
THE CARLYLE GROUP

GLOBAL ALTERNATIVE ASSET MANAGEMENT

The Carlyle Group Unitholder Presentation

September 2018

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This presentation includes comparisons of certain private equity indices to various indexes including certain MSCI indexes (MSCI) and the S&P 500 and other indexes. The private equity indices do not represent the performance of any Fund or family of Funds. Recipients should not infer that any Fund is top quartile. There are significant differences between the types of securities and assets typically acquired by U.S. and global buyout funds, the investments covered by the MSCI, S&P 500 and other indexes. Specifically, U.S. and global buyout funds typically make investments in securities and other assets that have a greater degree of risk and volatility, and less liquidity, than those securities included in these indexes and companies included in the indexes are not subject to certain of the management fees, carried interest or expenses to which investors in U.S. and global buyout funds are typically subject. Comparisons between private equity funds, Carlyle sponsored funds, the MSCI, S&P 500 and other indexes are included for informational purposes only. The private equity returns do not represent the performance of any Fund or family of Funds. Recipients should not infer that any Fund is top quartile.

Detailed information about Carlyle's management fees and performance revenues is available in Carlyle's public filings. Please note that certain metrics and projections contained in this Presentation include the Legacy Energy Funds and funds advised by NGP Energy Capital Management. Please note that the Legacy Energy Funds (as defined in Carlyle's public filings), are managed with Riverstone Holdings LLC and its affiliates. Affiliates of both Carlyle and Riverstone act as investment advisers to each of the Legacy Energy Funds. Currently, Carlyle is only entitled to carried interest and management fees in certain funds advised by NGP Energy Capital Management. The NGP Energy Capital Management funds which solely earn management fees are referred to herein as "NGP management fee funds."

For purposes of the non-financial operating and statistical data included in this presentation, including the aggregation of our non-U.S. dollar denominated investment funds, foreign currencies have been converted to U.S. dollars at the spot rate as of the last trading day of the reporting period when presenting period end balances, and the average rate for the period has been utilized when presenting activity during such period. With respect to capital commitments raised in foreign currencies, the conversion to U.S. dollars is based on the exchange rate as of the date of closing of such capital commitment.

This presentation includes certain Non-GAAP financial measures, including Economic Income ("EI"), Distributable Earnings ("DE") and Distributable EBITDA. These Non-GAAP financial measures should be considered only as supplemental to, and not as superior to, financial measures prepared in accordance with GAAP. Please refer to the Appendix of this presentation for a reconciliation of the non-GAAP financial measures included in this presentation to the most directly comparable financial measure prepared in accordance with GAAP. Please see Carlyle's public filings for the definition of "carry funds," "Fee-earning assets under management" or "Fee-earning AUM," (FEAUM), and "Assets under management" or "AUM."

Carlyle Is A Global Leader In Private Investing

THE CARLYLE GROUP

Total AUM: \$210 bn ○ **Available Capital: \$81 bn**

	Corporate Private Equity	Real Assets ¹	Global Credit	Investment Solutions
AUM (\$bn)	\$81	\$45	\$36	\$48
Fund Strategies	<ul style="list-style-type: none"> • Buyout • Growth 	<ul style="list-style-type: none"> • Real Estate • Energy • Power • Infrastructure 	<ul style="list-style-type: none"> • Structured Credit • Direct Lending • Energy Credit • Distressed Credit • Opportunistic Credit 	<ul style="list-style-type: none"> • Private Equity and Real Estate ✓ Funds ✓ Secondaries ✓ Co-investments

Note: Data as of 6/30/2018. See The Carlyle Group L.P.'s filings with the U.S. Securities and Exchange Commission for more information on fund performance.

1) Includes four Energy & Power and Renewable funds jointly advised with Riverstone Holdings, L.L.C. and eight funds advised by NGP Energy Capital Management.

Core Business Metrics Robust, Diversified and Accelerating

	Metric	LTM / Current	Commentary
1	Carry Fund Appreciation	17%	Appreciation over a diverse fund complex with various strategies & return targets
2	Net Accrued Performance Revenue	\$2.0 bn	Increased 26% over the LTM due to strong fund performance
3	Realized Proceeds	\$29.0 bn	6+ consecutive years with more than \$25 billion in annual realizations
4	Fundraising	\$51.8 bn	Record annualized fundraising ~60% in CPE, ~40% in RA/GC/IS
5	Total AUM Fee Earning AUM	\$209.7 bn \$146.5bn	Total AUM & Fee Earning AUM increased 24% & 26% respectively over the LTM
6	Invested Capital	\$21.6 bn	Deployment increased +28% over the LTM; nearly 60% outside CPE

Note: Data as of 6/30/2018. See The Carlyle Group L.P.'s filings with the U.S. Securities and Exchange Commission for more information on fund performance. Past performance is not indicative of future results. Invested Capital and Realized Proceeds represent carry fund activity only. Fundraising includes capital for all vehicle types.

1 Our Primary Focus Remains Exceptional Investment Performance

17%

Last 12-Month
Carry Fund Appreciation
Across All Segments

Corporate Private Equity

- **19%** Carry Fund Appreciation (LTM)
- **2.5X** MOIC on Realized/Partially Realized Transactions since inception

Real Assets

- **12%** Real Estate Carry Fund Appreciation (LTM)
- **29%** Energy, Power and Infra carry fund appreciation (LTM)¹

Global Credit

- **8.3%** dividend yield – Direct Lending²
- Exceptional CLO performance (default rates of 0.7%/1.6% for U.S./EU CLOs³)

Investment Solutions

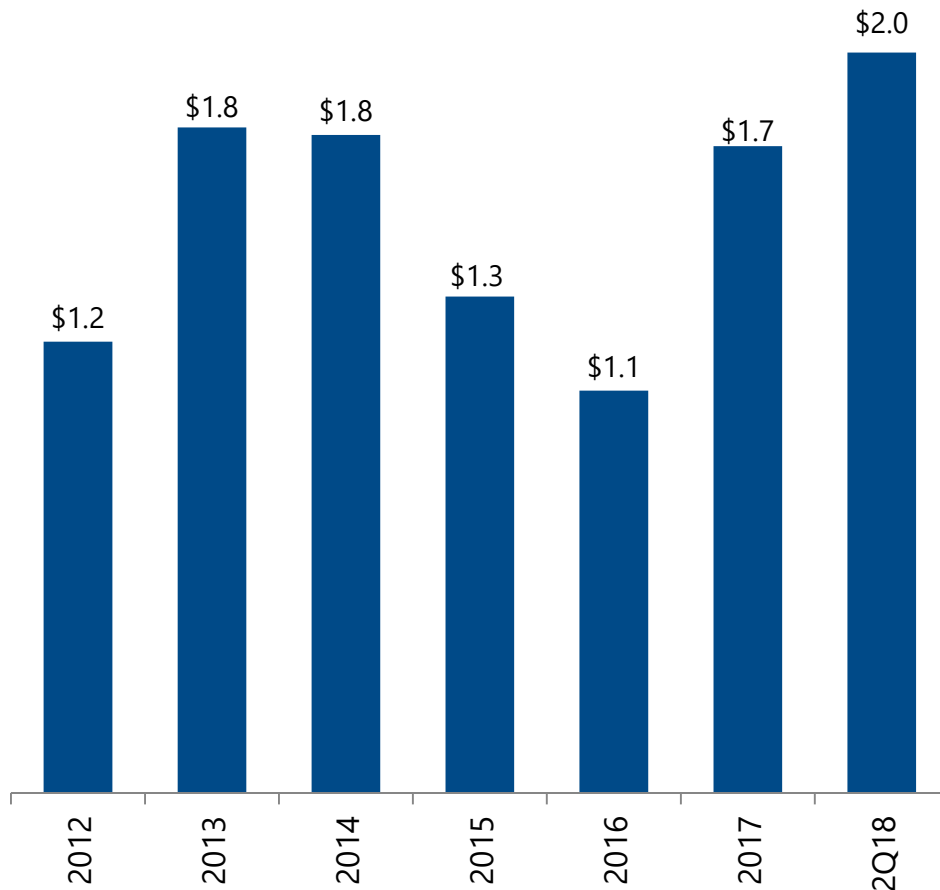
- **17%** Carry Fund Appreciation / 19% excluding F/X impact
- **25% / 24%** carry fund appreciation (LTM) in PE and RE Secondary funds

Note: Data as of 6/30/2018. See The Carlyle Group L.P.'s filings with the U.S. Securities and Exchange Commission for more information on fund performance. 1) Excludes the impact of Legacy Energy Funds. 2) Reflects latest annualized dividend for BDC 1 divided by recent share price. 3) Inception to date default rate for U.S. (since 1999) and Europe CLOs (since 2005).

2

Accrued Carry Growing And Transitioning Towards Current Generation Funds

Net Accrued Performance Revenue Balance
(\$ billions)

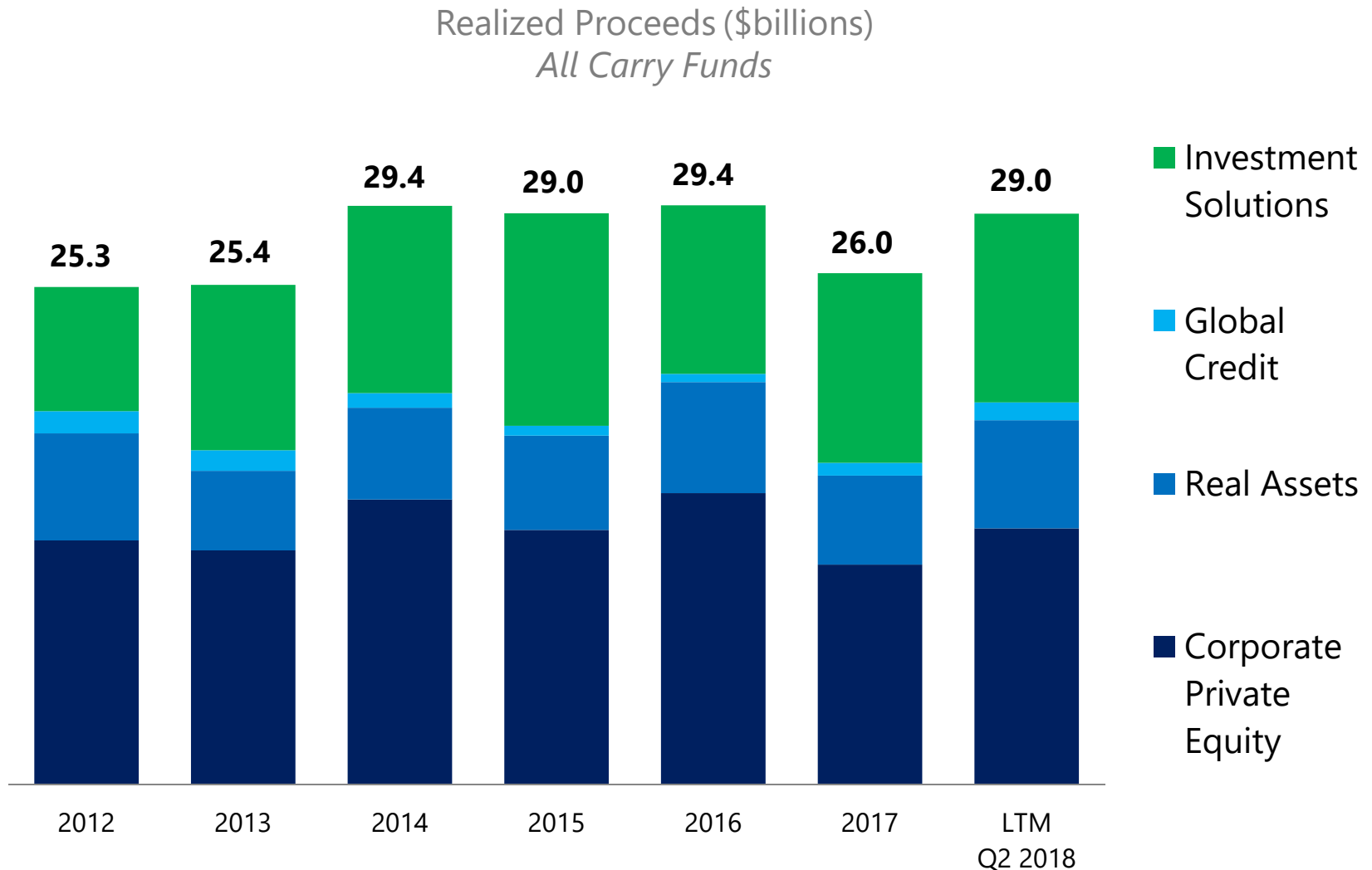


Current Generation¹ funds account for **more than 60%** of the \$2 billion Net Accrued Performance Revenue Balance as of June 30...compared to 0% of the balance at year end 2015

Note: Data as of 6/30/2018. There is no guarantee these trends will continue.

