
Market Appreciation/(Depreciation) (5)		35		3		(12)		198		224
Foreign Exchange and other (6)		(587)		(403)		(104)		(1,821)		(2,915)
Balance, End of Period	\$	41,951	\$	34,815	\$	28,174	\$	35,274	\$	140,214

(1) Inflows represent limited partner capital raised and capital invested by our carry funds, NGP management fee funds, and fund of funds vehicles outside the investment period, weighted-average investment period, or commitment fee period and capital invested in our business development companies.

(2) Outflows represent limited partner distributions from our carry funds, NGP management fee funds, and fund of funds vehicles and changes in basis for our carry funds and fund of funds vehicles where the investment period, weighted-average investment period, or commitment fee period has expired and distributions from our business development companies.

(3) Represents the net result of subscriptions to and redemptions from our hedge funds, mutual funds, and fund of hedge funds(4) Represents the change in the aggregate Fee-earning collateral balances at par of our CLOs/structured products, as of the quarterly cut-off dates.

(5) Market Appreciation/ (Depreciation) represents changes in the net asset value of our hedge funds, mutual funds, and fund of hedge funds vehicles, and realized and unrealized gains (losses) on portfolio investments in our carry funds and fund of funds vehicles based on the lower of cost or fair value.

(6) Includes onboarding of fully committed existing funds from another manager and represents the impact of foreign exchange rate fluctuations on the translation of our non-U.S. dollar denominated funds. Activity during the period is translated at the average rate for the period. Ending balances are translated at the spot rate as of the period end.

(7) Energy I, Energy II, Energy III, Energy IV, Renew I, and Renew II (collectively, the "Legacy Energy Funds"), are managed with Riverstone Holdings LLC and its affiliates. Affiliates of both Carlyle and Riverstone act as investment advisers to each of the Legacy Energy Funds. With the exception of Energy IV and Renew II, where Carlyle has a minority representation on the funds' management committees, management of each of the Legacy Energy Funds is vested in committees with equal representation by Carlyle and Riverstone, and the consent of representatives of both Carlyle and Riverstone is required for investment decisions. As of September 30, 2014, the Legacy Energy Funds had, in the aggregate, approximately \$11.6 billion in AUM and \$7.5 billion in Feeearning AUM. NGP VII, NGP VIII, NGP IX, or in the case of NGP M&R, NGP ETP I, NGP ETP II, and NGPC, certain affiliated entities (collectively, the "NGP management fee funds") and NGP X, NGP Agribusiness and NGP XI are managed by NGP Energy Capital Management. As of September 30, 2014, the NGP management fee funds and carry funds had, in the aggregate, approximately \$17.2 billion in AUM and \$8.9 billion in Feeearning AUM.

#### **Corporate Private Equity and Real Assets Fund Performance (Unaudited)**

The fund return information reflected in this discussion and analysis is not indicative of the performance of The Carlyle Group L.P. and is also not necessarily indicative of the future performance of any particular fund. An investment in The Carlyle Group L.P. is not an investment in any of our funds. There can be no assurance that any of our existing or future funds will achieve similar returns.

														PARTIALLY		ED
							OTAL INV		-				_	ESTMENT	- (-)	
						а	s of Septem	ber 30, 20	14				of S	eptember 3	0, 2014	
	Fund				ımulative							mulative				
	Inception		ommitted		Invested		otal Fair	MOIC	Gross	Net		nvested	-	otal Fair	MOIC	Gross
	Date (1)		Capital	C	apital (2)		Value (3)	(4)	IRR (7)	IRR (8)		pital (2)		Value (3)	(4)	IRR (7)
Corporate Private Equity					(Repo	rted	in Local Cu	rrency, i	n Millions	)		(Reported i	n Lo	ocal Curren	cy, in Mil	lions)
Fully Invested Funds(6)																
CP II	10/1994	\$	1,331.1	\$	1,362.4	\$	4,072.2	3.0x	34%	25%	\$	1,362.4		4,072.2	3.0x	34%
CP III	2/2000	\$	3,912.7	\$	4,031.6	\$	10,146.9	2.5x	27%	21%	\$	4,031.6	\$	10,146.9	2.5x	27%
CP IV	12/2004	\$	7,850.0	\$	7,612.6	\$	17,606.5	2.3x	16%	13%	\$	6,079.0	\$	16,196.1	2.7x	20%
CP V	5/2007	\$	13,719.7	\$	12,758.5	\$	23,287.1	1.8x	19%	14%	\$	5,254.7	\$	12,363.6	2.4x	29%
CEP I	12/1997	€	1,003.6	€	981.6	€	2,126.5	2.2x	18%	11%	€	981.6	€	2,126.5	2.2x	18%
CEP II	9/2003	€	1,805.4	€	2,048.6	€	3,946.7	1.9x	37%	20%	€	1,329.1	€	3,315.9	2.5x	59%
CEP III	12/2006	€	5,294.9	€	4,985.0	€	9,169.7	1.8x	18%	13%	€	1,862.6	€	5,057.0	2.7x	27%
CAP I	12/1998	\$	750.0	\$	627.7	\$	2,492.6	4.0x	25%	18%	\$	627.7	\$	2,492.6	4.0x	25%
CAP II	2/2006	\$	1,810.0	\$	1,628.6	\$	2,784.8	1.7x	11%	8%	\$	720.0	\$	2,128.1	3.0x	24%
CAP III	5/2008	\$	2,551.6	\$	2,406.1	\$	3,654.6	1.5x	17%	10%	\$	984.4	\$	1,956.0	2.0x	23%
CJP I	10/2001	¥	50,000.0	¥	47,291.4	¥	135,675.8	2.9x	61%	37%	¥	39,756.6	¥	131,454.6	3.3x	65%
CJP II	7/2006	¥	165,600.0	¥	141,866.7	¥	161,591.4	1.1x	3%	(1%)	¥	39,306.1	¥	85,193.3	2.2x	32%
CGFSP I	9/2008	\$	1,100.2	\$	1,043.6	\$	1,687.5	1.6x	17%	11%	\$	218.1	\$	529.8	2.4x	28%
CETP II	2/2007	€	521.6	€	431.5	€	901.6	2.1x	25%	16%	€	149.8	€	529.3	3.5x	33%
All Other Funds(9)	Various			\$	3,767.5	\$	5,852.2	1.6x	17%	7%	\$	2,829.5	\$	4,806.9	1.7x	20%
Coinvestments and Other(10)	Various			\$	8,315.0	\$	20,162.8	2.4x	36%	33%	\$	5,303.6	\$	16,271.3	3.1x	36%
Total Fully Invested Funds				\$	55,946.4	\$	114,848.0	2.1x	27%	19%	\$	33,591.7	\$	86,868.2	2.6x	30%
Funds in the Investment Period(6)																
CP VI (12)	5/2012	\$	13,000.0	\$	3,628.9	\$	3,516.2	1.0x	n/m	n/m						
CEP IV (12)	8/2013	€	1,261.9	€	193.8	€	185.8	1.0x	n/m	n/m						
CAP IV (12)	11/2012	\$	3,880.4	\$	365.0	\$	340.2	0.9x	n/m	n/m						
CAGP IV	6/2008	\$	1,041.4	\$	771.6	\$	1,107.0	1.4x	15%	8%						
CEOF I	5/2011	\$	1,119.1	\$	770.4	\$	1,153.7	1.5x	39%	26%						
CGFSP II (12)	4/2013	\$	1,000.0	\$	90.4	\$	109.6	1.2x	n/m	n/m						
All Other Funds(11)	Various			\$	1,036.9	\$	997.9	1.0x	(4%)	(18%)						
Total Funds in the Investment Period				\$	6,908.0	\$	7,459.2	1.1x	10%	(5%)	\$	258.9	\$	798.3	3.1x	51%
TOTAL CORPORATE PRIVATE EQUIT	Y(13)			\$	62,854.4	\$	122,307.2	1.9x	26%	19%	\$	33,850.5	\$	87,666.5	2.6x	30%
				_							_		-			