1) Current Generation of funds includes: CP VI, CEP IV, CAP IV, CJP III, CGFSP II, CEOF II, CETP III, CGP, CRP VII, NGP XI, CIEP, CPP II, CSP IV, CEMOF II.

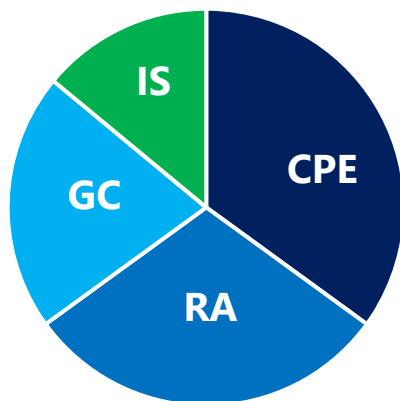
3 Consistent Realized Proceeds Provide a Steady Engine for Net Realized Performance Revenues



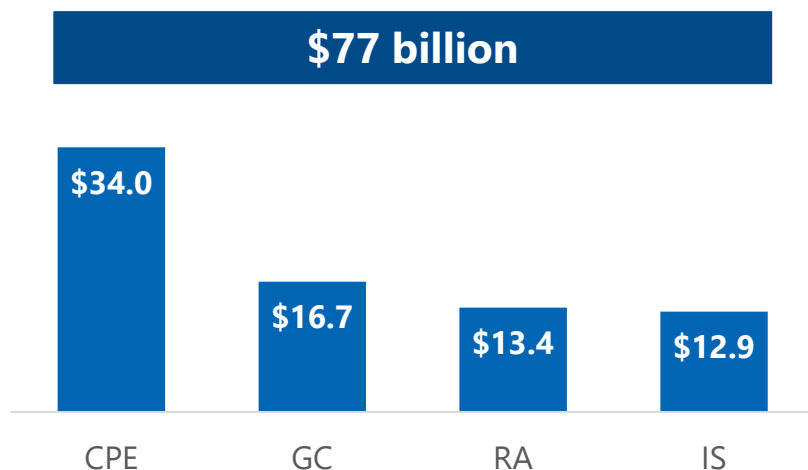
Note: Data as of 6/30/2018. There is no guarantee these trends will continue.

4 On Track To Achieve Our Fundraising Target of \$100 Billion By YE 2019

2016-19 Gross Fundraising Target:
~\$100 billion



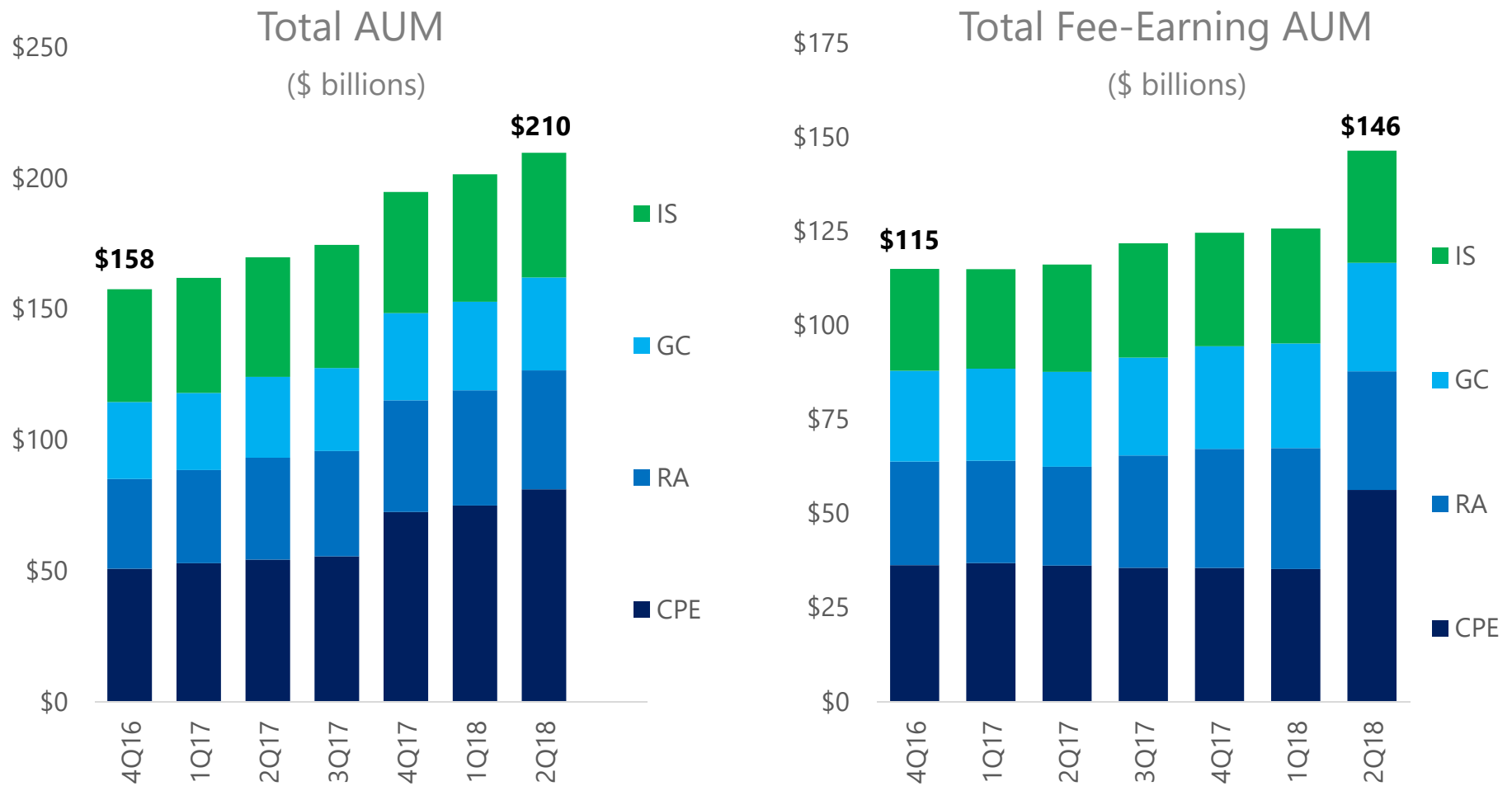
Gross Fundraising Since Q1 2016



- ✓ Raised \$77 billion towards goal from 2016 to Q2 2018
- ✓ Strong partnerships with more than 1,875 global investors from 86 countries
- ✓ \$52 billion raised LTM (our most ever in a single year)
- ✓ Expect to raise ~\$30 billion in 2018

Note: Data as of 6/30/2018. Reflects Management's views as of 9/4/2018. Please see "Important Information" slides for information about the use of and reliance on projections.

5 Fundraising Strength Driving Assets Under Management Higher



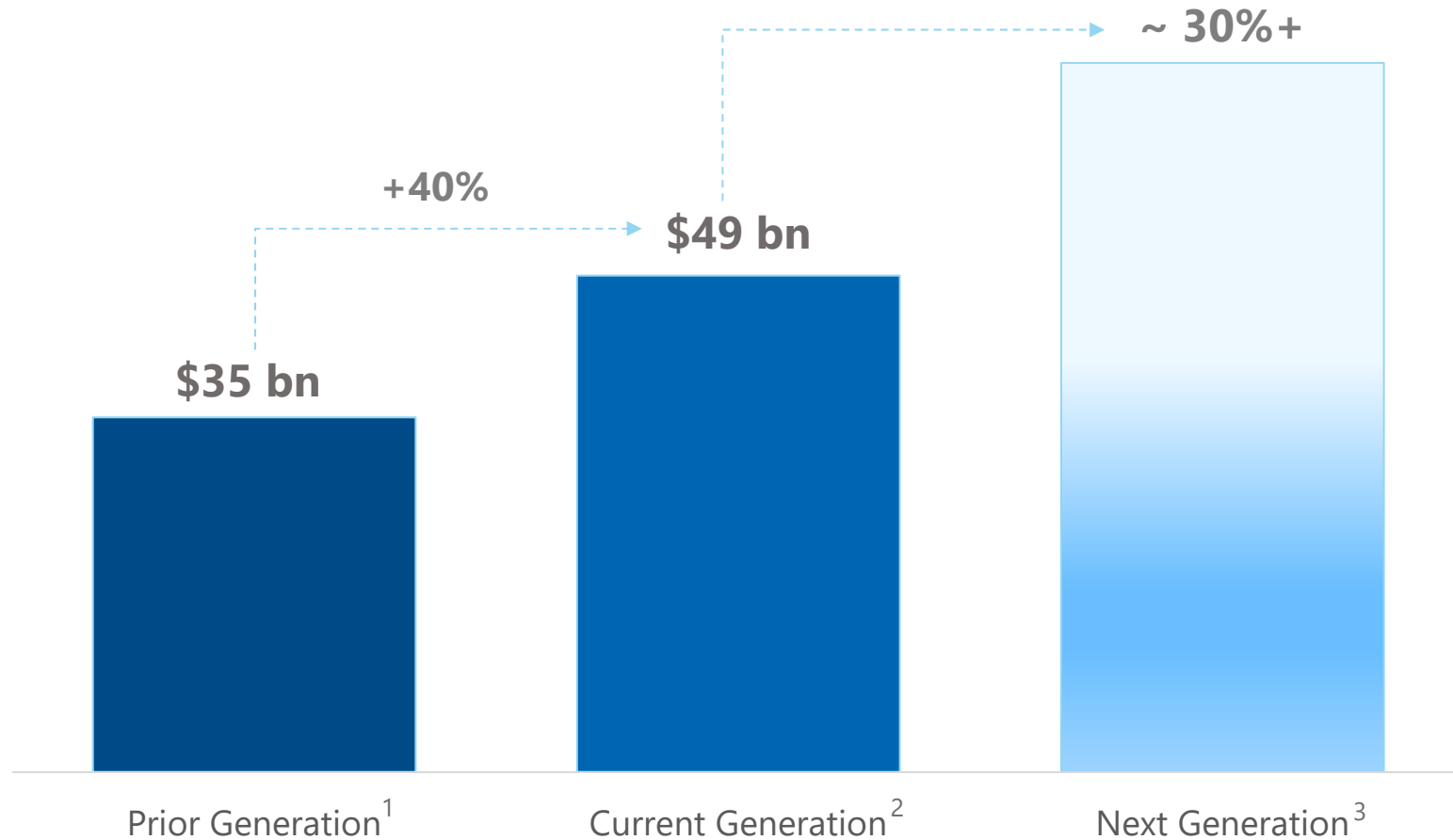
\$10 billion in Pending Fee-Earning AUM that will activate fees upon fund initiation or capital deployment

Note: Data as of 6/30/2018.

1) Pending Fee-Earning AUM of \$10 billion as of 6/30/2018 includes approximately \$5 billion in CPE fund commitments that will activate as new funds turn on fees. The remaining \$5 billion will generally become fee-earning as the commitments are invested.

5 Our Carry Fund Investment Platform Continues to Scale Generationally

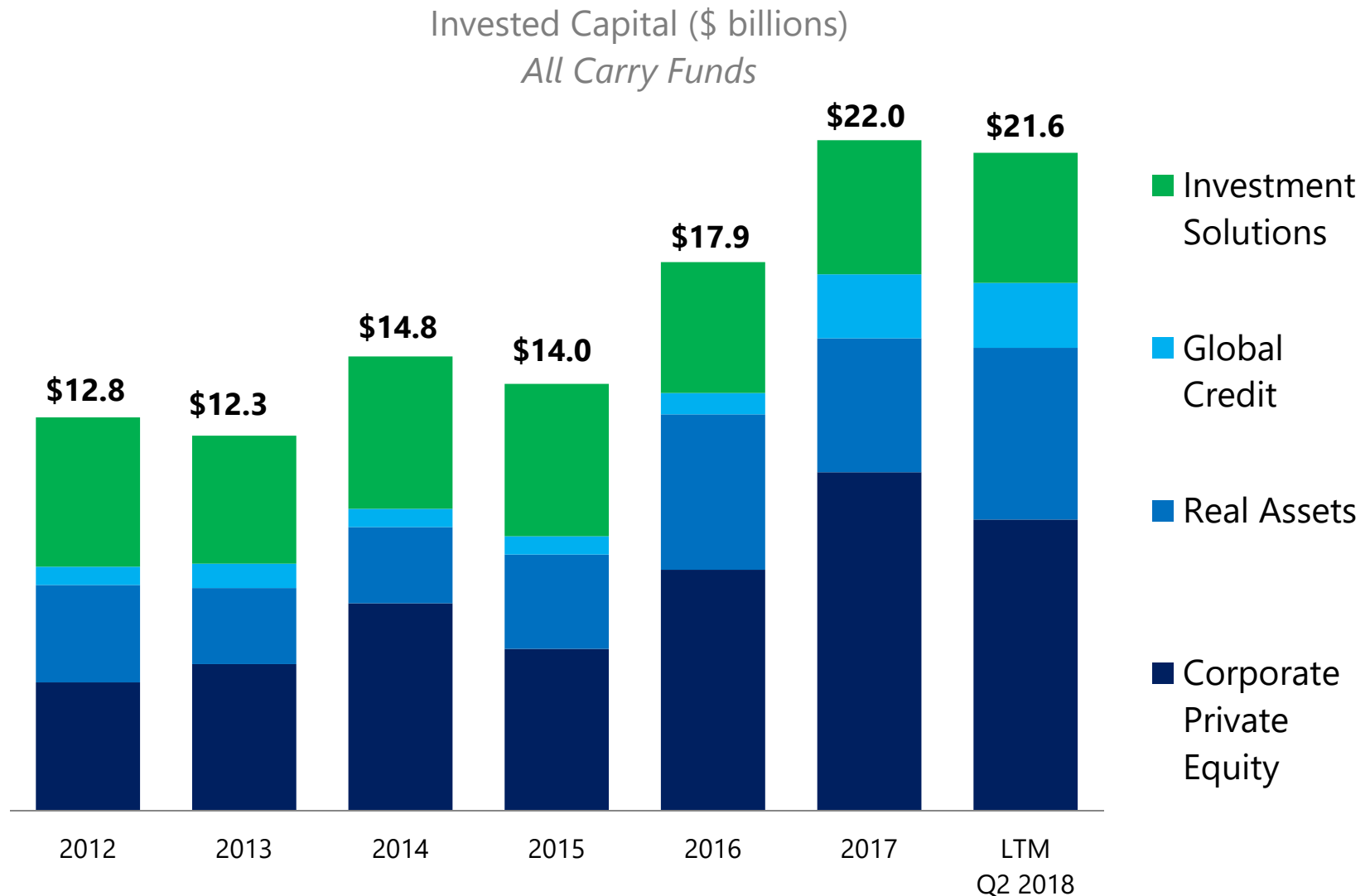
Fund Commitments for Major CPE/RA/GC Carry Funds



Note: Data as of 6/30/2018. Reflects Management's views as of 8/6/2018. Please see "Important Information" slides for information about the use of and reliance on projections.

- 1) Prior Generation of funds includes direct predecessors to Current Generation where applicable.
- 2) Current Generation of funds includes: CP VI, CEP IV, CAP IV, CJP III, CGFSP II, CEOF II, CETP III, CGP, CRP VII, NGP XI, CIEP, CPP II, CSP IV, CEMOF II.
- 3) Next Generation of funds includes follow on funds for Current Generation as well as new fund families and new product initiatives. There is no assurance these trends will continue or that we will be able to raise the capital required to achieve these targets.

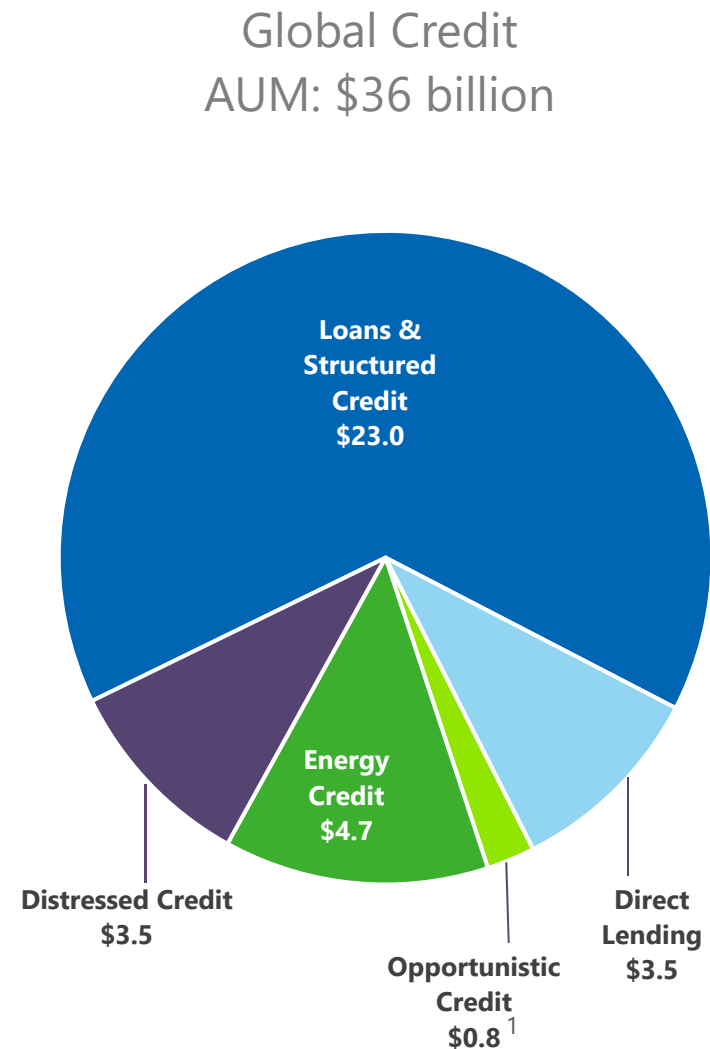
6 Larger Funds and Broader Platform Support Higher Deployment



Note: Data as of 6/30/2018. There is no guarantee these trends will continue.

Gaining Momentum and Scale in Global Credit

- Currently have \$36 billion in Global Credit AUM with more than \$200 million in run-rate management fees
- Continue to build out capabilities to manage larger amounts of capital
- Launch and develop new funds & products
 - Opportunistic Credit
 - New Direct lending funds and vehicles
 - Managed Accounts
- Leverage functional platform to scale broadening investment capabilities



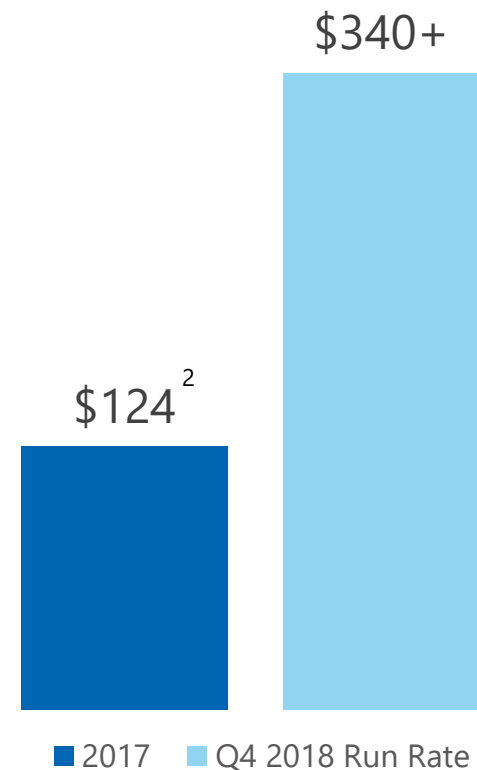
Note: Data as of 6/30/2018.

1) First Opportunistic Credit fund is currently in fundraising.

We Are Focused On Growing Fee Related Earnings

- ✓ Raise larger funds and scale existing funds
- ✓ Maintain net economic terms
- ✓ Leverage expense base
- ✓ Grow Global Credit
- ✓ DSA Re¹ & other new initiatives

On Track to Reach \$340 million in run-rate annual FRE by Q4 2018 (\$ millions)



Note: Reflects Management's views as of 9/4/2018. Please see "Important Information" slides for information about the use of and reliance on projections.

1) See additional details on slide 22

2) 2017 Fee Related Earnings was \$192 million. Pro forma of \$124 million excludes net insurance recoveries in Global Credit. As of the Q4 2017 reporting period, the presentation of Fee Related Earnings was changed to exclude net interest expense.

Carlyle Is Delivering Attractive Financial Performance

	LTM or Current (\$ million, unless noted)	% Change (from prior LTM or YoY)
Economic Income	\$1,010	+33%
<i>ENI / Adjusted Unit</i>	<i>\$2.73</i>	
Distributable Earnings	\$669	+37%
<i>DE / Common Unit</i>	<i>\$1.84</i>	
Distribution Per Common Unit	\$1.38	+17%
<i>LTM Distribution Yield ¹</i>	<i>5.7%</i>	
Net Debt + Investments + Net Accrued Carry	\$2,652	+55%
<i>Per Adjusted Unit ²</i>	<i>\$7.68</i>	

Note: Data as of 6/30/2018 unless otherwise noted.

1) LTM Distribution Yield calculated as LTM distributions divided by recent unit price.

2) Adjusted units include total common units outstanding, partnership units, dilutive effect of unvested DRUs, and issuable common units.