						т	OTAL INV	ESTMEN	rs					PARTIALLY		ED
						as	s of Septem	ber 30, 20	14			as	of S	eptember 3	0, 2014	
	Fund			Cu	mulative						Cu	mulative				
	Inception	Co	mmitted	I	nvested	Т	otal Fair	MOIC	Gross	Net	Iı	nvested	Т	otal Fair	MOIC	Gross
	Date (1)	0	Capital	Cá	apital (2)	V	/alue (3)	(4)	IRR (7)	IRR (8)	Ca	pital (2)	V	alue (3)	(4)	IRR (7)
Real Assets					(Repo	ted	in Local Cu	rrency, iı	n Millions	;)		Reported i	n Lo	cal Curren	cy, in Mil	lions)
Fully Invested Funds(6)																
CRP III	11/2000	\$	564.1	\$	522.5	\$	1,399.1	2.7x	44%	29%	\$	522.5	\$	1,399.1	2.7x	44%
CRP IV	12/2004	\$	950.0	\$	1,198.6	\$	1,365.9	1.1x	3%	(1%)	\$	465.2	\$	515.4	1.1x	9%
CRP V	11/2006	\$	3,000.0	\$	3,290.4	\$	4,725.1	1.4x	11%	7%	\$	2,652.4	\$	3,896.1	1.5x	13%
CRP VI	9/2010	\$	2,340.0	\$	1,741.5	\$	2,628.5	1.5x	34%	22%	\$	395.0	\$	771.7	2.0x	43%
CEREP I	3/2002	€	426.6	€	517.0	€	691.5	1.3x	12%	7%	€	503.2	€	665.4	1.3x	13%
CEREP II	4/2005	€	762.7	€	833.8	€	128.1	0.2x	n/a	n/a	€	483.2	€	127.7	0.3x	n/a
CEREP III	5/2007	€	2,229.5	€	1,968.2	€	1,919.9	1.0x	(1%)	(5%)	€	567.8	€	706.7	1.2x	6%
CIP	9/2006	\$	1,143.7	\$	1,011.7	\$	1,216.9	1.2x	5%	2%	\$	180.7	\$	-	0.0x	n/a
Energy II	7/2002	\$	1,100.0	\$	1,334.8	\$	3,388.7	2.5x	81%	55%	\$	827.4	\$	3,202.2	3.9x	105%
Energy III	10/2005	\$	3,800.0	\$	3,559.9	\$	6,169.8	1.7x	12%	9%	\$	1,545.4	\$	4,158.7	2.7x	26%
Energy IV	12/2007	\$	5,979.1	\$	5,745.6	\$	9,345.6	1.6x	19%	13%	\$	2,338.8	\$	4,637.5	2.0x	29%
Renew II	3/2008	\$	3,417.5	\$	2,801.7	\$	4,043.8	1.4x	12%	8%	\$	643.1	\$	842.7	1.3x	13%
All Other Funds(14)	Various			\$	2,724.8	\$	2,941.3	1.1x	3%	(2%)	\$	1,923.4	\$	2,293.7	1.2x	9%
Coinvestments and Other(10)	Various			\$	5,210.0	\$	8,341.8	1.6x	18%	14%	\$	2,084.2	\$	4,483.0	2.2x	28%
Total Fully Invested Funds				\$	33,333.4	\$	49,026.4	1.5x	14%	8%	\$	15,541.0	\$	28,094.3	1.8x	24%
Funds in the Investment Period(6)																
CRP VII (12)	3/2014	\$	1,488.1		n/m		n/m	n/m	n/m	n/m						
CIEP I (12)	9/2013	\$	1,782.9	\$	187.3	\$	146.5	0.8x	n/m	n/m						
NGP X (23)	1/2012	\$	3,586.0	\$	2,380.1	\$	3,279.4	1.4x	28%	19%						
All Other Funds(15)	Various			\$	8.9	\$	8.9	1.0x	n/m	n/m						
Total Funds in the Investment Period				\$	2,576.3	\$	3,432.7	1.3x	27%	15%	\$	171.7	\$	481.5	2.8x	145%
TOTAL Real Assets(13)				\$	35,909.7	\$	52,459.2	1.5x	14%	8%	\$	15,712.7	\$	28,575.8	1.8x	25%

## Global Markets Strategies Carry Funds and Solutions (Unaudited)

							TOTAL IN	VESTMENT	S	
							as of Septe	ember 30, 20	14	
	Fund			(	Cumulative					
	Inception	Co	mmitted	Inv	vested Capital	1	Fotal Fair			
	Date (16)	(	Capital		(17)		Value (3)	MOIC (4)	Gross IRR (7)	Net IRR (8)
Global Market Strategies					(R	epor	ted in Local (	Currency, in	Millions)	
CSP II	6/2007	\$	1,352.3	\$	1,352.3	\$	2,448.7	1.8x	18%	12%
CEMOF I	12/2010	\$	1,382.5	\$	988.5	\$	1,330.2	1.3x	33%	19%

				TOTAL INVESTMENTS							
							as of Septe	ember 30, 20	14		
					Cumulative						
	Vintage		Invested Cap Fund Size (2)(20)		Invested Capital		Total Fair				
	Year	Fu			(2)(20)	Value (3)(20)		MOIC (4)	Gross IRR (7)	Net IRR (8)	
Solutions (19)					(R	epor	ted in Local	Currency, in	Millions)		
Fully Committed Funds (18)											
Main Fund I - Fund Investments	2000	€	5,174.6	€	4,009.6	€	6,559.4	1.6x	12%	12%	
Main Fund II - Fund Investments	2003	€	4,545.0	€	4,577.8	€	7,042.7	1.5x	10%	10%	
Main Fund III - Fund Investments	2005	€	11,500.0	€	11,327.5	€	16,025.7	1.4x	9%	9%	
Main Fund IV - Fund Investments	2009	€	4,880.0	€	2,781.7	€	3,436.1	1.2x	13%	12%	
Main Fund I - Secondary Investments	2002	€	519.4	€	475.1	€	886.1	1.9x	55%	51%	
Main Fund II - Secondary Investments	2003	€	998.4	€	948.9	€	1,736.6	1.8x	27%	26%	
Main Fund III - Secondary Investments	2006	€	2,250.0	€	2,200.6	€	3,106.1	1.4x	10%	10%	
Main Fund IV - Secondary Investments	2010	€	1,856.4	€	1,769.3	€	2,650.2	1.5x	21%	19%	
Main Fund II - Co-Investments	2003	€	1,090.0	€	894.2	€	2,444.8	2.7x	45%	42%	
Main Fund III - Co-Investments	2006	€	2,760.0	€	2,622.0	€	3,677.1	1.4x	6%	5%	
Main Fund IV - Co-Investments	2010	€	1,475.0	€	1,272.2	€	2,309.9	1.8x	22%	20%	
Main Fund II - Mezzanine Investments	2004	€	700.0	€	726.2	€	983.0	1.4x	8%	7%	
Main Fund III - Mezzanine Investments	2006	€	2,000.0	€	1,608.0	€	2,120.5	1.3x	11%	9%	
All Other Funds (21)	Various			€	1,462.2	€	2,127.5	1.5x	17%	13%	
Total Fully Committed Funds				€	36,675.3	€	55,105.8	1.5x	12%	12%	
Funds in the Commitment Period											
Main Fund V - Fund Investments	2012	€	5,080.0	€	765.2	€	738.4	1.0x	(6%)	(10%)	
Main Fund V - Secondary Investments	2011	€	3,793.0	€	1,424.6	€	2,017.4	1.4x	34%	30%	
Main Fund V - Co-Investments	2012	€	1,747.5	€	838.2	€	1,195.7	1.4x	44%	40%	
All Other Funds (21)	Various			€	213.5	€	253.9	1.2x	17%	15%	
Total Funds in the Commitment Period				€	3,241.5	€	4,205.4	1.3x	30%	26%	
TOTAL SOLUTIONS				€	39,916.8	€	59,311.2	1.5x	13%	12%	
TOTAL SOLUTIONS (USD) (22)				\$	50,412.8	\$	74,906.8	1.5x			

(1) The data presented herein that provides "inception to date" performance results of our segments relates to the period following the formation of the first fund within each segment. For our Corporate Private Equity segment our first fund was formed in 1990. For our Real Assets segment our first fund was formed in 1997.

(2) Represents the original cost of all capital called for investments since inception of the fund.

(3) Represents all realized proceeds combined with remaining fair value, before management fees, expenses and carried interest.

(4) Multiple of invested capital ("MOIC") represents total fair value, before management fees, expenses and carried interest, divided by cumulative invested capital.

(5) An investment is considered realized when the investment fund has completely exited, and ceases to own an interest in, the investment. An investment is considered partially realized when the total amount of proceeds received in respect of such investment, including dividends, interest or other distributions and/or return of capital, represents at least 85% of invested capital and such investment is not yet fully realized. Because part of our value creation strategy involves pursuing best exit alternatives, we believe information regarding Realized/Partially Realized MOIC and Gross IRR, when considered together with the other investment performance metrics presented, provides investors with meaningful information regarding our investment performance by removing the impact of investments where significant realization activity has not yet occurred. Realized/Partially Realized MOIC and Gross IRR have limitations as measures of investment performance, and should not be considered in isolation. Such limitations include the fact that these measures do not include the performance of earlier stage and other investments that do not satisfy the criteria provided above. The exclusion of such investments will have a positive impact on Realized/Partially Realized MOIC and Gross IRR in instances when the MOIC and Gross IRR in respect of such investments are less than the aggregate MOIC and Gross IRR. Our measurements of Realized/Partially Realized MOIC and Gross IRR may not be comparable to those of other companies that use similarly titled measures. We do not present Realized/Partially Realized performance information separately for funds that are still in the investment period because of the relatively insignificant level of realizations for funds of this type. However, to the extent such funds have had realizations, they are included in the Realized/Partially Realized performance information presented for Total Corporate Private Equity and Total Real Assets.

(6) Fully Invested funds are past the expiration date of the investment period as defined in the respective limited partnership agreement. In instances where a successor fund has had its first capital call, the predecessor fund is categorized as fully invested.

(7) Gross Internal Rate of Return ("Gross IRR") represents the annualized IRR for the period indicated on Limited Partner invested capital based on contributions, distributions and unrealized value before management fees, expenses and carried interest.