Well Are Tracking Well Against Our Main Focus Areas

Investment performance continues to be strong: LTM carry fund appreciation of 17%

Investment platform scaling significantly and we remain **on track for \$100 billion in new capital** raised by 2019

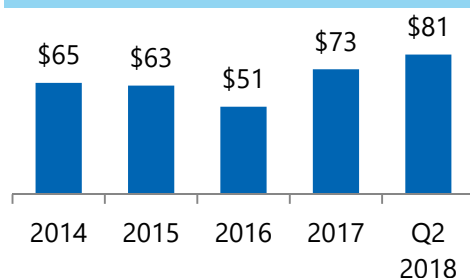
Gaining traction on **building a premier global credit business**

Platform scaling and financial focus driving annualized **\$340 million of Fee Related Earnings** by Q4 2018

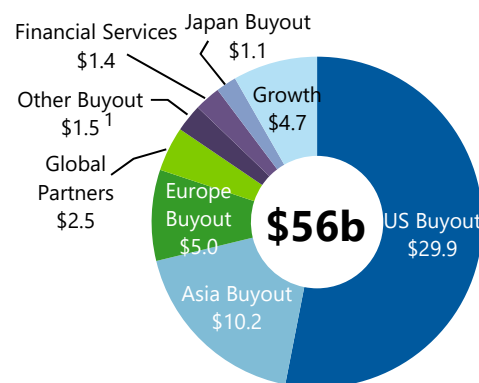
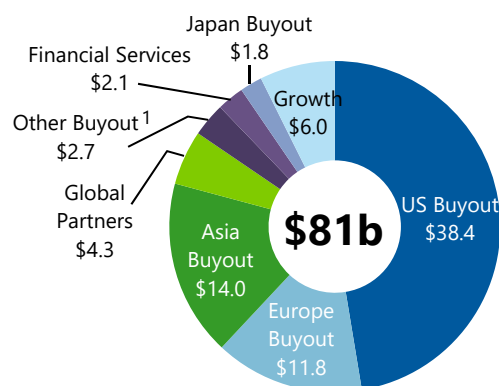
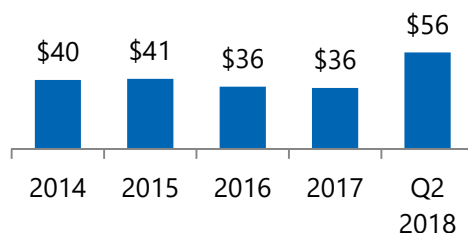
SEGMENT SUMMARIES

Corporate Private Equity: Platform Continues to Scale While Maintaining Superior Long Term Performance

Total AUM (\$bn)



Fee-Earning AUM (\$bn)



Financial Metrics (\$mm)

	2015	2016	2017	LTM Q2 2018
Fee Related Earnings	\$135	\$116	\$26	\$(19)
Net Realized Perf. Revenues	669	588	459	408
Distributable Earnings	798	739	488	406
Economic Income	399	224	896	555

Key Points

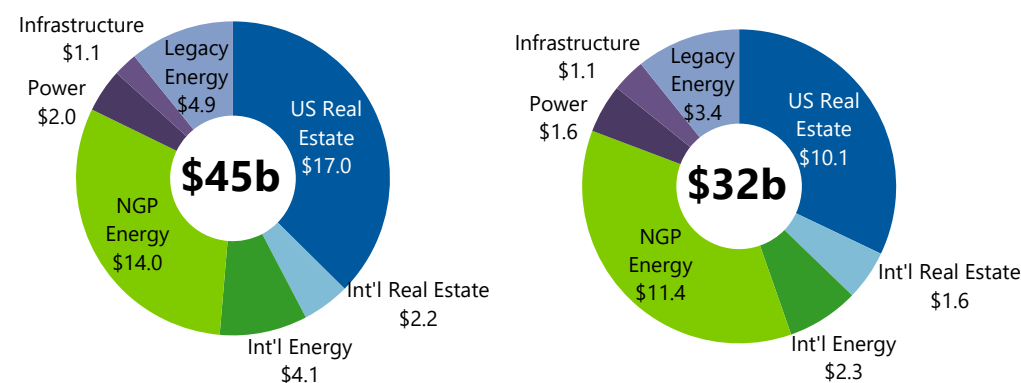
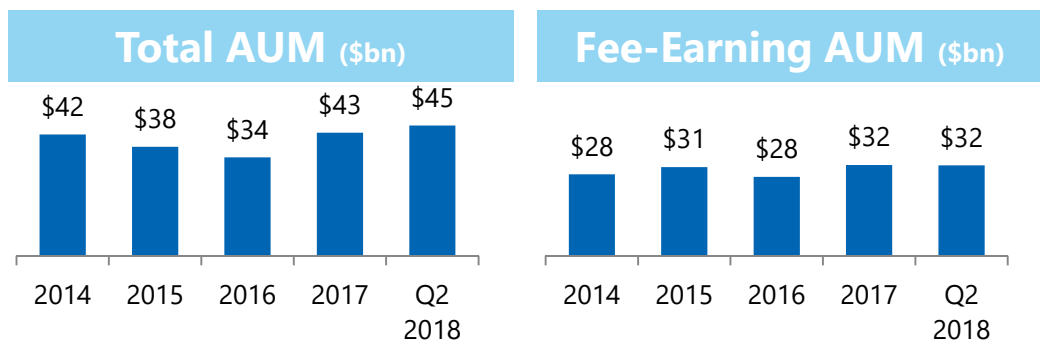
- ❑ **Superior, diversified track record**
 - 2.5X MOIC on realized and partially realized investments
 - Experience across multiple deployment and exit cycles

- ❑ **Successor funds continue to scale CPE platform**
 - US & Asia Buyout funds closed at \$18.5 bn and \$6.55 bn, respectively
 - US/Asia/Europe buyout fundraising to date scales latest funds by more than 45%
 - \$39 bn of Available Capital
 - Deployment of \$9.5 bn LTM

- ❑ **Positioned to deliver future performance fees**
 - \$42 bn Remaining Fair Value
 - \$1.3 bn of Net Accrued Performance Revenue

Note: Data as of 6/30/2018 unless otherwise noted. See The Carlyle Group L.P.'s filings with the U.S. Securities and Exchange Commission for more information on fund performance. 1) Comprised of South America Buyout, Sub-Saharan Africa Buyout, Peru Buyout and MENA Buyout. 2) Final closing for latest US buyout fund and second closing for latest Europe buyout fund took place in July 2018.

Real Assets: Growing Real Estate Platform & Opportunities in Natural Resources, Power and Infrastructure



Key Points

- US Real Estate business thriving and growing**
 - Strong performance and substantial scaling in opportunistic funds
 - Core Plus market an attractive opportunity to leverage USRE expertise

- Natural Resources actively deploying capital and performing**
 - Invested Capital of \$3.5 bn over the LTM
 - Carry funds appreciated 9% in Q2 and 29% over the LTM

- Global Infrastructure opportunity**
 - New global infrastructure fund in the market and evaluating investment opportunities

Financial Metrics (\$mm)

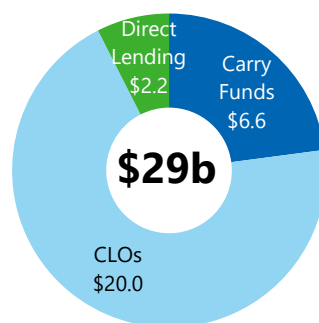
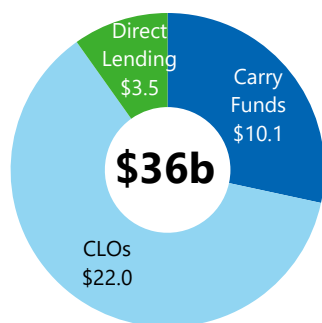
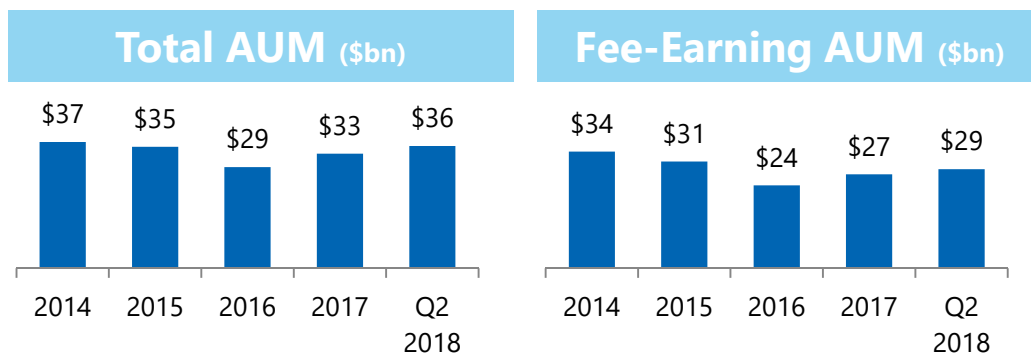
	2015	2016	2017	LTM Q2 2018
Fee Related Earnings	\$82	\$69	\$52	\$107
Net Realized Perf. Revenues	95	16	50	44
Distributable Earnings	73 ¹	49	25	95
Economic Income	33 ¹	217	215	281

Note: Data as of 6/30/2018.

1) 2015 includes a negative impact of \$(80) million to Distributable Earnings and \$(34) million to Economic Income related to a French tax judgment.

2) Does not include available capital of \$2.2 billion from the Energy Credit business in our Global Credit segment.

Global Credit: Significant Growth Potential as We Build a Larger Diversified Credit Platform



Key Points

- Focused on enhancing and scaling credit platform**
 - Private credit accelerating as an asset class as search for yield intensifies
 - New credit leadership and teams capable of managing higher AUM
 - Grow organically and via acquisition to capture significant white space

- Solid core platform**
 - \$22 bn US/Europe CLO business with strong fee margins
 - IPO of first business development company in 2017 (Nasdaq: CGBD)
 - Latest vintage Energy Credit and Distressed Credit funds at least twice the size of predecessor funds

- Launch new products**
 - Opportunistic credit
 - Secondary structured credit
 - OFI Carlyle Private Credit Fund

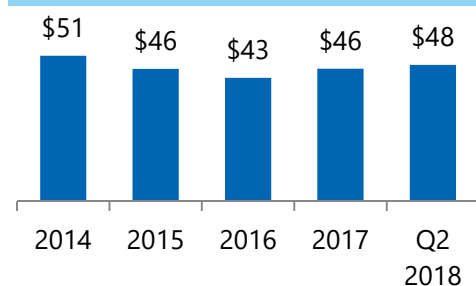
Financial Metrics (\$mm)				
	2015	2016	2017	LTM Q2 2018
Fee Related Earnings ¹	\$20	\$(175)	\$82	\$99
Net Realized Perf. Revenues	21	19	40	32
Distributable Earnings ¹	39	(157)	127	135
Economic Income ¹	(40)	(159)	107	109

Note: Data as of 6/30/2018.

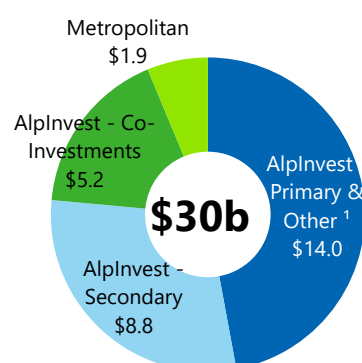
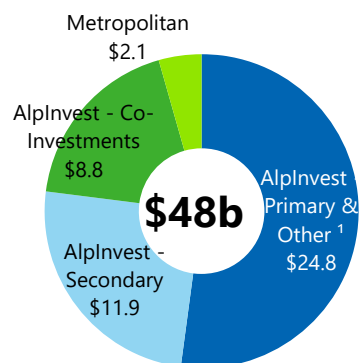
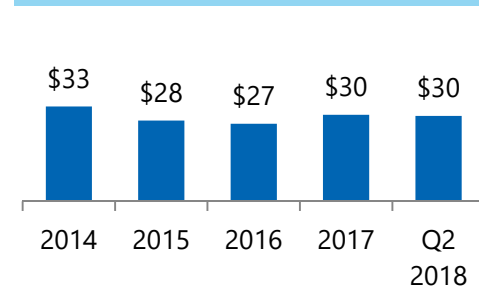
¹ 2016 and 2017 include net (charges)/recoveries of \$(175) million and \$68 million, respectively, associated with our commodities business.