(8) Net Internal Rate of Return ("Net IRR") represents the annualized IRR for the period indicated on Limited Partner invested capital based on contributions, distributions and unrealized value after management fees, expenses and carried interest.

(9) Aggregate includes the following funds: CP I, CMG, CVP I, CVP II, CUSGF III, CEVP, CETP I, CAVP I, CAVP II, CAGP III, Mexico, and MENA.

(10) Includes co-investments and certain other stand-alone investments arranged by us.

(11) Aggregate includes the following funds: CJP III, CSABF, CSSAF, CBPF, CPF I, CCI, and CETP III.

(12) Returns are not considered meaningful, as the investment period commenced in May 2012 for CP VI, November 2012 for CAP IV, April 2013 for CGFSP II, and August 2013 for CEP IV.

(13) For purposes of aggregation, funds that report in foreign currency have been converted to U.S. dollars at the reporting period spot rate. (14) Aggregate includes the following funds: CRP I, CRP II, CAREP I, CAREP I, CRCP I, CPOCP, Energy I and Renew I.

(15) Aggregate includes the following funds: CPP II and NGP Agribusiness.

(16) The data presented herein that provides "inception to date" performance results for CSP II and CEMOF I related to the period following the formation of the funds in June 2007 and December 2010, respectively.

(17) Represents the original cost of investments net of investment level recallable proceeds which is adjusted to reflect recyclability of invested capital for the purpose of calculating the fund MOIC.

(18) Fully Committed funds are past the expiration date of the commitment period as defined in the respective limited partnership agreement. In instances where a successor fund has had its first capital call, the predecessor fund is categorized as fully committed.

(19) Includes private equity and mezzanine primary fund investments, secondary fund investments and co-investments originated by the AlpInvest team. Excluded from the performance information shown are (a) investments that were not originated by AlpInvest, (b) Direct Investments, which was spun off from AlpInvest in 2005, and (c) Metropolitan Real Estate fund of funds vehicles. As of September 30, 2014, these excluded investments represent \$0.7 billion of AUM at AlpInvest and \$2.1 billion of AUM at Metropolitan.

(20) To exclude the impact of FX, all foreign currency cash flows have been converted to Euro at the reporting period spot rate.

(21) Aggregate includes Main Fund I - Co-Investments, Main Fund I - Mezzanine Investments, AlpInvest CleanTech Funds and funds which are not included as part of a main fund.

(22) Represents the U.S. dollar equivalent balance translated at the spot rate as of period end.

(23) NGP X was previously reported as an NGP management fee fund. As of September 30, 2014, it will be reported as a carry fund.

#### **Remaining Fair Value Analysis**

					In Accrued	LTM		Fee	Quarters	Original
	Remaining	Unrealized	Total		Carry/	Realized	Catch	Initiation	Since Fee	Investment
	Fair Value <sup>(1)</sup>	MOIC <sup>(2)</sup>	MOIC <sup>(3)</sup>		(Clawback) <sup>(5)</sup>	Carry <sup>(6)</sup>	up Rate	Date <sup>(7)</sup>	Initiation	Period End Date
			As of Septe	ember 30 2014						
Corporate Private Equity		(Reported	d in Local (	Currency, in M	lillions)					
CP V	\$ 12,717.4	1.9x	1.8x	93%	V	V	100%	Nov-07	28	May-13
CEP III	€ 5,249.3	1.9x	1.8x	94%	V	V	100%	Dec-07	28	Dec-12
CP VI	\$ 3,509.4	1.0x	1.0x	28%			100%	Oct-13	4	May-18
CP IV	\$ 2,354.3	1.3x	2.3x	97%	V	V	80%	Dec-05	36	Dec-10
CAP III	\$ 2,027.4	1.3x	1.5x	94%	V		100%	Dec-08	24	May-14
CAP II	\$ 1,065.8	1.1x	1.7x	90%	(√)		80%	Oct-06	32	Feb-12
CGFSP I	\$ 972.8	1.3x	1.6x	95%	V	V	100%	Oct-08	24	Sep-14
CEOF I	\$ 849.0	1.3x	1.5x	69%	√		80%	Dec-11	12	May-17
CJP II	¥ 92,051.6	0.9x	1.1x	86%			80%	Oct-06	32	Jul-12
CEP II	€ 615.0	0.9x	1.9x	113%	√		80%	Sep-03	45	Sep-08
CETP II	€ 421.2		2.1x	83%	V	٧	100%	Jan-08	27	Jul-13
CAP IV	\$ 353.6		0.9x	9%			100%	Dec-13	4	Nov-18
CEP IV	€ 197.9		1.0x	15%			100%	Sep-14	1	Aug-19
CGFSP II	\$ 103.0	1.2x	1.2x	9%			100%	Dec-13	4	Dec-17
All Other Funds (8)	\$ 3,008.2		2.2x		n/m	n/m			-	
Coinvestment and Other (9)	\$ 4,821.4	1.8x	2.4x		n/m	n/m				
Total Corporate Private Equity (12)	\$ 40,809.8		1.9x	_	1,111	1, 11				
in the provide state of the pr				_						
Real Assets										
Energy IV	\$ 4,792.5	1.4x	1.6x	96%	V	V	80%	Feb-08	27	Dec-13
NGP X	\$ 2,895.1	1.4x	1.4x	66%	V		80%	Oct-12	8	May-17
Renew II	\$ 2,413.1	1.4x	1.4x	82%	V		80%	Nov-08	24	May-14
CRP VI	\$ 1,778.9	1.3x	1.5x	74%	√	٧	50%	Dec-11	12	Mar-16
Energy III	\$ 1,761.8	0.9x	1.7x	94%	1		80%	Nov-05	36	Oct-11
CEREP III	€ 1,388.3	0.9x	1.0x	88%			67%	Oct-07	28	May-11
CRP V	\$ 1,048.2		1.4x	110%			50%	Nov-06	32	Nov-11
CIP	\$ 979.2		1.2x	88%			80%	Oct-06	32	Sep-12
CRP IV	\$ 829.0		1.1x	126%	(√)		50%	Dec-05	36	Dec-09
Energy II	\$ 315.0		2.5x	120%	(1)		80%	Jan-03	47	Jul-08
CRP III	\$ 250.8	40.7x	2.3x	93%	√	٧	50%	Dec-01	52	May-05
CIEP I	\$ 154.0	0.9x	0.8x	9%	•	•	80%	Oct-13	4	Sep-19
All Other Funds (10)	\$ 363.1	0.6x	0.9x	570	n/m	n/m	00 /0	001-15	7	5ep-17
Coinvestment and Other (9)	\$ 3,192.1	0.6x 1.0x	0.9x 1.6x		n/m n/m	n/m n/m				
Total Real Assets (12)	\$ 22,526.2		1.6x 1.5x	_	11/111	11/111				
10111 Neal A55els (12)	\$ 22,320.2	1.1X	1.5X	-						
Global Market Strategies										
CEMOF I	\$ 1,049.5	1.2x	1.3x	72%	V		100%	Dec-10	16	Dec-15
CSP II	\$ 1,049.5	0.9x	1.3x 1.8x	100%	1	٧	80%	Dec-10 Dec-07	28	Jun-11
All Other Funds (11)	\$ 479.9 \$ 791.2		1.8x 1.5x	100 /0	n/m	n/m	00 /0	Dec-07	20	Juil-11
Coinvestment and Other (9)	+ + + + + + + + + + + + + + + + + + + +	1.1x	1.2x		n/m	n/m				
Total Global Market Strategies	\$ 2,685.6	1.1x	1.6x	-						

(1) Net asset value of our carry funds. Reflects significant funds with remaining fair value of greater than \$100 million.

(2) Unrealized multiple of invested capital ("MOIC") represents remaining fair market value, before management fees, expenses and carried interest, divided by investment cost.

(3) Total MOIC represents total fair value, before management fees, expenses and carried interest, divided by cumulative invested capital. For certain funds, represents the original cost of

investments net of investment-level recallable proceeds, which is adjusted to reflect recyclability of invested capital for the purpose of calculating the fund MOIC.

(4) Represents cumulative equity invested as of the reporting period divided by total commitments. Amount can be greater than 100% due to the re-investment of recallable distributions to fund investors.

(5) Fund has accrued carry/(clawback) as of the reporting period.

(6) Fund has realized carry in the last twelve months.

(7) Represents the date of the first capital contribution for management fees.

(8) Aggregate includes the following funds: CMG, CP I, CP II, CP II, CAP I, CAP I, CAP I, CP II, CJP II, CJP II, CEVP, CETP I, CCI, CAVP I, CAVP II, CAVP II, Mexico, MENA, CSABF, CSSAF, CPF, CVP I, CVP II, and CUSGF III. In Accrued Carry/(Clawback) and LTM Realized Carry not indicated because the indicator does not apply to each fund within the aggregate.

(9) Includes co-investments, prefund investments and certain other stand-alone investments arranged by us. In Accrued Carry/(Clawback) and LTM Realized Carry not indicated because the indicator does not apply to each fund within the aggregate.

(10) Aggregate includes the following funds: CRP I, CRP II, CRP VII, CRCP I, CEREP I, CEREP I, CAREP I

(11) Aggregate includes the following funds: CSP I, CSP III, CMP I, and CMP II. In Accrued Carry/(Clawback) and LTM Realized Carry not indicated because the indicator does not apply to each fund within the aggregate.

(12) For purposes of aggregation, funds that report in foreign currency have been converted to U.S. dollars at the reporting period spot rate.

### Largest Publicly Traded Positions in Carry Funds<sup>1</sup>

Rank	Largest Publicly Traded Equity Positions	Fund(s)	Q3 2014 Value <sup>(2,3)</sup>
1	CommScope, Inc.	CP V, CEP III	\$ 2,420,097,753
2	Booz Allen Hamilton, Inc.	CP V, CMP II	1,474,600,728
3	Altice S.A.	CEP III, CEP II	1,238,046,852
4	Pattern Energy Group Holdings, L.P.	RENEW II	1,182,173,521
5	Foresight Energy LP	ENERGY III	700,147,094
6	CoreSite Realty Corporation	CRP V, CRP IV, CRP III	672,267,046
7	Freescale Semiconductor, Inc.	CP IV, CEP II, CAP II, CJP I	609,557,646
8	The Nielsen Company	CP IV, CEP II	592,745,707
9	HD Supply, Inc.	CP V	498,726,961
10	Northern Blizzard	ENERGY IV	439,365,422
	Top 10 Positions		9,827,728,730
	Total Public Equity Portfolio (carry fund only)		16,780,238,405
	% of public portfolio in top 10 positions		59%

(2) Includes gross fund only investment results including external coinvestment. May include portion of private business in value.

(3) In U.S. dollars, or converted to U.S. dollars at the prevailing exchange rate on the last day of the fiscal period. Note: Includes all classes of shares irrespective of trading status.

<sup>&</sup>lt;sup>1</sup> The information in this table reflects an adjustment from the information originally reported in our earnings release dated October 29, 2014 to include CoreSite Realty Corporation.

## Reconciliation for Economic Net Income and Distributable Earnings (Unaudited)

	-		Nine Months Ended				
		pt 30, 2014		ept 30, 2013	Sept 30, 2014		
			(Dolla	rs in millior	ns)		
offering, acquisitions and strategic investments Acquisition related charges and amortization of intangibles Other non-operating expenses (income) Net income attributable to non-controlling interests in consolidated entities Other adjustments Economic Net Income Net performance fees Investment income (loss) Equity-based compensation Fee Related Earnings Realized performance fees, net of related compensation Investment income (loss) - realized Distributable Earnings Depreciation and amortization expense	\$	175.4	\$	(8.6)	\$	1,189.0	
Adjustments:							
Equity-based compensation issued in conjunction with the initial public							
offering, acquisitions and strategic investments		56.3		76.2		209.7	
Acquisition related charges and amortization of intangibles		24.5		94.5		166.6	
Other non-operating expenses (income)		(39.6)		7.6		(14.0)	
Net income attributable to non-controlling interests in consolidated							
entities		(53.2)		26.6		(747.4)	
Other adjustments		2.4		(1.8)		1.5	
Economic Net Income	\$	165.8	\$	194.5	\$	805.4	
Net performance fees		124.2		157.2		692.5	
Investment income (loss)		3.5		(2.8)		(9.1)	
Equity-based compensation		23.8		4.0		57.3	
Fee Related Earnings	\$	61.9	\$	44.1	\$	179.3	
Realized performance fees, net of related compensation		99.4		61.3		472.1	
Investment income (loss) - realized		(2.7)		(0.7)		14.1	
Distributable Earnings	\$	158.6	\$	104.7	\$	665.5	
Depreciation and amortization expense		5.4		6.2		16.4	
Interest expense		14.5		11.8		41.2	
Adjusted EBITDA	\$	178.5	\$	122.7	\$	723.1	