Investment Solutions: Successful Fundraising Efforts & Consistent Strong Performance Support Future Upside Potential

Total AUM (\$bn)



Fee-Earning AUM (\$bn)



Key Points

AlpInvest has great investment performance with performance fee upside

- 12% net IRR & 1.6x MOIC with LTM appreciation of 17%²
- Performance revenues could improve as post acquisition funds mature

Next Generation & New Product Opportunity

- Finalized fundraising for latest AlpInvest Secondaries and Co-investment programs totaling more than \$9 billion
- Metropolitan R/E in the market

Effective management fee rate should rise over time

- New commitments have higher fee yield
- Expect older/low fee commitments to drive FEaum runoff over next few years

Financial Metrics (\$mm)

	2015	2016	2017	LTM Q2 2018
Fee Related Earnings	\$15	\$23	\$32	\$34
Net Realized Perf. Revenues	4	2	3	4
Distributable Earnings	13	20	30	34
Economic Income	4	24	51	66

Note: Data as of 6/30/2018.

1) Includes Mezzanine funds.

2) Includes impact from foreign exchange gain/loss in underlying fund investments.

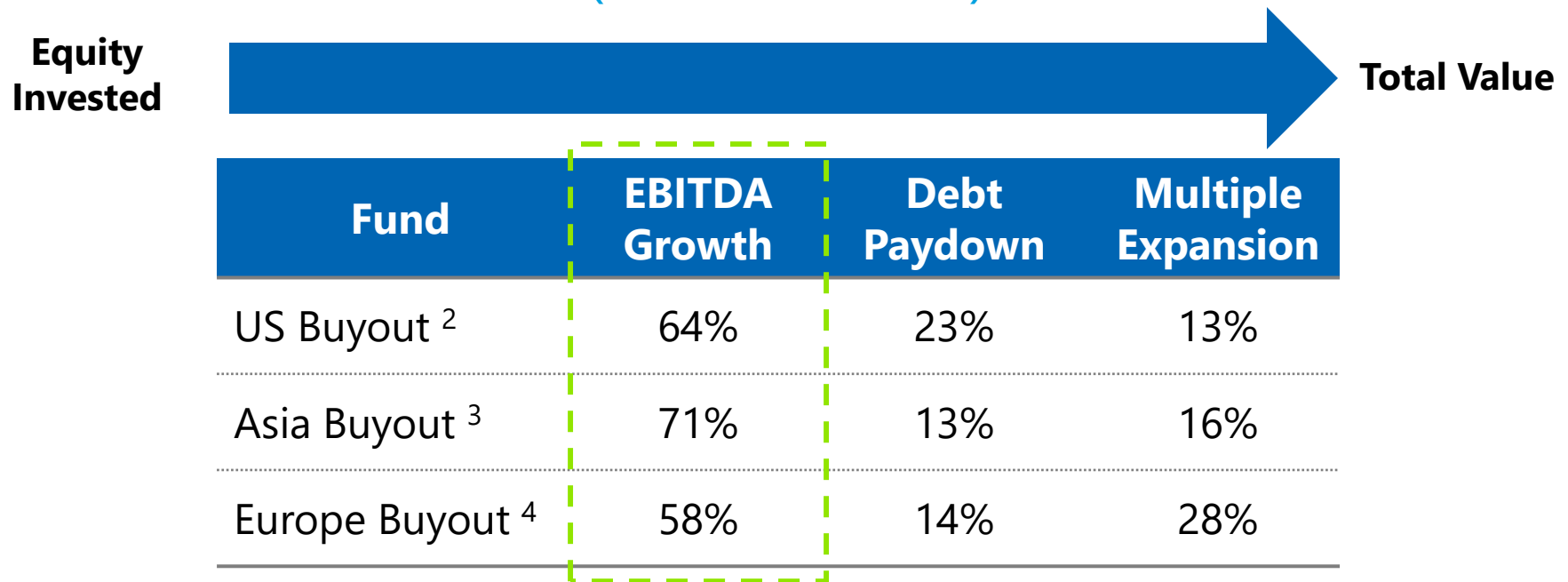
APPENDIX

DSA Re Transaction Highlights

- Transaction signed on July 31, 2018 and expected to close in Q4 2018
- Acquiring a **19.9% interest** in DSA Re from AIG
- Carlyle to become the **preferred alternative asset manager** for DSA Re, with DSA Re to commit **at least \$6 billion** in assets to Carlyle investment funds/strategies over a 30 month period
- Creates a platform for Carlyle to better provide investment management services to the insurance sector
- **\$381 million upfront cash consideration** and up to \$95 million of additional deferred consideration
- \$6 billion capital allocation should result in **~\$50 million in annual management fee revenue** once fully ramped
- 19.9% equity stake will generate **investment income** for Carlyle based on DSA Re earnings and future dividends paid

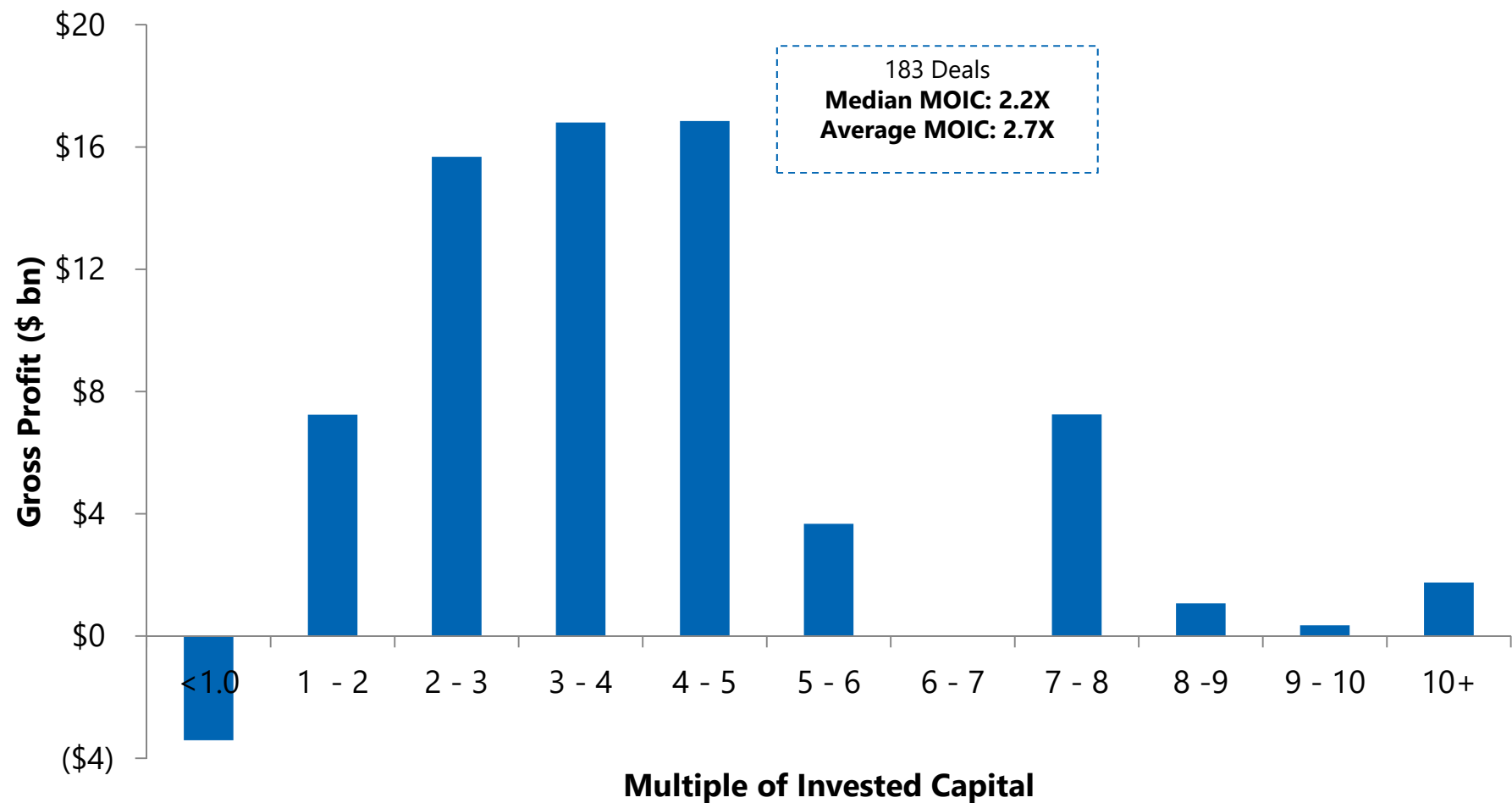
CPE Portfolio Company Earnings Growth Drives Value Creation

Drivers of Value Creation ¹ (% of Value Created)



- 1) Includes both realized & unrealized deals for US Buyout, & includes only realized & partially realized deals for Europe Buyout. Asia buyout only reflects realized & partially realized investments, but includes the unrealized portion of partially realized investments. On the unrealized portion of partially realized investments, actual realized values may differ from the estimated values on which this slide is based. Past performance is not indicative of future results & there is no guarantee these trends will continue. See "Important Information" at the beginning of this presentation.
- 2) As of 6/30/2018 or most recent data available. Illustrates the source of value creation on all deals currently valued at greater than 1.0x in CP IV, CP V & CP VI. Excludes coinvestment in deals acquired by CP IV, CP V & CP VI.
- 3) As of 6/30/2018 or most recent data available. Excludes co-investment.
- 4) As of 6/30/2018 or most recent data available. Includes all fully realized & partially realized CEP transactions since inception with the exception of Bredbandsbolaget AB (venture led deal which is not representative of CEP strategy). The losses from realized transactions that have returned < 0.5x cost have been allocated to EBITDA growth, deleveraging, & multiple expansion on a pro-rata basis. Excludes co-investment.

CPE's Proven, Disciplined Investment Process Drives Consistent Returns



Note: Data as of 6/30/2018. Represents realized and partially realized deals in Carlyle Partners, Carlyle Europe Partners and Carlyle Asia Partners since inception. Includes fund and external coinvestment. Past performance is not indicative of future results and there is no guarantee these trends will continue.

Exceptional Fund Performance Is Our Top Priority, and Many Of Our Largest Fund Families Have Consistently Delivered

Carlyle Fund Family	Inception Year	Committed Capital (bn)	Gross IRR	Net IRR	Total MOIC
Carlyle Partners IV (U.S.)	2004	\$7.9	16%	13%	2.4x
Carlyle Partners V (U.S.)	2007	\$13.7	18%	14%	2.1x
Carlyle Partners VI (U.S.)	2012	\$13.0	19%	13%	1.4x
Carlyle Asia Partners II	2006	\$1.8	11%	8%	1.9x
Carlyle Asia Partners III	2008	\$2.6	17%	11%	1.8x
Carlyle Asia Partners IV	2012	\$3.9	23%	15%	1.5x
Carlyle Europe Partners II	2003	€1.8	36%	20%	2.0x
Carlyle Europe Partners III	2006	€5.3	19%	14%	2.3x
Carlyle Europe Partners IV	2013	€3.7	23%	12%	1.4x
Carlyle Realty Partners V (U.S.)	2006	\$3.0	12%	9%	1.7x
Carlyle Realty Partners VI (U.S.)	2010	\$2.3	28%	20%	1.8x
Carlyle Realty Partners VII (U.S.)	2014	\$4.2	22%	14%	1.4x
Carlyle Realty Partners VIII (U.S.)	2017	\$5.3	NM	NM	1.0x
Natural Gas Partners X	2012	\$3.6	10%	6%	1.3x
Natural Gas Partners XI	2014	\$5.3	34%	25%	1.5x
Natural Gas Partners XII	2017	\$3.1	NM	NM	1.1x
Carlyle Strategic Partners II	2007	\$1.4	17%	11%	1.8x
Carlyle Strategic Partners III	2011	\$0.7	31%	20%	1.7x
Carlyle Strategic Partners IV	2016	\$2.5	NM	NM	1.2x

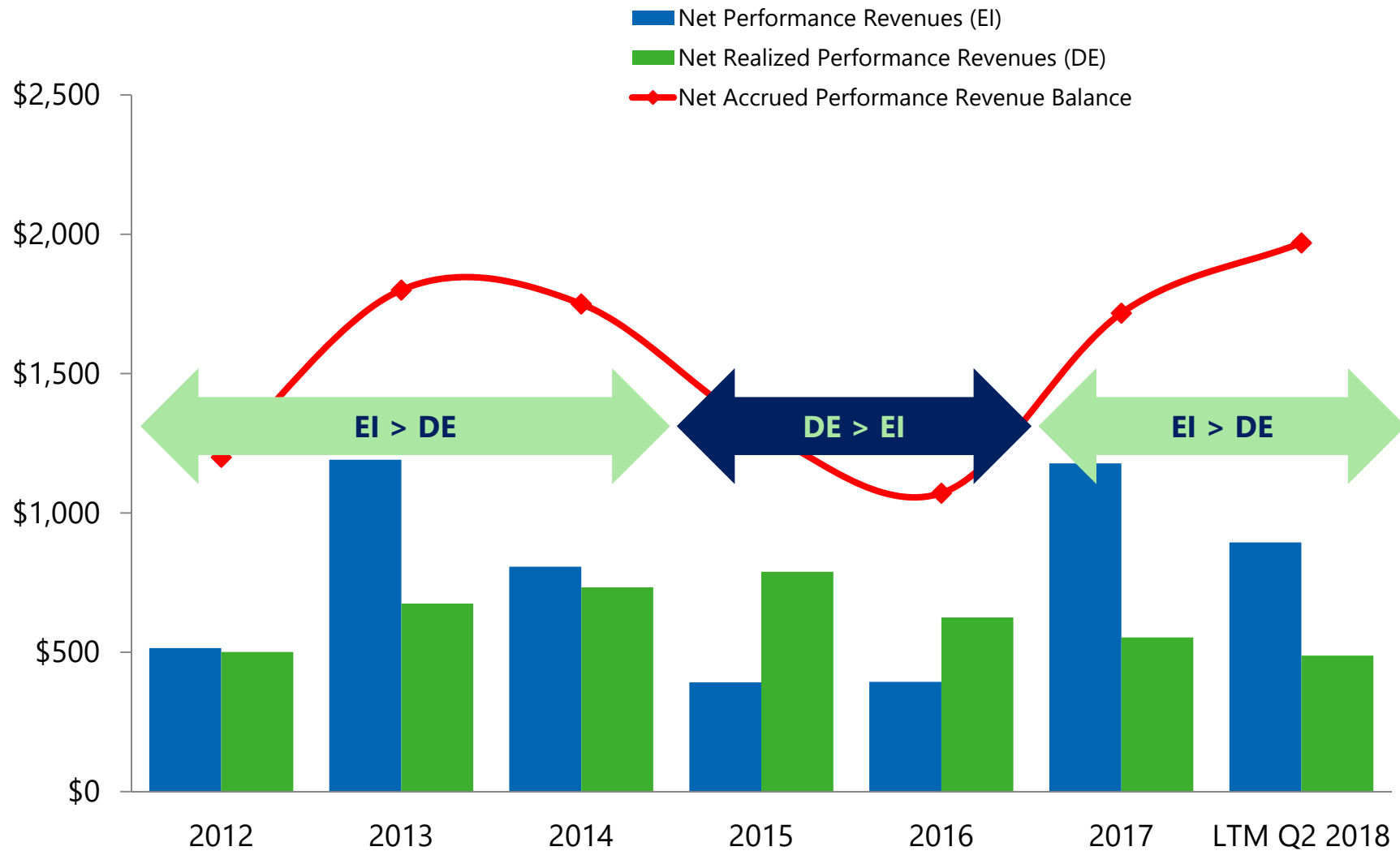
Note: Data as of 6/30/2018. Does not represent all Carlyle carry funds. For a full list of the firm's significant funds and information about their performance, see information in our latest earnings release or quarterly or annual reports filed with the U.S. Securities and Exchange Commission. Bold represents funds currently in the investment period.

Carlyle's Private Equity Funds Have Historically Performed Well During Various Investment Cycles

Fund	Investing Period	Total Investments		Realized/Partially Realized	
		MOIC	Gross IRR	MOIC	Gross IRR
Carlyle Partners IV	2004 – 2007	2.4X	16%	2.4X	16%
Carlyle Partners V	2007 – 2012	2.1X	18%	2.7X	26%
Carlyle Europe Partners II	2003 – 2006	2.0X	36%	2.2X	43%
Carlyle Europe Partners III	2007 – 2013	2.3X	19%	2.6X	21%
Carlyle Asia Partners II	2006 – 2008	1.9X	11%	1.9X	11%
Carlyle Asia Partners III	2008 – 2012	1.8X	17%	2.1X	19%

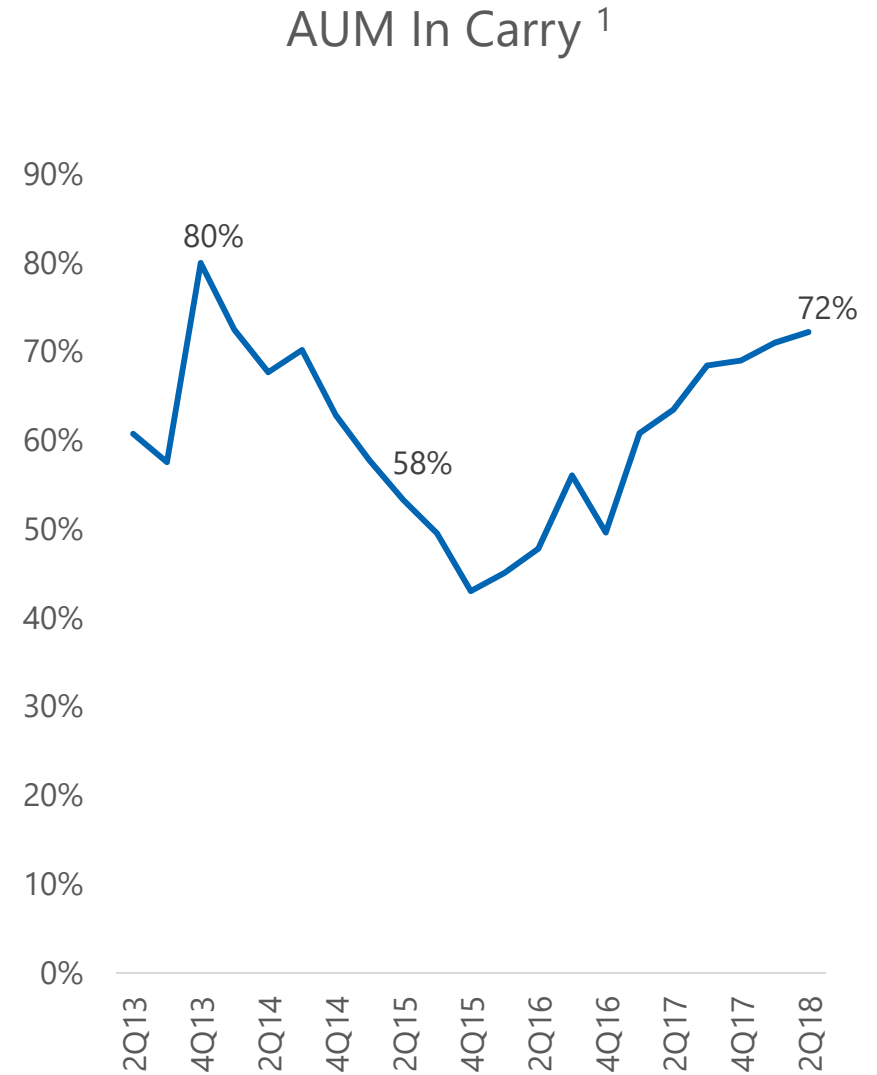
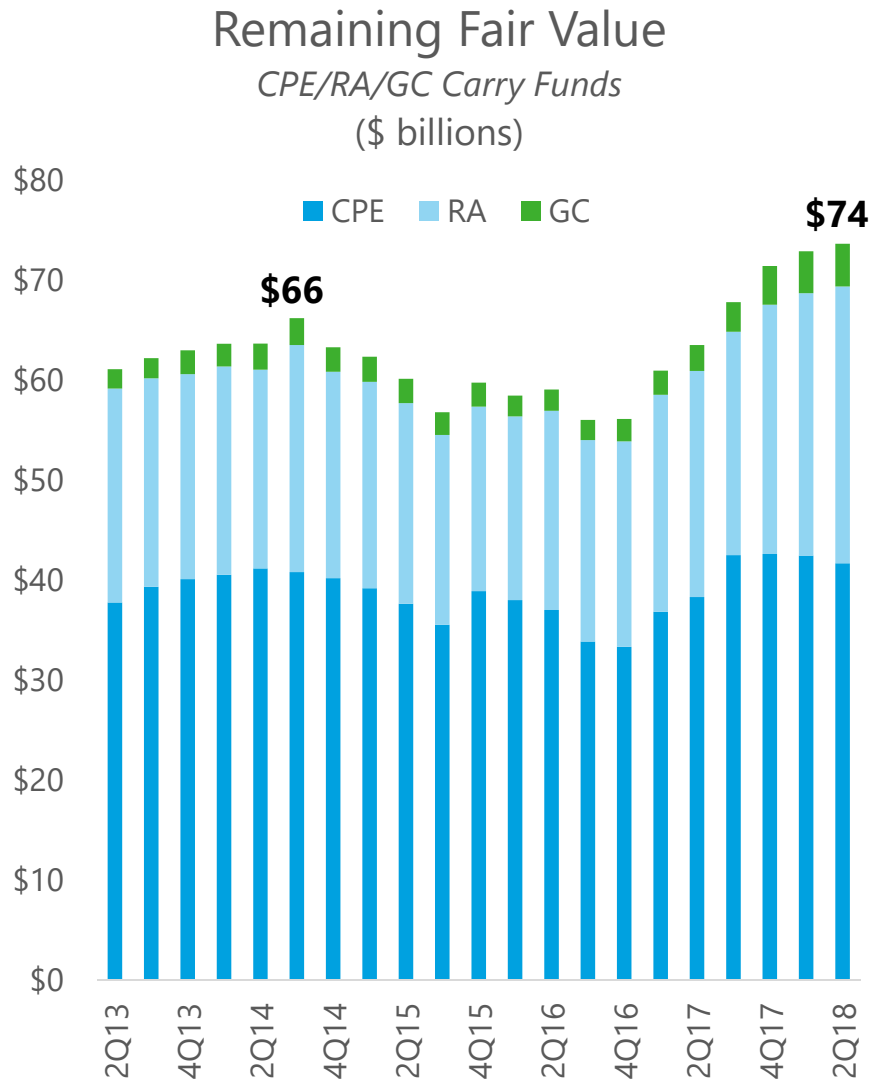
Note: Data as of 6/30/2018. Past performance is not indicative of future results and there is no guarantee these trends will continue. Investment period begins at fund inception date. Total Investments represents both realized as well as unrealized fund investments, while Realized/Partially Realized only represents fully realized investments or investments when total proceeds received represent at least 85% of invested capital and such investment is not fully realized. MOIC is multiple of invested capital. See "Important Information" for more information on the calculation of gross IRRs, gross MOIC, and realized and partially realized investments. See The Carlyle Group L.P.'s filings with the U.S. Securities and Exchange Commission for more information on the performance of the firm's significant funds.

Performance Revenue Accrual Likely to Exceed Near Term Realizations as Investing Generation of Funds Continue to Accrue Carry



Note: Data as of 6/30/2018. Past performance is not indicative of future results and there is no guarantee any Carlyle fund will be able to replicate these results.

Record Amount of Remaining Fair Value and Increasing AUM in Carry Highlight Opportunity For Growing Performance Fees



Note: Data as of 6/30/2018. There is no guarantee these trends will continue.