## Reconciliation for Economic Net income and Distributable Earnings, cont. (Unaudited)

	S	Ionths Ended ept 30, 2014		fonths Ended Sept 30,	
			2014 unit and per unit amounts)		
Economic Net Income	\$	165.8	\$	805.4	
Less (Add): Provision (Benefit) for Income Taxes		(11.4)	•	116.1	
Economic Net Income, After Taxes	\$	177.2	\$	689.3	
Economic Net Income, After Taxes per Adjusted Unit <sup>(1)</sup>	\$	0.55	\$	2.13	
Distributable Earnings	\$	158.6	\$	665.5	
Less: Estimated foreign, state, and local taxes		15.7		53.8	
Distributable Earnings, After Taxes	\$	142.9	\$	611.7	
Distributable Earnings to The Carlyle Group L.P.	\$	30.4	\$	130.1	
Less: Estimated current corporate income taxes and TRA payments		0.9		2.7	
Distributable Earnings to The Carlyle Group L.P. net of corporate income taxes	\$	29.5	\$	127.4	
Distributable Earnings, net, per The Carlyle Group L.P. common unit outstanding $^{(2)}$	\$	0.44	\$	1.88	
Adjusted Units were determined as follows:					
The Carlyle Group L.P. common units outstanding		67,369,854		67,369,854	
Carlyle Holdings partnership units not held by The Carlyle Group L.P.		250,768,062		250,768,062	
Dilutive effect of unvested deferred restricted common units		5,146,277		5,551,876	
Contingently issuable Carlyle Holdings partnership units and common units		465,909		465,909	
Estimated common units associated with earnouts that have been earned and for which	h				
issuance will occur in November 2014		65,000		65,000	
Total Adjusted Units		323,815,102		324,220,701	

(2) As of September 30, 2014, there were 67,369,854 outstanding common units of The Carlyle Group L.P. In October and November 2014, an additional estimated 391,270 common units will be issued in connection with the vesting of deferred restricted common units and in connection with an acquisition earnout. For purposes of this calculation, those common units have been added to the common units outstanding as of September 30, 2014, resulting in total common units of 67,761,124.

(1)

# GAAP for 12-Month Rolling Summary (Unaudited)

		Twelve Mo	onths En	ded
	-	ot 30, )14	S	Gept 30, 2013
		(Dollars in	n million	s)
Revenues				
Fund management fees	\$	1,138.1	\$	995.0
Performance fees				
Realized		1,456.0		783.4
Unrealized		1,047.6		703.0
Total performance fees		2,503.6		1,486.4
Investment income (loss)				
Realized		38.4		10.3
Unrealized		(2.4)		3.8
Total investment income (loss)		36.0		14.1
Interest and other income		19.3		13.8
Interest and other income of Consolidated Funds		948.3		1,048.4
Revenue of a consolidated real estate VIE		34.7		-
Total revenues		4,680.0		3,557.7
Expenses				
Compensation and benefits				
Base compensation		797.5		747.8
Equity-based compensation		328.3		311.3
Performance fee related				
Realized		675.3		329.4
Unrealized		586.3		408.1
Total compensation and benefits		2,387.4		1,796.6
General, administrative and other expenses		498.7		457.5
Interest		52.8		37.8
Interest and other expenses of Consolidated Funds		978.0		859.0
Interest and other expenses of a consolidated real estate VIE		163.3		-
Other non-operating expenses (income)		(32.4)		2.1
Total expenses		4,047.8		3,153.0
Other income				
Net investment gains of Consolidated Funds		1,271.1		470.5
Income before provision for income taxes		1,903.3		875.2
Provision for income taxes		100.7		72.0
Net income		1,802.6		803.2
Net income attributable to non-controlling				
interests in consolidated entities		982.0		489.9
Net income attributable to Carlyle Holdings		820.6		313.3
Net income attributable to non-controlling				
interests in Carlyle Holdings		679.8		268.5
Net income attributable to The Carlyle Group L.P.	\$	140.8	\$	44.8

## Reconciliation of Non-GAAP to GAAP for 12-Month Rolling Summary (Unaudited)

	Twelve Months Ended							
	5	Sept 30,	S	ept 30,				
		2014		2013				
		(Dollars i	n millio	ns)				
Income before provision for income taxes	\$	1,903.3	\$	875.2				
Adjustments:								
Equity-based compensation issued in conjunction with the IPO,								
acquisitions, and strategic investments		272.7		305.3				
Acquisition related charges and amortization of intangibles		217.5		248.8				
Other non-operating expenses (income)		(32.4)		2.1				
Net income attributable to non-controlling interests								
in consolidated entities		(982.0)		(489.9)				
Other adjustments		2.2		(15.1)				
Economic Net Income	\$	1,381.3	\$	926.4				
Net performance fees		1,284.4		766.3				
Investment income (loss)		(58.8)		2.9				
Equity-based compensation		62.2		11.4				
Fee Related Earnings	\$	217.9	\$	168.6				
Realized performance fees, net of related compensation		828.8		448.0				
Investment income - realized		20.1		10.2				
Distributable Earnings	\$	1,066.8	\$	626.8				
Depreciation and amortization expense		22.0		24.8				
Interest expense		52.9		35.8				
Adjusted EBITDA	\$	1,141.7	\$	687.4				