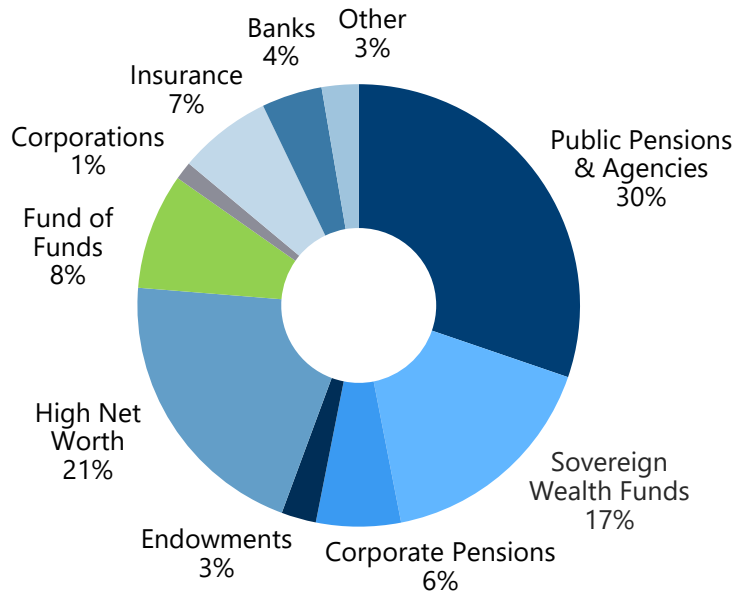
1) AUM In Carry reflects percentage of remaining fair value attributable to funds or vehicles in an accrued carry position.

Breadth of Fundraising Resources and Capabilities Drive New Investor Relationships

- More than 1,875 fund investors from 86 countries
- More than 340 new fund investors over the past 3 years have committed \$7.4 billion
- 65% of fund investor capital is invested across six or more carry funds, up from 50% in 2006

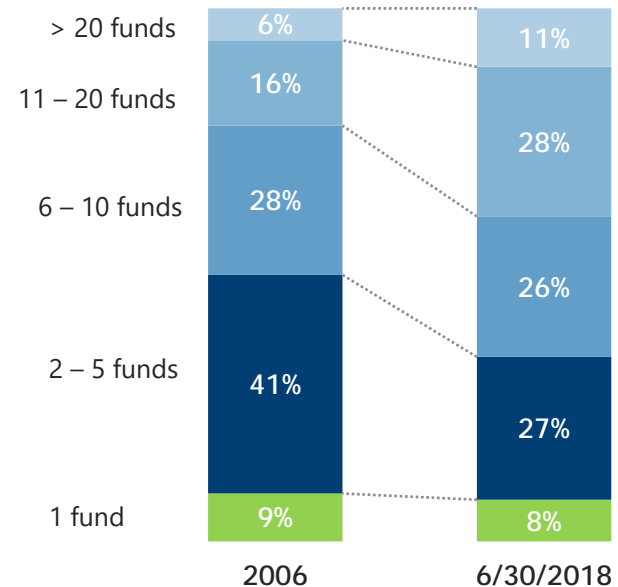


Diverse Source of Capital Commitments



Cross Selling Across Funds¹

% of \$ Commitments Across Multiple Funds



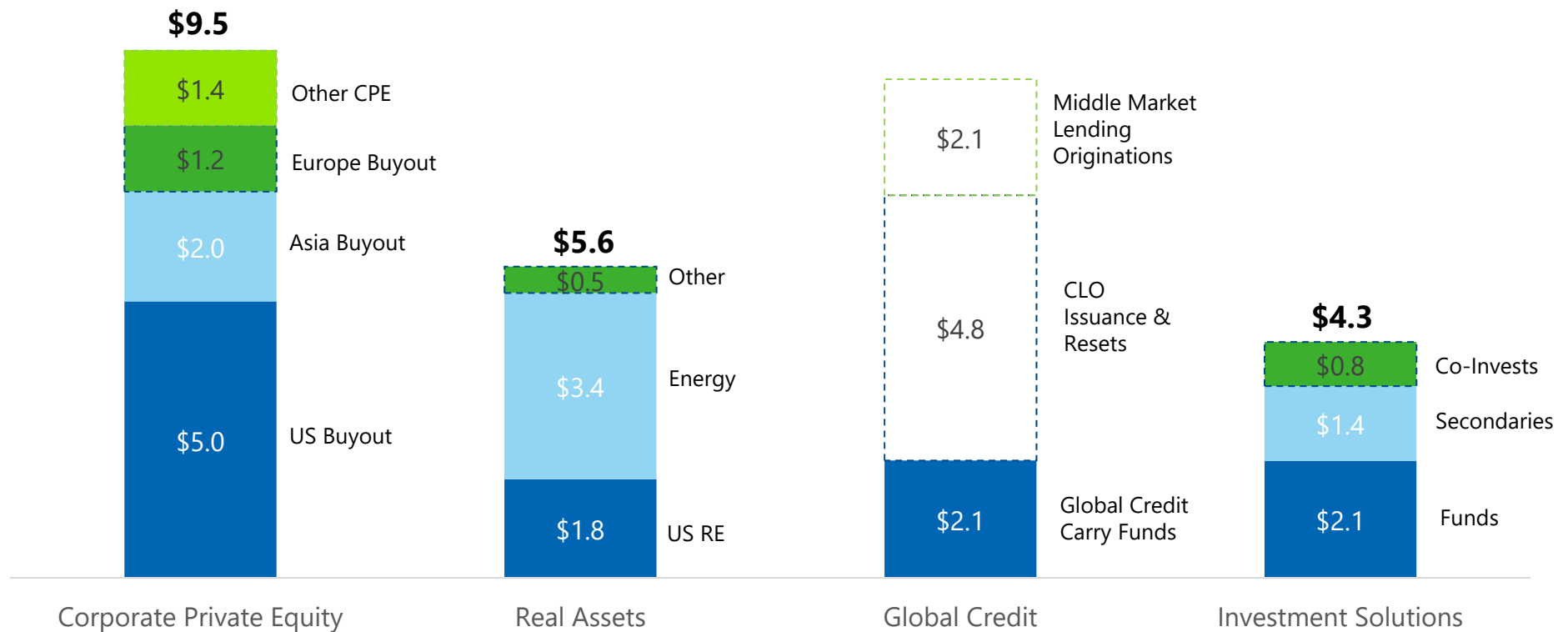
Note: Data as of 6/30/2018.

Number of fund investors for prior years is shown as of September 30th of each year.

1) Percentage of capital committed by investors to active carry funds, segmented by the number of active carry funds in which the investors were committed as of 12/31/2006 and 6/30/2018.

Diverse Investment Activity Across Carry Funds And Credit Despite Competitive Global Markets

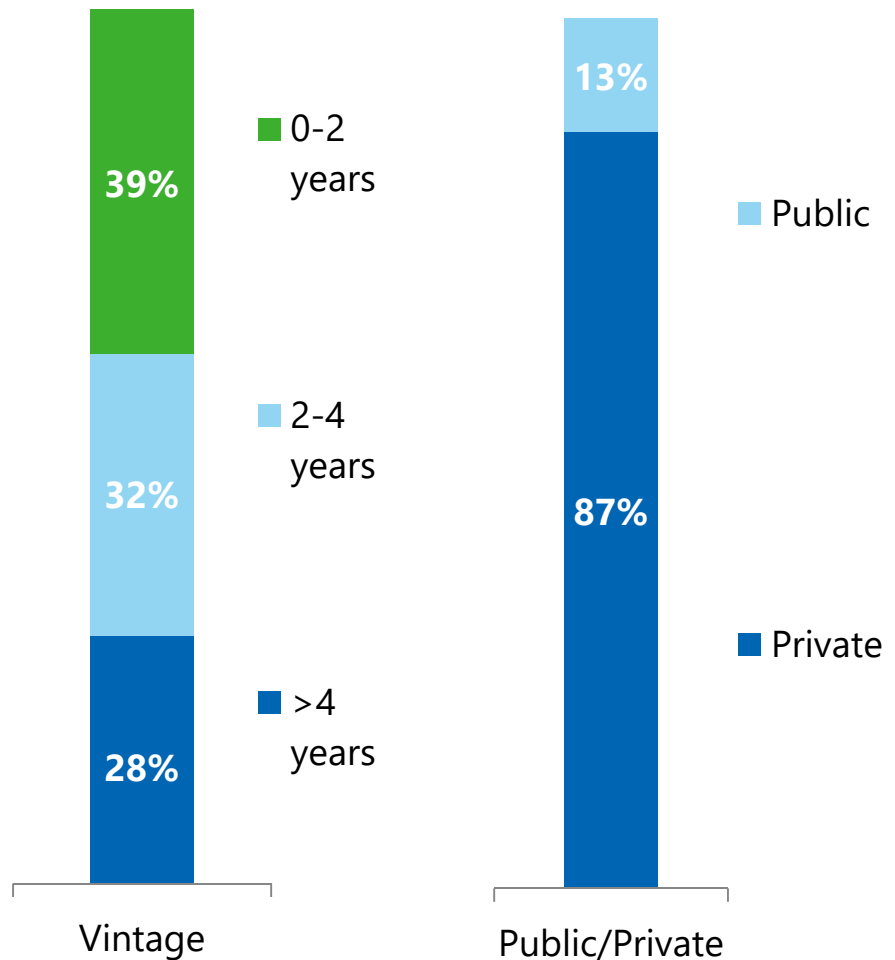
LTM Total Investment Activity (\$ billions)
 Carry Fund Deployment: \$21.6
 Credit Investment Activity (Non-Carry Fund): \$6.9



Note: Data as of 6/30/2018.

Investments Remain Diversified Across Age and Tilted Towards Private Assets

Remaining Fair Value of CPE/RA/GC Carry Fund Portfolio¹ - \$74 billion



“Aging” of carry fund portfolio remains diversified with 28% of Remaining Fair Value in investments made more than 4 years ago

Note: Data as of 6/30/2018.

1) Remaining Fair Value reflects the unrealized carrying value of investments for all carry funds and related vehicles, the aggregate collateral balance of our CLOs and the gross asset value of our business development companies. Totals may not sum due to rounding.

Summary Financial Results

Pre-tax Segment Measures (\$ millions)	Quarterly				Annual				
	3Q17	4Q17	1Q18	2Q18	2014	2015	2016	2017	2018 YTD
Segment Revenues									
Management, Portfolio Advisory & Transaction Fees	289	305	294	335	1,303	1,223	1,134	1,125	629
Performance Revenues	285	616	317	470	1,708	910	752	2,175	787
Principal Investment Income (Loss)	(35)	41	30	25	(11)	(22)	50	47	55
Interest Income	5	6	7	8	2	5	10	17	15
Other Income	3	4	6	2	20	17	13	15	9
Total Segment Revenues	548	971	654	840	3,022	2,132	1,959	3,379	1,494
Segment Expenses									
Cash-based Compensation and Benefits	177	180	189	172	683	650	601	658	361
Equity-based Compensation	30	27	38	50	80	122	120	124	88
Performance Revenues Related Compensation	138	278	157	220	901	518	358	997	377
General, Administrative, and Other Indirect Expenses	(27)	94	75	99	318	363	484	234	174
Depreciation & Amortization Expense	8	8	8	9	22	26	29	31	17
Interest Expense	17	17	18	19	56	58	61	66	36
Total Segment Expenses	345	605	485	568	2,060	1,736	1,653	2,110	1,053
Economic Income	203	366	169	272	962	397	306	1,269	441
(-) Net Performance Revenues	147	337	160	250	807	392	394	1,178	410
(-) Principal Investment Income (Loss)	(35)	41	30	25	(11)	(22)	50	47	55
(+) Equity-based Compensation	30	27	38	50	80	122	120	124	88
(+) Net Interest	12	12	11	11	54	53	51	49	22
(+) Reserve for Litigation and Contingencies	(25)	-	-	-	-	50	-	(25)	-
Fee Related Earnings	108	27	28	58	300	252	33	192	86
(+) Realized Net Performance Revenues	217	118	103	50	733	789	625	553	153
(+) Realized Principal Investment Income (Loss)	(53)	22	19	18	(6)	(65)	45	(26)	36
(+) Net Interest	(12)	(12)	(11)	(11)	(54)	(53)	(51)	(49)	(22)
Distributable Earnings	260	156	139	115	973	923	652	670	253
Distributable EBITDA	280	175	158	134	1,049	1,001	732	750	292
Per Unit Measures									
Economic Net Income Per Unit (after-tax)	\$0.56	\$1.01	\$0.47	\$0.69	\$2.68	\$1.15	\$0.76	\$3.47	\$1.16
Distributable Earnings Per Common Unit (after-tax)	\$0.75	\$0.44	\$0.36	\$0.29	\$2.78	\$2.73	\$1.85	\$1.88	\$0.65
Distribution per Common Unit	\$0.56	\$0.33	\$0.27	\$0.22	\$2.09	\$2.07	\$1.55	\$1.41	\$0.49

Note: Data as of 6/30/2018.

See "Selected Financial Data" in Carlyle's periodic and annual reports filed with the U.S. Securities and Exchange Commission.

Performance fee revenue net of related compensation expense.

Strong Balance Sheet

Key Balance Sheet Items¹ (\$ million)	6/30/2018
Cash and Cash Equivalents and Corporate Treasury Investments²	\$1,220
Net accrued performance fees (net of giveback and accrued performance fee compensation)	\$1,969
Investments attributable to Carlyle unitholders³	\$1,055
Loans Payable and Senior Notes	\$1,592
Drawn revolving credit line (\$750 million capacity)	\$0

1) Balance sheet amounts are shown without the impact of certain Carlyle funds that are required to be consolidated on its financial statements.

2) Corporate treasury investments represent investments in U.S. Treasury and government agency obligations, commercial paper, certificates of deposit, other investment grade securities and other investments with original maturities of greater than three months when purchased.

3) Included in our on-balance sheet investments is approximately \$326 million of loans used to finance our investments in CLOs. Excludes the equity method accounting of our investment by Carlyle in NGP Energy Capital Management.

Key Metrics for “The Carlyle Engine”

Quarterly Data								
	3Q16	4Q16	1Q17	2Q17	3Q17	4Q17	1Q18	2Q18
Total AUM(1) (\$ bn)	169.1	157.6	161.9	169.8	174.4	195.1	201.5	209.7
Corporate Private Equity	54.6	50.9	53.0	54.3	55.7	72.6	75.0	81.2
Real Assets	35.7	34.3	35.6	38.9	39.8	42.9	44.0	45.4
Global Credit	34.1	29.4	29.4	30.9	31.9	33.3	33.8	35.5
Investment Solutions	44.7	43.1	44.0	45.7	47.0	46.3	48.7	47.6
Fee-Earning AUM(1) (\$ bn)	123.8	115.0	114.9	116.1	121.8	124.6	125.8	146.5
Corporate Private Equity	37.8	36.3	36.9	36.2	35.6	35.6	35.3	56.3
Real Assets	28.9	27.5	27.2	26.2	29.8	31.6	32.1	31.5
Global Credit	29.0	24.1	24.4	25.2	26.0	27.3	27.8	28.8
Investment Solutions	28.1	27.1	26.4	28.5	30.3	30.2	30.5	29.8
Fundraising(2)(3) (\$ bn)	1.8	2.7	3.0	8.4	7.2	24.7	7.7	12.3
Corporate Private Equity	0.4	0.0	0.2	0.3	0.9	19.1	3.9	8.8
Real Assets	0.2	0.3	1.0	3.6	2.4	3.2	1.3	0.7
Global Credit	1.1	1.3	0.4	2.7	1.8	1.7	0.8	2.0
Investment Solutions	0.1	1.1	1.4	1.7	2.1	0.7	1.7	0.7
Invested Capital(4) (\$ bn)	2.9	6.1	4.4	3.4	6.9	7.2	4.0	3.5
Corporate Private Equity	0.6	2.6	2.5	1.4	3.6	3.6	0.7	1.6
Real Assets	1.0	2.2	0.7	0.8	1.3	1.6	1.9	0.8
Global Credit	0.1	0.4	0.3	0.2	0.7	0.8	0.4	0.2
Investment Solutions	1.2	0.9	0.9	1.0	1.3	1.2	1.0	0.8
Realized Proceeds(4) (\$ bn)	8.7	8.6	3.6	5.9	8.4	8.0	5.6	7.0
Corporate Private Equity	4.8	3.6	1.1	2.6	4.0	3.4	2.7	2.9
Real Assets	1.6	2.0	0.6	0.9	1.7	1.3	1.1	1.4
Global Credit	0.2	0.1	0.1	0.1	0.2	0.3	0.2	0.3
Investment Solutions	2.2	2.8	1.9	2.3	2.5	2.9	1.7	2.4
Fund Appreciation(5)	3%	5%	6%	5%	3%	5%	3%	5%
Corporate Private Equity	3%	4%	9%	8%	4%	8%	4%	3%
Real Assets	4%	4%	5%	6%	2%	4%	2%	7%
Global Credit	(0%)	2%	7%	0%	0%	1%	2%	3%
Investment Solutions	2%	7%	3%	1%	3%	3%	4%	8%

Annual Data						
	2013	2014	2015	2016	2017	2018 YTD
Total AUM(1) (\$ bn)	188.8	194.5	182.6	157.6	195.1	209.7
Corporate Private Equity	64.9	64.7	63.1	50.9	72.6	81.2
Real Assets	38.7	42.3	38.0	34.3	42.9	45.4
Global Credit	35.5	36.7	35.3	29.4	33.3	35.5
Investment Solutions	49.8	50.8	46.2	43.1	46.3	47.6
Fee-Earning AUM(1) (\$ bn)	139.9	135.6	131.0	115.0	124.6	146.5
Corporate Private Equity	43.0	40.2	40.9	36.3	35.6	56.3
Real Assets	28.4	28.4	30.9	27.5	31.6	31.5
Global Credit	33.4	33.9	31.0	24.1	27.3	28.8
Investment Solutions	35.1	33.1	28.2	27.1	30.2	29.8
Fundraising(2)(3) (\$ bn)	22.0	24.3	16.4	8.2	43.3	19.9
Corporate Private Equity	11.8	7.6	8.0	0.8	20.5	12.8
Real Assets	2.0	9.2	3.9	1.2	10.2	2.0
Global Credit	5.7	6.9	2.9	3.5	6.6	2.9
Investment Solutions	2.5	0.5	1.6	2.8	5.9	2.3
Invested Capital(4) (\$ bn)	12.3	14.8	14.0	17.9	22.0	7.5
Corporate Private Equity	4.8	6.8	5.3	7.9	11.1	2.4
Real Assets	2.5	2.5	3.1	5.1	4.4	2.7
Global Credit	0.8	0.6	0.6	0.7	2.1	0.6
Investment Solutions	4.2	5.0	5.0	4.3	4.4	1.8
Realized Proceeds(4) (\$ bn)	25.4	29.4	29.0	29.4	26.0	12.6
Corporate Private Equity	11.9	14.5	12.9	14.8	11.2	5.6
Real Assets	4.0	4.7	4.8	5.6	4.5	2.5
Global Credit	1.0	0.7	0.5	0.4	0.6	0.5
Investment Solutions	8.4	9.5	10.8	8.6	9.6	4.1
Fund Appreciation(5)	18%	19%	12%	12%	20%	9%
Corporate Private Equity	30%	23%	13%	11%	32%	7%
Real Assets	1%	(2%)	(3%)	18%	19%	9%
Global Credit	28%	20%	(8%)	(11%)	11%	6%
Investment Solutions	15%	26%	23%	12%	10%	12%

Note: segments may not add to total due to rounding; for definitions of the operating metrics above, please see The Carlyle Group LP's filings with the Securities and Exchange Commission.

In early 2018, our Global Market Strategies business was renamed to Global Credit.

1) For purposes of aggregation, funds denominated in a currency other than U.S. Dollars have been converted at the spot rate as of the end of each period presented.

2) For purposes of aggregation, commitments denominated in a currency other than U.S. Dollars have been converted at the spot rate as of the date of closing of such commitment.

3) Excludes acquisitions.

4) Amounts represent Carry Fund transactions only (including related coinvestments). Does not include hedge funds, mutual funds, structured credit funds, and NGP management fee funds. For purposes of aggregation, transactions denominated in a currency other than U.S. Dollars have been converted at the average rate for the period presented.

5) Appreciation / (Depreciation) represents unrealized gain / (losses) for the period on a total return basis before fees and expenses. The percentage of return is calculated as: Ending Remaining Investment FMV plus net investment outflow (sales proceeds minus net purchases) minus Beginning Remaining Investment FMV divided by Beginning Remaining Investment FMV. Excludes external coinvestment.

Reconciliation of GAAP to Non-GAAP Financials

(\$ millions)	Quarterly					Annual			
	2Q17	3Q17	4Q17	1Q18	2Q18	2015	2016	2017	2018 YTD
Income (loss) before provision for income taxes	\$ 244	\$ 166	\$ 395	\$ 126	\$ 253	\$ 402	\$ 45	\$ 1,132	\$ 378
Adjustments:									
Equity-based compensation issued in conjunction with IPO, acquisitions and strategic investments	59	58	57	50	18	260	223	241	69
Acquisition related charges, including amortization of intangibles and impairment	9	7	11	5	9	289	94	36	14
Other non-operating expense (income) (1)	0	-	(72)	0	0	(7)	(11)	(71)	1
Tax expense associated with performance revenues	(2)	(2)	(2)	(2)	4	(15)	(15)	(9)	2
Net income attributable to non-controlling interests in Consolidated entities	(17)	(28)	(25)	(11)	(17)	(538)	(41)	(73)	(28)
Severance and other adjustments	8	1	2	2	4	6	10	13	6
Economic Income	\$ 300	\$ 203	\$ 366	\$ 169	\$ 272	\$ 397	\$ 306	\$ 1,269	\$ 441
(-) Net Performance Revenues	299	147	337	160	250	392	394	1,178	410
(-) Principal Investment Income (Loss)	31	(35)	41	30	25	(22)	50	47	55
(+) Equity-based Compensation	37	30	27	38	50	122	120	124	88
(+) Net Interest	14	12	12	11	11	53	51	49	22
(+) Reserve for Litigation and Contingencies	-	(25)	-	-	-	50	-	(25)	-
Fee Related Earnings	\$ 20	\$ 108	\$ 27	\$ 28	\$ 58	\$ 252	\$ 33	\$ 192	\$ 86
(+) Realized Net Performance Revenues	182	217	118	103	50	789	625	553	153
(+) Realized Principal Investment Income (Loss)	11	(53)	22	19	18	(65)	45	(26)	36
(+) Net Interest	(14)	(12)	(12)	(11)	(11)	(53)	(51)	(49)	(22)
Distributable Earnings	\$ 199	\$ 260	\$ 156	\$ 139	\$ 115	\$ 923	\$ 652	\$ 670	\$ 253
(+) Net Interest	14	12	12	11	11	53	51	49	22
(+) Depreciation & Amortization Expense	8	8	8	8	9	26	29	31	17
Distributable EBITDA	\$ 220	\$ 280	\$ 175	\$ 158	\$ 134	\$ 1,001	\$ 732	\$ 750	\$ 292

Note: Data as of 6/30/2018.

(1) Included in other operating expense (income) for the three months ended December 31, 2017 is a \$71.5 million adjustment for the revaluation of the tax receivable agreement liability as a result of the passage of the Tax Cuts and Jobs Act of 2017.