## The Carlyle Group L.P. GAAP Balance Sheet (Unaudited)

	As of September 30, 2014							
		solidated erating	Cor	nsolidated				
	-	ntities		Funds	Elim	inations	Con	solidated
				(Dollars i				sonduced
Assets				(		,		
Cash and cash equivalents	\$	1,394.2	\$	-	\$	-	\$	1,394.2
Cash and cash equivalents held at Consolidated Funds		-		1,922.3		-		1,922.3
Restricted cash		64.6		-		-		64.6
Restricted cash and securities of Consolidated Funds		-		14.9		-		14.9
Accrued performance fees		3,759.1		-		(15.7)		3,743.4
Investments		1,148.8		-		(163.6)		985.2
Investments of Consolidated Funds		-		27,880.9		1.0		27,881.9
Due from affiliates and other receivables, net		224.5		-		(15.1)		209.4
Due from affiliates and other receivables of Consolidated								
Funds, net		-		443.4		-		443.4
Receivables and inventory of a consolidated real estate VIE		178.9		-		-		178.9
Fixed assets, net		67.3		-		-		67.3
Deposits and other		53.9		3.0		0.1		57.0
Other assets of a consolidated real estate VIE		62.4		-		-		62.4
Intangible assets, net		506.4		-		-		506.4
Deferred tax assets		135.0		-		-		135.0
Total assets	\$	7,595.1	\$	30,264.5	\$	(193.3)	\$	37,666.3
Liabilities and partners' capital								
Loans payable	\$	40.9	\$	-	\$	-	\$	40.9
3.875% Senior Notes due 2023		499.9		-		-		499.9
5.625% Senior Notes due 2043		606.9		-		-		606.9
Loans payable of Consolidated Funds		-		16,560.4		(139.5)		16,420.9
Loans payable of a consolidated real estate VIE at fair value								
(principal amount of \$291.1)		160.1		-		-		160.1
Accounts payable, accrued expenses and other liabilities		437.5		-		(52.4)		385.1
Accrued compensation and benefits		2,365.5		-		-		2,365.5
Due to affiliates		232.5		0.7		(0.4)		232.8
Deferred revenue		261.8		1.3		-		263.1
Deferred tax liabilities		116.3		-		-		116.3
Other liabilities of Consolidated Funds		-		1,582.9		(48.1)		1,534.8
Other liabilities of a consolidated real estate VIE		81.0		-		-		81.0
Accrued giveback obligations		51.5		-		(9.4)		42.1
Total liabilities		4,853.9		18,145.3		(249.8)		22,749.4
Redeemable non-controlling interests in consolidated entities		9.5		5,006.2		4.3		5,020.0
Total partners' capital		2,731.7		7,113.0		52.2		9,896.9
Total liabilities and partners' capital	\$	7,595.1	\$	30,264.5	\$	(193.3)	\$	37,666.3

## The Carlyle Group L.P. Non-GAAP Financial Information and Other Key Terms

#### Non-GAAP Financial Information

Carlyle discloses in this press release the following financial measures that are calculated and presented on the basis of methodologies other than in accordance with generally accepted accounting principles in the United States of America:

- Economic net income or "ENI," represents segment net income which excludes the impact of • income taxes, acquisition-related items including amortization of acquired intangibles and contingent consideration taking the form of earn-outs, charges associated with equity-based compensation issued in Carlyle's initial public offering or in acquisitions or strategic investments, corporate actions and infrequently occurring or unusual events. Carlyle believes the exclusion of these items provides investors with a meaningful indication of its core operating performance. For segment reporting purposes, revenues and expenses, and accordingly segment net income, are presented on a basis that deconsolidates certain Carlyle funds, related co-investment entities and CLOs (referred to collectively as the "Consolidated Funds") that Carlyle consolidates in its consolidated financial statements pursuant to U.S. GAAP. Total Segment ENI equals the aggregate of ENI for all segments. ENI and its components are evaluated regularly by management in making resource deployment decisions and in assessing performance of Carlyle's four segments and for compensation. Carlyle believes that reporting ENI is helpful to understanding its business and that investors should review the same supplemental financial measure that management uses to analyze its segment performance.
- Fee-Related Earnings is a component of ENI and is used to measure Carlyle's operating profitability excluding equity-based compensation, performance fees, investment income from investments in Carlyle's funds and performance fee related compensation. Accordingly, Fee-Related Earnings reflect the ability of the business to cover direct base compensation and operating expenses from fee revenues other than performance fees. Fee-Related Earnings are reported as part of Carlyle's segment results. Carlyle uses Fee-Related Earnings from operations to measure its profitability from fund management fees.
- Distributable Earnings is a component of ENI representing total ENI less net performance fees and investment income plus realized net performance fees and realized investment income and excluding equity-based compensation. Distributable Earnings is intended to show the amount of net realized earnings without the effects of consolidation of the Consolidated Funds. Distributable Earnings is derived from Carlyle's segment reported results and is an additional measure to assess performance and amounts potentially available for distribution from Carlyle Holdings to its unitholders.
- Adjusted EBITDA is a component of ENI and is used to measure Carlyle's ability to cover recurring operating expenses from cash earnings. Adjusted EBITDA is computed as ENI excluding unrealized performance fees, unrealized performance fee compensation, unrealized

investment income, depreciation and amortization expense, interest expense and equity-based compensation.

Income before provision for income taxes is the GAAP financial measure most comparable to ENI, Fee-Related Earnings, Distributable Earnings, and Adjusted EBITDA. Reconciliations of these non-GAAP financial measures to income before provision for income taxes are included within this press release. These non-GAAP financial measures should be considered in addition to and not as a substitute for, or superior to, financial measures presented in accordance with U.S. GAAP.

#### Other Key Terms

"Assets under management" or "AUM" refers to the assets managed by Carlyle. AUM equals the sum of the following:

(a) the fair value of the capital invested in Carlyle carry funds, co-investment vehicles, NGP management fee funds and fund of funds vehicles plus the capital that Carlyle is entitled to call from investors in those funds and vehicles (including Carlyle commitments to those funds and vehicles and those of senior Carlyle professionals and employees) pursuant to the terms of their capital commitments to those funds and vehicles;

(b) the amount of aggregate collateral balance and principal cash at par or aggregate principal amount of the notes of our CLOs and other structured products (inclusive of all positions);

(c) the net asset value (pre-redemptions and subscriptions) of Carlyle's long/short credit, emerging markets, multi-product macroeconomic, mutual funds, fund of hedge funds vehicles and other hedge funds; and

(d) the gross assets (including assets acquired with leverage) of our business development companies.

AUM includes certain energy and renewable resources funds that Carlyle jointly advises with Riverstone Holdings L.L.C. ("Riverstone") and certain NGP management fee funds and carry funds advised by NGP Energy Capital Management. In addition, our Solutions segment includes certain assets under consultative relationships. Total AUM includes only those assets that earn a material fee. Carlyle's calculation of AUM (but not Fee-Earning AUM) includes uncalled commitments to, and the fair value of invested capital in, investment funds from Carlyle and its personnel, regardless of whether such commitments or invested capital are subject to management or performance fees.

"Available capital," commonly known as "dry powder," for Carlyle's carry funds andNGP management fee funds refers to the amount of capital commitments available to be called for investments. Amounts previously called may be added back to available capital following certain distributions.

"**Carlyle funds**," "**our funds**" and "**our investment funds**" refer to the investment funds and vehicles advised by Carlyle.

"**Carry funds**" refers to (i) those investment funds that Carlyle advises, including the buyout funds, growth capital funds, real estate funds, infrastructure funds, certain energy funds and distressed debt and mezzanine funds (but excluding Carlyle's structured credit/other structured product funds, hedge funds, business development companies, mutual funds and fund of funds vehicles as well as the NGP management fee funds), where Carlyle receives a special residual allocation of income, which is referred to as a "carried interest," in the event that specified investment returns are achieved by the fund and (ii) those investment funds advised by NGP from which we are entitled to receive a carried interest.

"Catch-up management fees" refer to those amounts of management fees charged to fund investors in subsequent closings of a fund which apply to the time period between the fee initiation date and the subsequent closing date.

"Expired available capital" occurs when a fund has passed the investment and follow-on periods and can no longer invest capital into new or existing deals. Any remaining available capital, typically a result of either recycled distributions or specific reserves established for the follow-on period that are not drawn, can only be called for fees and expenses and is therefore removed from the total AUM calculation.

"**Fee-Earning assets under management**" or "**Fee-Earning AUM**" refers to the assets managed by Carlyle from which Carlyle derives recurring fund management fees. Fee-Earning AUM generally equals the sum of:

(a) for certain carry funds and co-investment vehicles where the investment period has not expired and Metropolitan fund of funds vehicles where the weighted-average investment period of the underlying funds has not expired, the amount of limited partner capital commitments, for AlpInvest fund of funds vehicles, the amount of external investor capital commitments during the commitment period, and for NGP management fee funds and carry funds advised by NGP, the amount of investor capital commitments before the first investment realization;

(b) for substantially all carry funds and certain co-investment vehicles where the investment period has expired and Metropolitan fund of funds vehicles where the weighted-average investment period of the underlying funds has expired, the remaining amount of limited partner invested capital and for NGP management fee funds and carry funds advised by NGP where the first investment has been realized, the amount of partner commitments less realized and written-off investments;

(c) the amount of aggregate Fee-Earning collateral balance at par of our collateralized loan obligations ("CLOs"), as defined in the fund indentures (typically exclusive of equities and defaulted

positions) as of the quarterly cut-off date for each CLO, and aggregate principal amount of the notes of our other structured products;

(d) the gross assets (including assets acquired with leverage) of our business development companies;

(e) the net asset value of our mutual funds or external investor portion of the net asset value (pre-redemptions and subscriptions) of our long/short credit, emerging markets, multi-product macroeconomic, fund of hedge funds vehicles, and other hedge funds; and

(f) for AlpInvest fund of funds vehicles where the commitment fee period has expired and certain carry funds where the investment period has expired, the lower of cost or fair value of invested capital.

Fee-Earning AUM includes certain energy and renewable resources carry funds that Carlyle jointly advises with Riverstone and certain NGP management fee funds and carry funds advised by NGP Energy Capital Management. In addition, our Solutions segment includes certain assets under consultative relationships. Fee-Earning AUM includes only those assets which earn a material fee.

For Carlyle's carry funds, co-investment vehicles, NGP management fee funds and fund of funds vehicles, total AUM includes the fair value of the capital invested, whereas Fee-Earning AUM includes the amount of capital commitments or the remaining amount of invested capital at cost, depending on whether the investment period for the fund has expired. As such, Fee-Earning AUM may be greater than total AUM when the aggregate fair value of the remaining investments is less than the cost of those investments.

**"Fund of funds vehicles"** refers to those funds, accounts and vehicles advised by AlpInvest Partners B.V., Metropolitan Real Estate Equity Management, LLC, and Diversified Global Asset Management Corporation.

**"NGP management fee funds"** refer to those funds advised by NGP Energy Capital Management (together with its affiliates and subsidiaries) from which we only receive management fees.

"**Net performance fees**" refers to the performance fees from Carlyle funds and fund of funds vehicles net of the portion allocated to Carlyle investment professionals which is reflected as performance fee related compensation expense.

"**Performance fees**" consist principally of carried interest from carry funds and certain fund of funds vehicles and incentive fees or allocations from certain of our Global Market Strategies funds. Carlyle is generally entitled to a 20% allocation (or 1.8% to 10% in the case of most of the fund of funds vehicles) of the net realized income or gain as a carried interest after returning the invested capital, the allocation of preferred returns of generally 8% to 9% and the return of certain fund costs (subject

to catch-up provisions as set forth in the fund limited partnership agreement). Carried interest revenue, which is a component of performance fees in Carlyle's consolidated financial statements, is recognized by Carlyle upon appreciation of the valuation of the applicable funds' investments above certain return hurdles as set forth in each respective partnership agreement and is based on the amount that would be due to Carlyle pursuant to the fund partnership agreement at each period end as if the funds were liquidated at such date.

"**Realized net performance fees**" refers to the realized performance fees from Carlyle funds and fund of funds vehicles net of the portion allocated to Carlyle investment professionals which is reflected as realized performance fee related compensation expense.

"**VIE**" refers to a variable interest entity, as that term is defined in Accounting Standards Codification Topic 810, *Consolidation*.